

**Report 3A: State-Reported CRA Lending by Lender Market Rank**  
 Based on 2020 CRA data released by the FFIEC December 2021

Small Business Originations			Total Units	Total Dollars (000's)	Units \$100,000 and Under	Dollars (000's) \$100,000 and under	Units to Businesses <= \$1Million Sales	Dollars (000's) to Businesses <= \$1 Million Sales
Rank Based on Total \$ Volume	Market Share % of Total \$	Financial Institution						
1	9.98	BMO HARRIS BANK N.A.	6,408	667,784	4,637	133,416	681	32,007
2	7.91	JOHNSON BANK	2,793	529,625	1,548	61,330	286	50,630
3	7.70	NICOLET NATIONAL BANK	3,765	515,182	2,427	94,791	2,340	192,076
4	7.67	ASSOCIATED BANK NA	6,058	513,198	4,873	131,791	3,072	100,310
5	6.92	US BANK NA	10,758	463,141	9,801	175,576	8,357	169,579
6	5.53	BANK FIRST N.A.	2,422	370,279	1,499	55,486	1,227	79,178
7	4.84	JPMORGAN CHASE BANK, NA	8,929	324,017	8,407	145,107	4,080	67,121
8	3.64	FIRST BUSINESS BANK	840	243,864	262	12,307	61	18,792
9	3.55	TOWN BANK NA	1,522	237,469	962	29,659	832	43,897
10	2.92	NATIONAL EXCHANGE BANK & TRUST	1,521	195,385	1,011	39,195	969	66,519
11	2.68	INVESTORS COMMUNITY BANK	1,277	179,305	783	29,932	591	43,126
12	2.43	WELLS FARGO BANK, N.A.	3,108	162,910	2,867	99,908	2,008	65,270
13	2.11	TRI CITY NATIONAL BANK	1,467	141,204	1,098	31,459	255	41,763
14	1.93	INCREDIBLEBANK	1,145	129,353	833	27,960	498	24,843
15	1.89	BREMER BANK NA	825	126,448	497	18,050	316	25,906
16	1.88	BANK FIVE NINE	1,118	125,937	796	27,397	469	32,976
17	1.79	FIRST MIDWEST BANK	551	119,552	264	10,253	177	15,374
18	1.76	WISCONSIN BANK & TRUST	750	117,771	445	17,934	307	29,303
19	1.72	AMERICAN EXPRESS NATIONAL BANK	8,672	115,173	8,552	88,176	1,827	15,917
20	1.70	PNC BANK N.A.	1,128	113,493	853	24,962	613	31,960
21	1.35	CROSS RIVER	3,514	90,284	3,359	60,626	0	0
22	1.11	OLD NATIONAL BANK	659	74,237	494	12,895	59	12,392
23	1.09	MIDWESTONE BANK	627	72,623	432	13,358	400	24,898
24	1.00	MERCHANTS BANK, N.A.	480	67,182	297	11,628	165	20,573
25	1.00	NORTH SHORE BANK, FSB	737	66,632	580	17,785	515	19,990
26	0.78	FIRST CITIZENS BANK AND TRUST	323	52,298	196	7,924	182	16,092

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27	0.74	BANK OF THE WEST	311	49,597	200	10,508	109	10,840
28	0.70	LAKE FOREST BANK & TRUST, NA	1,382	46,600	1,273	14,818	0	0
29	0.69	THE HUNTINGTON NATIONAL BANK	484	46,228	408	16,594	276	19,375
30	0.65	FIRST AMERICAN BANK	258	43,300	155	6,071	145	18,464
31	0.65	STARION BANK	227	43,228	110	5,479	53	12,347
32	0.57	CAPITAL ONE BANK (USA), N.A.	4,292	38,473	4,279	35,626	2,388	15,557
33	0.53	BYLINE BANK	225	35,713	124	4,810	57	6,709
34	0.53	BANK OF AMERICA, N.A.	880	35,502	827	11,853	443	7,883
35	0.47	WATERSTONE BANK	114	31,722	42	2,404	42	10,611
36	0.47	CIBC BANK USA	129	31,234	70	1,770	45	1,849
37	0.43	CIBM BANK	208	28,740	129	5,300	82	8,273
38	0.36	MBANK	270	23,885	210	6,162	261	19,033
39	0.35	STATE BANK OF THE LAKES NA	168	23,330	102	3,853	87	5,344
40	0.35	CITIZENS BANK, NA	520	23,221	513	19,941	507	19,865
41	0.27	TCF NATIONAL BANK	322	18,334	273	6,957	19	1,247
42	0.27	FRANSEN BANK & TRUST	134	18,203	83	3,313	92	8,715
43	0.26	LIVE OAK BANKING COMPANY	87	17,556	47	2,072	3	1,705
44	0.26	CITIBANK, N.A.	2,306	17,328	2,306	17,328	1,854	12,840
45	0.20	CUSTOMERS BANK	330	13,533	298	5,878	0	0
46	0.19	TRUIST FINANCIAL	579	12,409	576	10,723	506	9,254
47	0.15	FIFTH THIRD BK NA	59	9,967	36	1,159	24	2,046
48	0.14	MIDLAND STATES BANK	28	9,323	5	249	6	2,371
49	0.14	1ST SOURCE BANK	58	9,043	33	1,776	8	2,275
50	0.13	SYNCHRONY BANK	1,831	8,795	1,831	8,795	1	5
51	0.13	ILLINOIS BANK & TRUST	26	8,533	13	547	9	540
52	0.13	SILICON VALLEY BANK	41	8,385	27	1,579	12	1,519
53	0.11	CIT BANK N.A.	193	7,618	182	5,609	106	3,258
54	0.10	FIRST NATIONAL BANK OF OMAHA	160	6,471	148	2,730	98	2,390
55	0.10	CAPITAL ONE, N.A.	961	6,444	956	5,243	375	2,202
56	0.08	WEX BANK	686	5,622	681	4,737	0	0
57	0.08	STEARNS BANK N A	116	5,576	105	3,845	21	940

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58	0.08	DUBUQUE BANK & TRUST CO.	21	5,153	11	361	5	481
59	0.08	TEXAS CAPITAL BANK	147	5,077	135	743	0	0
60	0.07	ENTERPRISE BANK & TRUST	9	4,903	1	50	0	0
61	0.07	TRISTATE CAPITAL BANK	8	4,786	0	0	0	0
62	0.07	KEYBANK NATIONAL ASSOCIATION	19	4,458	4	270	3	699
63	0.07	BANKERS TRUST COMPANY	7	4,434	0	0	0	0
64	0.06	BELL BANK	14	4,105	5	183	3	1,395
65	0.06	WINTRUST BANK	12	4,101	4	184	3	120
66	0.06	CHOICE FINANCIAL	20	4,043	9	352	7	2,071
67	0.06	VALLEY NATIONAL BANK	30	4,036	19	808	0	0
68	0.05	ALERUS FINANCIAL NA	7	3,611	2	70	2	70
69	0.05	HEARTLAND BANK & TRUST CO	35	3,432	29	1,024	3	1,034
70	0.05	PINNACLE BANK	169	3,365	166	2,052	158	1,935
71	0.05	LIBERTYVILLE BANK AND TRUST CO	16	3,319	8	348	6	392
72	0.05	CITY NATIONAL BANK OF FLORIDA	20	3,184	11	432	0	0
73	0.05	CITY NATIONAL BANK	6	3,181	1	10	2	310
74	0.05	MINNWEST BANK	15	3,096	8	121	4	1,560
75	0.05	BOKF NA	6	3,076	0	0	0	0
76	0.05	ARVEST BANK	12	3,020	7	398	5	394
77	0.04	COMERICA BANK	12	2,974	5	273	3	1,378
78	0.04	BRIDGEWATER BANK	8	2,869	2	87	1	200
79	0.04	HSBC BANK USA, NA	85	2,787	80	1,090	1	85
80	0.04	SIMMONS BANK	12	2,573	7	305	3	122
81	0.04	BUSEY BANK	5	2,533	1	59	1	664
82	0.04	SIGNATURE BANK	10	2,523	2	167	0	0
83	0.04	BANTERRA BANK	21	2,478	12	902	12	1,240
84	0.04	OLD SECOND NATIONAL BANK	9	2,427	2	91	1	50
85	0.03	VILLAGE BANK & TRUST CO	10	2,326	5	325	4	326
85	0.03	JOHN DEERE FINANCIAL, F.S.B.	228	2,326	228	2,326	0	0
87	0.03	METABANK N.A.	58	2,270	51	518	0	0
88	0.03	NBT BANK NA	4	2,227	0	0	4	2,227

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89	0.03	WEBSTER BANK, N.A.	8	2,210	2	150	0	0
90	0.03	NORTHEAST BANK	29	2,149	25	638	0	0
91	0.03	ALLY BANK	5	2,121	0	0	0	0
92	0.03	UMB BANK NA	14	2,077	10	212	1	366
93	0.03	FIRST MID BANK AND TRUST, NA	5	2,012	2	69	3	1,829
94	0.03	AMERIS BANK	145	1,904	143	1,512	0	0
95	0.03	FIRST BANK & TRUST	10	1,862	6	283	0	0
96	0.03	DISCOVER BANK	307	1,840	307	1,840	245	1,469
97	0.03	FLAGSTAR BANK	39	1,836	36	775	37	1,601
98	0.03	MIDFIRST BANK	4	1,819	1	100	1	965
99	0.03	EQUITY BANK	16	1,727	7	397	2	22
100	0.02	FIRST FINANCIAL BANK	7	1,511	3	38	2	565
101	0.02	AMERICAN NATIONAL BANK	4	1,438	0	0	0	0
102	0.02	STERLING NATIONAL BANK	2	1,361	0	0	0	0
102	0.02	STILLMAN BANCCORP N.A.	6	1,361	1	93	1	123
104	0.02	PACIFIC WESTERN BANK	3	1,312	0	0	0	0
104	0.02	LUANA SAVINGS BANK	10	1,312	5	172	9	1,157
106	0.02	CAPSTAR BANK	3	1,265	1	50	0	0
107	0.02	SUNWEST BANK	6	1,217	3	71	0	0
108	0.02	WESTERN ALLIANCE BANK	4	1,157	1	35	1	35
109	0.02	HINSDALE BANK & TRUST CO NA	8	1,143	5	276	3	126
110	0.02	PARKWAY BANK & TRUST COMPANY	2	1,140	0	0	2	1,140
111	0.02	M&T BANK	3	1,135	0	0	1	600
112	0.02	TBK BANK, SSB	13	1,123	11	118	1	47
113	0.02	MERCHANTS BANK OF INDIANA	3	1,108	1	27	2	460
114	0.02	SALEM FIVE CENTS SAVINGS BANK	2	1,035	0	0	0	0
115	0.01	STIFEL BANK & TRUST	1	1,000	0	0	1	1,000
116	0.01	FIRST PREMIER BANK	4	963	2	34	0	0
117	0.01	BANK OZK	2	960	1	5	1	955
118	0.01	BANCORPSOUTH	5	951	1	33	0	0
119	0.01	GREAT WESTERN BANK	2	950	1	50	1	50

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120	0.01	FIRST BANK	1	930	0	0	0	0
121	0.01	HERITAGE BANK OF COMMERCE	1	913	0	0	0	0
122	0.01	ST CHARLES BANK AND TRUST CO	3	907	1	1	0	0
123	0.01	HORIZON BANK	2	893	0	0	0	0
124	0.01	MID PENN BANK	1	885	0	0	0	0
125	0.01	FIRST BANK	2	879	0	0	2	879
126	0.01	MIDWEST BANKCENTRE	2	867	1	22	0	0
127	0.01	FIRST INTERNET BANK	6	866	3	66	2	450
128	0.01	COLUMBIA STATE BANK	4	852	2	161	1	61
129	0.01	BEVERLY BANK & TRUST, NA	2	847	0	0	0	0
130	0.01	SERVISFIRST BANK	3	835	2	35	3	835
131	0.01	CHARLES SCHWAB BANK, SSB	2	825	0	0	0	0
132	0.01	SANTANDER BANK N.A.	8	803	5	261	2	165
133	0.01	FIRST HORIZON BANK	2	798	0	0	0	0
134	0.01	THE NORTHERN TRUST CO	7	787	5	193	0	0
135	0.01	CENTRAL BANK OF ST. LOUIS	3	758	0	0	0	0
136	0.01	CROSSFIRST BANK	1	750	0	0	0	0
137	0.01	MINNESOTA BANK & TRUST	4	749	1	15	1	15
138	0.01	HOME STATE BANK NA	8	719	6	289	5	629
139	0.01	FIRST NB IN SIOUX FALLS	3	702	2	81	2	650
140	0.01	DACOTAH BANK	3	701	0	0	0	0
141	0.01	POPPY BANK	1	687	0	0	0	0
142	0.01	FIRST MERCHANTS BANK	1	685	0	0	1	685
143	0.01	QUAD CITY BANK AND TRUST COMPA	1	670	0	0	0	0
144	0.01	FIRST INTERNATIONAL BANK & TRU	4	651	1	65	1	200
145	0.01	SYNOVUS BANK	3	635	1	19	2	135
146	0.01	FIRST DAKOTA NATIONAL BANK	3	623	2	123	2	600
147	0.01	BARRINGTON BANK & TRUST, NA	5	615	3	88	2	76
148	0.01	INLAND BANK AND TRUST	3	603	2	83	2	585
149	0.01	MORTON COMMUNITY BANK	8	601	5	189	2	43
150	0.01	NORTHBROOK BANK & TRUST CO NA	4	592	1	83	0	0

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151	0.01	TOWNEBANK	1	586	0	0	0	0
152	0.01	UNIBANK FOR SAVINGS	1	578	0	0	0	0
153	0.01	WESTFIELD BANK, FSB	3	574	1	50	2	436
154	0.01	HILLS BANK AND TRUST COMPANY	3	570	1	5	1	5
155	0.01	HOMETRUST BANK	4	566	3	271	0	0
156	0.01	STATE FARM BANK	15	562	14	374	13	514
157	0.01	TD BANK N.A.	8	552	6	85	3	38
158	0.01	BLACKHAWK BANK & TRUST	2	532	1	12	1	520
159	0.01	SUNFLOWER BANK, N.A.	1	528	0	0	0	0
160	0.01	BARCLAYS BANK DELAWARE	78	527	78	527	78	527
161	0.01	THE BRYN MAWR TRUST COMPANY	1	500	0	0	1	500
162	0.01	BANK OF COLORADO	2	496	1	46	1	450
163	0.01	FIRSTBANK	2	487	0	0	0	0
164	0.01	REGIONS BANK	5	464	4	115	2	54
165	0.01	PLAINSCAPITAL BANK	3	447	2	71	2	71
166	0.01	WEST BANK	2	445	0	0	1	325
166	0.01	UNION BANK AND TRUST COMPANY	5	445	4	60	0	0
168	0.01	SOUTHERN BANK	2	443	1	21	0	0
169	0.01	SCHAUMBURG BANK & TRUST, NA	3	427	0	0	0	0
170	0.01	S&T BANK	1	417	0	0	0	0
171	0.01	REPUBLIC BANK & TRUST	9	392	8	249	0	0
172	0.01	BANK OF HOPE	11	374	10	273	0	0
173	0.01	SPIRIT OF TEXAS BANK	2	373	1	72	2	373
174	0.01	BANK OF UTAH	3	369	2	200	2	200
175	0.01	THE F&M STATE BANK	2	363	0	0	0	0
176	0.01	THE PARK NATIONAL BANK	3	359	2	156	0	0
177	0.01	UNITED BANK VA	1	352	0	0	0	0
178	0.01	CRYSTAL LAKE BANK & TRUST, NA	4	351	3	103	4	351
179	0.01	BANK IOWA	1	349	0	0	0	0
180	0.01	FIRST NATIONAL BANK OF PA	2	341	1	2	1	2
181	0.01	SEACOAST NATIONAL BANK	1	339	0	0	0	0

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182	0.00	CENTENNIAL BANK	3	318	2	68	1	64
183	0.00	SOUTH STATE BANK	1	300	0	0	1	300
184	0.00	IBERIABANK	3	288	2	88	0	0
185	0.00	EAST WEST BANK	2	284	1	89	0	0
186	0.00	LEVEL ONE BANK	1	283	0	0	0	0
187	0.00	STAR FINANCIAL BANK	1	257	0	0	1	257
188	0.00	ZIONS BANCORPORATION, N.A.	5	255	4	143	3	63
189	0.00	FIRST COMMUNITY BANK	1	250	0	0	0	0
190	0.00	MECHANICS BANK	1	243	0	0	0	0
191	0.00	BBVA USA	2	238	1	24	0	0
192	0.00	FIRST UNITED BANK	2	221	1	94	2	221
193	0.00	REPUBLIC BANK OF CHICAGO	3	214	2	103	1	59
194	0.00	FIRST BANK	3	188	3	188	1	13
195	0.00	INDEPENDENT BANK	1	187	0	0	0	0
196	0.00	THINK MUTUAL BANK	2	175	1	5	2	175
197	0.00	UNITED COMMUNITY BANK	1	173	0	0	0	0
198	0.00	ORIGIN BANK	2	169	2	169	0	0
199	0.00	COMENITY CAPITAL BANK	14	168	14	168	0	0
200	0.00	BANCORP BK	2	166	2	166	0	0
201	0.00	CARROLLTON BANK	2	157	2	157	2	157
202	0.00	AXOS BANK	2	145	2	145	2	145
203	0.00	LAKE CITY BANK	1	144	0	0	0	0
204	0.00	GULF COAST BANK AND TRUST	1	141	0	0	0	0
204	0.00	OLD PLANK TRAIL COMMUNITY BANK	3	141	3	141	0	0
206	0.00	COMMUNITY TRUST BANK, INC.	1	131	0	0	0	0
207	0.00	EMPRISE BANK	1	108	0	0	1	108
208	0.00	MUFG UNION BANK, NA	1	107	0	0	0	0
209	0.00	CITIZENS NATIONAL BANK OF MERI	1	101	0	0	0	0
210	0.00	FARMERS NATIONAL BANK	1	100	1	100	1	100
210	0.00	ROCKY MOUNTAIN BANK	1	100	1	100	1	100
212	0.00	METRO CITY BANK	3	99	3	99	0	0

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213	0.00	NORTHWEST BANK	1	96	1	96	0	0
214	0.00	CEDAR RAPIDS BANK AND TRUST CO	1	88	1	88	0	0
215	0.00	FIRST UNITED BANK AND TRUST CO	1	84	1	84	0	0
216	0.00	CITY BANK	2	83	2	83	1	15
217	0.00	CENTRAL PACIFIC BANK	1	77	1	77	0	0
218	0.00	COMMERCE BANK	8	76	8	76	2	16
219	0.00	ANB BANK	1	74	1	74	0	0
220	0.00	WHEATON BANK AND TRUST CO NA	1	65	1	65	1	65
221	0.00	CONNECTICUT COMMUNITY BANK, NA	1	56	1	56	0	0
222	0.00	SECURITY BANK OF KANSAS CITY	1	50	1	50	1	50
223	0.00	GREEN DOT BANK	5	46	5	46	0	0
224	0.00	TIAA, FSB	4	45	4	45	2	2
225	0.00	PACIFIC CITY BANK	1	44	1	44	1	44
225	0.00	UNITED BANK	2	44	2	44	1	23
225	0.00	NATIONAL BANK OF INDIANAPOLIS	1	44	1	44	0	0
228	0.00	AVIDIA BANK	31	36	31	36	0	0
228	0.00	UNITED COMMUNITY BANK	1	36	1	36	1	36
230	0.00	SOUTH STATE BANK, N.A.	1	35	1	35	0	0
231	0.00	UMPQUA BANK	2	33	2	33	1	8
232	0.00	LAKESIDE BANK	2	31	2	31	1	21
233	0.00	NBH BANK	1	29	1	29	1	29
234	0.00	WEST SUBURBAN BANK	2	27	2	27	1	20
235	0.00	BANKFINANCIAL NA	1	22	1	22	0	0
236	0.00	WASHINGTON TRUST BANK	1	21	1	21	1	21
237	0.00	GLACIER BANK	2	19	2	19	2	19
237	0.00	ACNB BANK	1	19	1	19	1	19
239	0.00	FIRST CHOICE BANK	1	17	1	17	0	0
240	0.00	BANK OF CHINA	1	16	1	16	0	0
241	0.00	HANMI BANK	1	15	1	15	0	0
241	0.00	BANKUNITED, N.A.	1	15	1	15	0	0
243	0.00	TRUSTMARK NATIONAL BANK	1	14	1	14	0	0



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244	0.00	ATLANTIC CAPITAL BANK, NA	1	13	1	13	0	0
244	0.00	UNITED BANK OF IOWA	1	13	1	13	1	13
246	0.00	POPULAR BANK	1	11	1	11	0	0
247	0.00	INTRUST BANK, NA	2	6	2	6	2	6
248	0.00	COMMUNITY BANK OF MISSISSIPPI	1	4	1	4	0	0
248	0.00	CIVISTA BANK	1	4	1	4	1	4
250	0.00	MANASQUAN BANK	1	3	1	3	0	0
251	0.00	WOODFOREST NATIONAL BANK	1	1	1	1	1	1
<b>Grand Total</b>	<b>WISCONSIN</b>		<b>90,929</b>	<b>6,692,950</b>	<b>75,528</b>	<b>1,635,086</b>	<b>38,647</b>	<b>1,489,760</b>