

WASHINGTON

Report 3A: State-Reported CRA Lending by Lender Market Rank Based on 2020 CRA data released by the FFIEC December 2021

Small Business Originations			Total Units	Total Dollars (000's)	Units \$100,000 and Under	Dollars (000's) \$100,000 and under	Units to Businesses <= \$1Million Sales	Dollars (000's) to Businesses <= \$1 Million Sales
Rank Based on Total \$ Volume	Market Share % of Total \$	Financial Institution						
1	10.68	BANK OF AMERICA, N.A.	24,642	1,018,673	22,575	456,110	13,475	410,644
2	8.05	US BANK NA	13,117	767,900	11,396	250,440	9,725	242,728
3	7.60	BANNER BANK	6,108	724,597	4,299	147,714	864	111,247
4	7.16	COLUMBIA STATE BANK	3,041	682,667	1,379	68,252	1,249	144,976
5	7.09	HERITAGE BANK	4,321	676,457	2,603	101,093	324	71,480
6	6.69	KEYBANK NATIONAL ASSOCIATION	6,231	638,031	4,714	161,140	2,349	121,721
7	6.61	WASHINGTON TRUST BANK	4,184	630,666	2,615	94,248	1,698	114,015
8	6.41	WELLS FARGO BANK, N.A.	11,129	611,120	10,208	351,766	8,039	276,262
9	6.27	JPMORGAN CHASE BANK, NA	16,613	597,709	15,471	284,288	8,786	163,074
10	4.19	UMPQUA BANK	4,389	399,426	3,415	113,078	1,823	127,437
11	2.65	PEOPLES BANK	1,985	252,236	1,325	44,007	156	42,257
12	2.45	AMERICAN EXPRESS NATIONAL BANK	17,195	233,923	16,912	175,754	3,679	42,040
13	2.12	WASHINGTON FEDERAL	2,363	202,514	1,911	54,247	1,601	52,629
14	1.84	CROSS RIVER	5,482	175,688	5,149	103,585	0	0
15	1.69	FIRST CITIZENS BANK AND TRUST	867	161,252	478	26,446	251	29,424
16	1.48	ZIONS BANCORPORATION, N.A.	627	140,712	288	13,176	226	16,584
17	1.24	GLACIER BANK	1,041	118,346	750	27,948	567	34,198
18	1.12	CASHMERE VALLEY BANK	1,226	106,495	974	34,690	139	25,935
19	1.11	LAKE FOREST BANK & TRUST, NA	3,311	105,911	3,072	43,853	0	0
20	1.08	BMO HARRIS BANK N.A.	792	102,656	451	22,256	381	31,497
21	1.06	SILICON VALLEY BANK	683	101,512	446	16,874	197	12,924
22	1.03	CUSTOMERS BANK	1,263	98,014	1,024	31,844	0	0
23	0.72	BANK OF THE WEST	498	69,008	336	13,295	196	19,397
24	0.69	HOMESTREET BANK	970	65,710	894	32,530	282	14,874
25	0.62	1ST SECURITY BANK OF WASHINGTO	457	59,331	313	11,688	25	7,331
26	0.60	MUFG UNION BANK, NA	514	57,661	382	16,089	329	21,859

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27	0.51	FIRST FINANCIAL NORTHWEST BANK	451	48,434	320	11,702	22	7,493
28	0.47	CAPITAL ONE BANK (USA), N.A.	4,880	44,551	4,866	41,838	2,665	18,312
29	0.45	CITIBANK, N.A.	5,335	42,835	5,324	40,164	4,377	31,000
30	0.40	LIVE OAK BANKING COMPANY	216	37,724	121	6,141	5	2,135
31	0.37	BOKF NA	75	35,405	1	88	0	0
32	0.33	FIRST INTERSTATE BANK	170	31,394	101	3,559	78	10,229
33	0.32	AMERIS BANK	3,851	30,922	3,815	24,415	0	0
34	0.30	EAST WEST BANK	174	28,540	103	3,871	15	3,340
35	0.30	PACIFIC PREMIER BANK	142	28,401	74	2,566	38	2,757
36	0.22	TEXAS CAPITAL BANK	733	21,185	690	6,872	0	0
37	0.16	SIGNATURE BANK	49	15,648	8	517	2	400
38	0.16	BANK OF HOPE	142	14,790	110	4,191	9	3,266
39	0.15	TCF NATIONAL BANK	105	14,533	63	2,828	14	881
40	0.15	CIT BANK N.A.	296	13,992	261	8,080	116	2,876
41	0.14	SYNCHRONY BANK	2,492	13,570	2,492	13,570	0	0
42	0.14	STEARNS BANK N A	150	12,920	114	5,664	7	925
43	0.11	HSBC BANK USA, NA	90	10,334	64	741	30	389
44	0.10	WEX BANK	1,151	9,742	1,141	7,841	0	0
45	0.10	COMERICA BANK	19	9,586	3	186	7	2,694
46	0.10	TRUIST FINANCIAL	455	9,240	445	4,824	421	4,244
47	0.09	FIRST REPUBLIC BANK	39	8,643	21	1,038	25	4,269
48	0.09	TRISTATE CAPITAL BANK	17	8,270	3	300	0	0
49	0.09	FIRST NATIONAL BANK ALASKA	36	8,120	17	498	19	2,966
50	0.08	FIRST INTERNET BANK	18	8,091	5	278	12	7,676
51	0.08	CITY NATIONAL BANK OF FLORIDA	20	7,855	3	182	0	0
52	0.08	CATHAY BANK	63	7,181	44	1,610	36	3,153
53	0.07	CIBC BANK USA	14	7,067	2	121	0	0
54	0.07	CITY NATIONAL BANK	33	6,776	18	755	2	65
55	0.07	HANMI BANK	43	6,201	34	1,446	4	1,964
56	0.06	CITIZENS BANK, NA	26	6,102	12	541	10	435
57	0.06	UNITED BUSINESS BANK	56	5,476	37	1,137	21	771

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58	0.06	PACIFIC WESTERN BANK	20	5,378	3	207	0	0
59	0.06	METABANK N.A.	104	5,346	91	1,608	1	995
60	0.05	NORTHEAST BANK	82	5,176	66	2,305	0	0
61	0.05	CAPITAL ONE, N.A.	314	5,028	307	3,524	75	920
62	0.05	ALLY BANK	9	4,982	0	0	0	0
63	0.05	SANTANDER BANK N.A.	49	4,889	26	1,641	2	165
64	0.05	WESTERN ALLIANCE BANK	15	4,878	5	164	0	0
65	0.05	BANCORP BK	17	4,638	5	375	1	325
66	0.04	CHARLES SCHWAB BANK, SSB	8	3,909	0	0	0	0
67	0.04	PINNACLE BANK	230	3,748	227	3,089	207	2,584
68	0.03	FIRSTTRUST BANK	9	3,273	2	154	2	167
69	0.03	INCREDIBLEBANK	10	3,044	5	336	5	997
70	0.03	PNC BANK N.A.	25	3,021	20	1,179	11	359
71	0.03	PACIFIC CITY BANK	37	3,015	32	1,182	14	449
72	0.03	FIRSTBANK	21	2,945	13	732	0	0
73	0.03	FIRST FINANCIAL BANK	14	2,926	6	308	2	322
74	0.03	JOHN DEERE FINANCIAL, F.S.B.	217	2,824	217	2,824	0	0
75	0.03	EQUITY BANK	10	2,727	4	37	2	14
76	0.03	SUNWEST BANK	20	2,633	14	468	0	0
77	0.03	OLD NATIONAL BANK	6	2,597	1	63	0	0
78	0.03	SIMMONS BANK	16	2,468	11	505	4	1,265
79	0.03	1ST SOURCE BANK	31	2,404	23	1,079	0	0
80	0.02	VALLEY NATIONAL BANK	21	2,337	14	914	0	0
81	0.02	MECHANICS BANK	8	2,329	2	68	0	0
82	0.02	NORTHRIM BANK	19	2,198	15	267	0	0
83	0.02	ARVEST BANK	14	2,182	6	378	9	1,052
84	0.02	CADENCE BANK, N.A.	9	2,136	2	95	2	570
85	0.02	THE BANK OF COMMERCE	5	2,109	0	0	1	110
86	0.02	OLD SECOND NATIONAL BANK	6	2,094	1	74	0	0
87	0.02	REPUBLIC BANK OF CHICAGO	5	2,080	1	50	3	1,295
88	0.02	BERKSHIRE BANK	14	2,074	10	605	6	1,142

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89	0.02	MIDFIRST BANK	13	2,027	8	303	2	450
90	0.02	NBT BANK NA	6	1,932	2	150	5	1,213
91	0.02	LIBERTY BANK	19	1,765	15	473	0	0
92	0.02	BARCLAYS BANK DELAWARE	259	1,730	259	1,730	259	1,730
93	0.02	FIFTH THIRD BK NA	11	1,648	6	84	6	414
94	0.02	THE NORTHERN TRUST CO	9	1,637	4	106	1	60
95	0.02	CENTENNIAL BANK	3	1,599	1	99	2	1,500
96	0.02	REGIONS BANK	9	1,502	4	242	3	211
97	0.02	FIRST NATIONAL BANK OF OMAHA	42	1,460	41	845	20	355
98	0.02	BANK FIVE NINE	8	1,441	1	9	0	0
99	0.01	STERLING NATIONAL BANK	5	1,366	2	117	0	0
100	0.01	NBH BANK	3	1,326	1	7	1	7
101	0.01	LAKE CITY BANK	2	1,300	0	0	0	0
102	0.01	UNION BANK AND TRUST COMPANY	5	1,237	2	131	1	248
103	0.01	M&T BANK	5	1,225	2	88	2	1,000
104	0.01	AMERICAN BANK, N.A.	2	1,200	0	0	0	0
105	0.01	GULF COAST BANK AND TRUST	4	1,136	2	136	1	473
105	0.01	BANTERRA BANK	9	1,136	3	136	5	645
107	0.01	CANANDAIGUA NATIONAL BANK	3	1,134	0	0	0	0
108	0.01	ENTERPRISE BANK & TRUST	2	1,127	0	0	0	0
109	0.01	UMB BANK NA	3	1,107	2	107	1	13
110	0.01	DISCOVER BANK	180	1,085	180	1,085	140	834
111	0.01	POPPY BANK	4	1,052	1	89	1	650
112	0.01	TBK BANK, SSB	32	1,045	29	267	1	269
113	0.01	BREMER BANK NA	2	1,027	1	46	0	0
114	0.01	NICOLET NATIONAL BANK	2	1,025	0	0	0	0
115	0.01	STIFEL BANK & TRUST	1	1,000	0	0	0	0
116	0.01	MID PENN BANK	11	997	7	190	0	0
117	0.01	SHINHAN BANK AMERICA	3	994	0	0	1	700
118	0.01	AMERICAN BANK CENTER	3	990	1	17	0	0
119	0.01	UNITED COMMUNITY BANK	14	967	11	424	9	515

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120	0.01	BANCFIRST	2	960	1	38	0	0
121	0.01	SALEM FIVE CENTS SAVINGS BANK	3	948	0	0	0	0
122	0.01	WSFS BANK	2	929	1	89	1	840
123	0.01	BELL BANK	3	919	1	37	0	0
124	0.01	SOUTH STATE BANK, N.A.	3	881	1	28	0	0
125	0.01	FIRST BANK	5	858	2	59	2	185
126	0.01	MORGAN STANLEY PRIV BK NA	3	840	1	90	0	0
127	0.01	HERITAGE BANK OF COMMERCE	2	809	0	0	0	0
128	0.01	D. L. EVANS BANK	12	801	11	634	1	37
129	0.01	CENTIER BANK	2	798	1	33	1	765
130	0.01	BANKUNITED, N.A.	8	787	7	460	1	27
131	0.01	HILLTOP NATIONAL BANK	2	786	0	0	0	0
132	0.01	BYLINE BANK	5	784	3	96	2	215
133	0.01	FIRST INTERNATIONAL BANK & TRU	8	770	5	176	5	440
134	0.01	MIDWESTONE BANK	1	750	0	0	1	750
135	0.01	PRIMIS	5	739	3	69	0	0
135	0.01	SYNOVUS BANK	3	739	1	100	0	0
137	0.01	BOSTON PRIVATE BANK & TRUST	2	738	0	0	0	0
138	0.01	CENTRAL PACIFIC BANK	11	732	7	119	6	347
139	0.01	SUNFLOWER BANK, N.A.	2	685	0	0	0	0
140	0.01	FIRST BANK	5	684	2	39	5	684
141	0.01	BMW BANK OF NORTH AMERICA	1	676	0	0	0	0
142	0.01	BANK OZK	1	672	0	0	0	0
143	0.01	UNIVEST BANK AND TRUST CO	1	669	0	0	0	0
144	0.01	ATLANTIC CAPITAL BANK, NA	1	668	0	0	0	0
145	0.01	LEVEL ONE BANK	2	662	1	75	0	0
146	0.01	STATE FARM BANK	20	654	19	522	17	621
147	0.01	MAHOPAC BANK	2	627	0	0	0	0
148	0.01	BANK OF HAWAII	7	603	5	56	6	292
148	0.01	FIRST BUSINESS BANK	2	603	0	0	0	0
150	0.01	HINSDALE BANK & TRUST CO NA	1	600	0	0	0	0

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151	0.01	SMARTBANK	5	593	1	38	3	446
152	0.01	MIDWEST BANKCENTRE	1	582	0	0	0	0
153	0.01	FIRST HAWAIIAN BANK	4	536	2	43	1	4
154	0.01	STARION BANK	4	527	2	150	3	350
155	0.01	FIRST NATIONAL BANK OF PA	4	504	1	59	1	144
156	0.01	HABIB AMERICAN BANK	1	500	0	0	1	500
157	0.00	RAYMOND JAMES BANK NA	1	475	0	0	1	475
158	0.00	SPIRIT OF TEXAS BANK	5	472	4	158	5	472
159	0.00	AXOS BANK	4	465	2	27	3	327
159	0.00	FLAGSTAR BANK	5	465	4	218	3	126
161	0.00	HAPPY STATE BANK	2	464	1	17	2	464
162	0.00	CITIZENS BUSINESS BANK	4	449	3	258	0	0
163	0.00	FIRST FOUNDATION BANK	2	421	0	0	0	0
164	0.00	ALPINE BANK	2	419	1	56	0	0
165	0.00	REPUBLIC BANK & TRUST	7	417	5	128	0	0
166	0.00	FIRST BANK	1	410	0	0	0	0
167	0.00	PREMIER BANK	1	399	0	0	0	0
168	0.00	FIRST CHOICE BANK	7	385	6	264	0	0
169	0.00	GATEWAY FIRST BANK	5	354	3	107	1	125
170	0.00	CTBC BANK	2	337	1	15	0	0
171	0.00	NATIONAL COOPERATIVE BANK, N.A	1	324	0	0	0	0
172	0.00	COMMERCE BANK	7	320	5	100	3	190
173	0.00	CONNECTICUT COMMUNITY BANK, NA	3	314	2	97	0	0
174	0.00	FINEMARK NATIONAL BANK & TRUST	2	311	1	21	0	0
175	0.00	BBVA USA	5	310	3	31	0	0
176	0.00	KISH BANK	6	298	6	298	2	97
177	0.00	BUSEY BANK	1	295	0	0	0	0
178	0.00	PROSPERITY BANK	1	292	0	0	0	0
179	0.00	ALERUS FINANCIAL NA	5	285	4	167	0	0
180	0.00	TD BANK N.A.	8	271	7	150	5	116
181	0.00	BANCORPSOUTH	2	253	1	3	0	0

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182	0.00	HEARTLAND BANK & TRUST CO	1	250	0	0	1	250
182	0.00	BANK OF COLORADO	1	250	0	0	1	250
184	0.00	BRIDGEWATER BANK	3	243	2	66	0	0
185	0.00	UNITED BANK VA	1	238	0	0	0	0
186	0.00	CAMBRIDGE SAVINGS BANK	1	235	0	0	0	0
187	0.00	ORIGIN BANK	2	227	1	92	0	0
188	0.00	BEVERLY BANK & TRUST, NA	1	224	0	0	1	224
189	0.00	COMENITY CAPITAL BANK	16	216	16	216	0	0
190	0.00	BANK OF ANN ARBOR	2	211	1	89	0	0
191	0.00	FROST BANK	2	210	1	10	2	210
192	0.00	THE HUNTINGTON NATIONAL BANK	5	209	5	209	4	172
193	0.00	WEBSTER BANK, N.A.	1	203	0	0	0	0
194	0.00	TIAA, FSB	10	201	10	201	7	23
195	0.00	FARMERS & MERCHANTS BANK OF CE	1	200	0	0	1	200
195	0.00	EMIGRANT BANK	1	200	0	0	0	0
197	0.00	GREEN DOT BANK	21	183	21	183	0	0
198	0.00	FIRST BANK & TRUST	1	180	0	0	1	180
199	0.00	WEBSTER FIVE CENTS SVG BK	1	172	0	0	0	0
200	0.00	ASSOCIATED BANK NA	2	169	1	5	1	5
201	0.00	IBERIABANK	3	147	2	19	0	0
201	0.00	EAGLEBANK	1	147	0	0	0	0
203	0.00	1ST FARMERS & MERCHANTS BANK	1	140	0	0	0	0
204	0.00	BANK FIRST N.A.	1	134	0	0	0	0
205	0.00	PLAINSCAPITAL BANK	1	131	0	0	0	0
206	0.00	HANCOCK WHITNEY BANK	1	128	0	0	1	128
207	0.00	GOLDMAN SACHS BANK USA	2	122	2	122	1	47
208	0.00	FIRST MID BANK AND TRUST, NA	4	111	4	111	2	65
209	0.00	BANK OF UTAH	1	110	0	0	1	110
210	0.00	CARROLLTON BANK	2	103	2	103	0	0
211	0.00	FARMER & MERCHANTS BANK OF LON	2	101	2	101	1	24
212	0.00	RCB BANK	1	94	1	94	0	0

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213	0.00	CITYWIDE BANKS	1	89	1	89	1	89
214	0.00	TRUSTMARK NATIONAL BANK	3	88	3	88	0	0
215	0.00	OPTUM BANK (BANK COMPLIANCE)	1	75	1	75	0	0
216	0.00	FIRST PREMIER BANK	3	74	3	74	1	57
216	0.00	ROCKY MOUNTAIN BANK	1	74	1	74	1	74
218	0.00	BANK RHODE ISLAND	1	62	1	62	0	0
219	0.00	S&T BANK	1	61	1	61	1	61
220	0.00	BANKWELL BANK	1	56	1	56	1	56
221	0.00	STOCKMAN BANK	2	54	2	54	2	54
222	0.00	ALLEGIANCE BANK	1	53	1	53	0	0
222	0.00	AMERICAN SAVINGS BANK	2	53	2	53	0	0
224	0.00	GREAT WESTERN BANK	1	52	1	52	0	0
225	0.00	FIRST GUARANTY BANK	1	50	1	50	0	0
226	0.00	FIRST UNITED BANK AND TRUST CO	2	48	2	48	0	0
227	0.00	BANK OF STOCKTON	1	47	1	47	0	0
228	0.00	AMERICAN NATIONAL BANK	1	43	1	43	0	0
229	0.00	AVIDIA BANK	26	42	26	42	0	0
229	0.00	BANK OF MARIN	1	42	1	42	1	42
231	0.00	COMMUNITY BANK OF MISSISSIPPI	3	40	3	40	0	0
232	0.00	GATE CITY BANK	2	37	2	37	0	0
233	0.00	FIRST HORIZON BANK	1	34	1	34	0	0
233	0.00	VERITEX COMMUNITY BANK	1	34	1	34	1	34
235	0.00	FIRST NATIONAL BANK TEXAS	1	28	1	28	1	28
236	0.00	MORTON COMMUNITY BANK	1	27	1	27	1	27
237	0.00	CITY BANK	1	26	1	26	1	26
238	0.00	SERVISFIRST BANK	1	25	1	25	1	25
238	0.00	ARIZONA BANK & TRUST	1	25	1	25	1	25
238	0.00	FRANSDEN BANK & TRUST	1	25	1	25	0	0
241	0.00	PARKE BANK	1	24	1	24	0	0
242	0.00	EASTERN BANK	1	22	1	22	0	0
243	0.00	CITIZENS & NORTHERN BANK	1	21	1	21	1	21

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243	0.00	MINNWEST BANK	1	21	1	21	0	0
243	0.00	INDEPENDENT BANK	1	21	1	21	0	0
243	0.00	BROADWAY NATIONAL BANK	1	21	1	21	0	0
247	0.00	PEOPLES UNITED BANK, N.A.	2	20	2	20	2	20
247	0.00	SOUTHERN BANK	1	20	1	20	1	20
249	0.00	NEWTOWN SAVINGS BANK	1	18	1	18	1	18
249	0.00	INTRUST BANK, NA	2	18	2	18	2	18
251	0.00	NORTHWEST BANK	1	17	1	17	0	0
252	0.00	CENTRAL BANK OF BOONE COUNTY	1	16	1	16	0	0
253	0.00	COMMUNITY BANK, N.A.	1	15	1	15	1	15
254	0.00	METRO CITY BANK	1	14	1	14	0	0
255	0.00	LAKELAND BANK	1	10	1	10	1	10
256	0.00	FIRST UNITED BANK	1	9	1	9	1	9
256	0.00	THE FIDELITY BANK	1	9	1	9	1	9
258	0.00	CHOICE FINANCIAL	1	8	1	8	0	0
259	0.00	FIRST BANK AND TRUST COMPANY	1	5	1	5	0	0
260	0.00	KENNEBUNK SAVINGS BANK	1	2	1	2	0	0
Grand Total	WASHINGTON		156,842	9,536,330	135,699	2,933,508	65,236	2,282,456