

VIRGINIA

Report 3A: State-Reported CRA Lending by Lender Market Rank Based on 2020 CRA data released by the FFIEC December 2021

Small Business Originations			Total Units	Total Dollars (000's)	Units \$100,000 and Under	Dollars (000's) \$100,000 and under	Units to Businesses <= \$1Million Sales	Dollars (000's) to Businesses <= \$1 Million Sales
Rank Based on Total \$ Volume	Market Share % of Total \$	Financial Institution						
1	15.39	TRUIST FINANCIAL	20,482	1,627,634	16,789	398,121	14,773	438,350
2	11.84	ATLANTIC UNION BANK	11,041	1,252,596	7,911	254,662	7,063	371,953
3	7.45	WELLS FARGO BANK, N.A.	17,150	787,774	16,131	522,726	11,959	356,134
4	7.10	TOWNEBANK	5,971	750,537	3,947	148,820	341	69,121
5	6.86	BANK OF AMERICA, N.A.	18,011	725,797	16,672	323,749	10,443	294,203
6	3.48	FIRST CITIZENS BANK AND TRUST	2,540	368,288	1,632	70,937	1,089	95,465
7	3.42	AMERICAN EXPRESS NATIONAL BANK	26,814	362,149	26,368	269,804	6,889	74,772
8	3.25	UNITED BANK VA	2,889	343,302	2,020	68,955	174	29,566
9	3.01	PNC BANK N.A.	3,773	317,937	3,049	81,976	2,236	106,654
10	2.51	AMERICAN NATIONAL BANK & TRUST	2,241	265,325	1,554	56,688	504	68,321
11	2.01	M&T BANK	1,736	212,900	1,223	45,567	755	51,614
12	1.90	FIRST BANK AND TRUST COMPANY	2,590	201,352	2,076	62,681	449	48,472
13	1.88	PRIMIS	2,286	199,055	1,790	53,782	161	28,030
14	1.83	SANDY SPRING BANK	1,102	193,972	595	22,759	706	93,661
15	1.50	JPMORGAN CHASE BANK, NA	8,879	158,909	8,745	117,503	4,985	60,780
16	1.35	CROSS RIVER	4,845	142,379	4,607	93,107	1	575
17	1.18	SOUTHERN BANK AND TRUST COMPAN	764	124,696	438	16,930	83	27,389
18	1.18	ESSEX BANK	1,018	124,617	708	24,309	577	54,746
19	1.14	CITIZENS & FARMERS BANK	1,378	120,444	1,070	31,950	118	22,512
20	1.12	JOHN MARSHALL BANK	652	118,260	316	13,408	52	17,407
21	1.05	BURKE & HERBERT BK & TR CO	1,057	111,065	738	27,142	63	11,664
22	1.04	CAPITAL ONE, N.A.	1,423	109,867	1,209	28,319	970	24,852
23	1.03	PINNACLE BANK	1,114	109,077	857	23,483	587	24,562
24	0.94	BMO HARRIS BANK N.A.	831	99,638	426	21,498	337	34,781
25	0.93	CUSTOMERS BANK	1,937	98,612	1,698	41,585	0	0
26	0.88	SUMMIT COMMUNITY BANK	497	93,118	276	10,505	237	31,764

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27	0.81	FULTON BANK, N.A.	608	85,821	379	12,891	413	36,752
28	0.81	TD BANK N.A.	1,401	85,195	1,197	30,419	963	33,665
29	0.69	EAGLEBANK	390	73,000	183	8,374	29	6,382
30	0.68	FIRST COMMUNITY BANK	606	71,756	424	15,069	447	42,137
31	0.62	CAPITAL ONE BANK (USA), N.A.	7,496	65,161	7,476	61,576	4,192	26,583
32	0.54	CITIBANK, N.A.	5,287	56,774	5,234	42,143	4,340	33,869
33	0.52	LIVE OAK BANKING COMPANY	338	54,732	206	8,663	3	1,430
34	0.48	NEW PEOPLES BANK, INC.	600	50,402	480	13,799	458	22,589
35	0.41	US BANK NA	2,525	43,282	2,479	30,897	1,980	20,354
36	0.41	LAKE FOREST BANK & TRUST, NA	1,863	43,019	1,784	21,183	0	0
37	0.38	THE BANK OF MARION	622	40,604	526	12,736	450	17,934
38	0.31	SOUTH STATE BANK	237	33,201	141	5,230	19	3,699
39	0.31	SYNCHRONY BANK	6,512	32,925	6,512	32,925	0	0
40	0.29	SOUTH STATE BANK, N.A.	105	31,204	36	1,867	36	10,181
41	0.29	COMMUNITY BANK OF THE CHESAPEA	186	30,310	110	4,062	57	13,487
42	0.29	MVB BANK, INC.	167	30,224	91	4,302	25	4,137
43	0.28	FVCBANK	88	29,972	23	1,385	39	10,144
44	0.28	CITY NATIONAL BANK OF WV	321	29,550	251	8,325	107	13,900
45	0.27	THE BANK OF SOUTHSIDE VIRGINIA	419	28,163	346	11,583	139	10,565
46	0.27	CARTER BANK & TRUST	409	28,064	338	9,023	300	10,711
47	0.25	CITIZENS BANK, NA	431	26,634	404	16,468	392	17,930
48	0.25	FIRST NATIONAL BANK OF PA	186	26,153	113	3,888	92	6,894
49	0.23	SILICON VALLEY BANK	175	23,859	117	4,489	26	1,072
50	0.22	HOMETRUST BANK	127	23,534	52	2,941	20	2,619
51	0.17	TCF NATIONAL BANK	165	18,418	105	5,227	31	3,460
52	0.15	TEXAS CAPITAL BANK	396	15,360	358	4,419	2	325
53	0.13	CALVIN B TAYLOR BANKING CO OF	137	13,600	98	3,739	37	4,884
54	0.12	FIRST HORIZON BANK	83	12,773	56	1,581	13	3,058
55	0.11	CIT BANK N.A.	314	11,814	293	8,239	138	4,196
56	0.11	CITY NATIONAL BANK	62	11,741	35	1,693	14	1,552
57	0.11	THE FIDELITY BANK	100	11,530	69	2,018	61	4,451

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58	0.11	WEX BANK	1,331	11,240	1,318	8,060	0	0
59	0.10	HSBC BANK USA, NA	311	10,711	291	3,772	51	1,436
60	0.10	BANK OF THE WEST	191	10,558	179	8,682	77	3,715
61	0.10	KEYBANK NATIONAL ASSOCIATION	46	10,203	23	1,161	1	89
62	0.09	AMERIS BANK	543	9,666	523	4,392	1	804
63	0.08	WSFS BANK	43	8,878	27	900	9	4,557
64	0.08	NORTHEAST BANK	102	8,785	76	2,862	0	0
65	0.08	STEARNS BANK N A	129	8,550	108	4,874	13	865
66	0.08	REGIONS BANK	40	8,488	24	854	15	545
67	0.08	ALLY BANK	21	8,451	2	115	0	0
68	0.08	VALLEY NATIONAL BANK	60	8,416	42	2,607	1	46
69	0.08	FIFTH THIRD BK NA	35	8,355	18	405	16	2,658
70	0.08	MID PENN BANK	58	8,112	36	1,506	1	500
71	0.07	THE HUNTINGTON NATIONAL BANK	39	7,672	22	894	24	5,120
72	0.07	COMERICA BANK	17	7,192	3	94	5	2,593
73	0.07	REPUBLIC BANK & TRUST	55	7,105	40	1,105	0	0
74	0.06	METABANK N.A.	190	6,782	175	2,653	0	0
75	0.06	RENASANT BANK	50	6,719	34	1,427	23	2,860
76	0.06	ATLANTIC CAPITAL BANK, NA	31	6,490	15	786	1	475
77	0.06	CIBC BANK USA	13	6,384	0	0	0	0
78	0.06	SANTANDER BANK N.A.	50	6,378	29	1,975	2	490
79	0.06	HANMI BANK	79	6,332	66	1,930	3	1,041
80	0.06	BANK OF HOPE	63	6,238	48	1,770	7	2,155
81	0.06	CITY NATIONAL BANK OF FLORIDA	32	6,098	18	1,062	1	175
82	0.06	PACIFIC WESTERN BANK	17	5,884	3	300	1	400
83	0.05	WESTERN ALLIANCE BANK	14	5,728	3	87	1	60
84	0.05	DOLLAR BANK, FSB	89	5,686	74	2,111	41	1,272
85	0.05	BANCORP BK	38	5,421	25	1,120	1	285
86	0.05	UNITED COMMUNITY BANK	38	4,885	27	1,165	15	1,316
87	0.04	CHARLES SCHWAB BANK, SSB	9	4,735	0	0	0	0
88	0.04	TRISTATE CAPITAL BANK	13	4,685	0	0	0	0

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89	0.04	ARVEST BANK	31	4,454	16	999	7	793
90	0.04	SERVISFIRST BANK	66	4,346	56	1,343	45	1,690
91	0.04	SIGNATURE BANK	16	4,340	3	94	0	0
92	0.04	BEVERLY BANK & TRUST, NA	8	4,078	0	0	0	0
93	0.04	ZIONS BANCORPORATION, N.A.	20	3,897	11	407	7	912
94	0.04	WOORI AMERICA BANK	53	3,848	44	1,185	38	1,743
95	0.03	BERKSHIRE BANK	13	3,539	8	341	7	877
96	0.03	FIRST FINANCIAL BANK	12	3,537	3	75	2	521
97	0.03	WESBANCO BANK INC.	22	3,347	11	549	1	201
98	0.03	FIRST UNITED BANK & TRUST	16	3,303	8	184	0	0
99	0.03	NORTHERN BANK & TRUST CO.	20	3,175	14	774	11	1,256
100	0.03	1ST SOURCE BANK	38	3,168	30	1,537	5	386
101	0.03	INCREDIBLEBANK	11	3,076	5	263	2	35
102	0.03	PACIFIC PREMIER BANK	18	3,070	13	439	0	0
103	0.03	BREMER BANK NA	13	2,976	2	118	1	151
104	0.03	FIRST INTERNET BANK	13	2,966	8	296	5	1,964
105	0.03	CAPSTAR BANK	12	2,713	8	269	7	935
106	0.02	COMMUNITY TRUST BANK, INC.	27	2,622	22	739	9	698
107	0.02	FROST BANK	5	2,618	1	25	0	0
108	0.02	METRO CITY BANK	63	2,590	57	1,376	1	150
109	0.02	STIFEL BANK & TRUST	3	2,585	0	0	0	0
110	0.02	CONNECTICUT COMMUNITY BANK, NA	22	2,576	17	484	6	67
111	0.02	JOHN DEERE FINANCIAL, F.S.B.	263	2,539	263	2,539	0	0
112	0.02	MORGAN STANLEY PRIV BK NA	3	2,400	0	0	0	0
113	0.02	CADENCE BANK, N.A.	10	2,349	4	166	1	200
114	0.02	TRUSTMARK NATIONAL BANK	29	2,348	24	593	0	0
115	0.02	MIDWEST BANKCENTRE	8	2,130	4	195	0	0
116	0.02	DISCOVER BANK	380	2,120	380	2,120	316	1,733
117	0.02	BANK OF TENNESSEE	14	2,101	8	297	12	1,885
117	0.02	FIRSTTRUST BANK	12	2,101	5	187	4	93
119	0.02	WOODFOREST NATIONAL BANK	165	2,065	163	1,792	75	149

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120	0.02	ENTERPRISE BANK & TRUST	5	2,002	1	51	0	0
121	0.02	BANKUNITED, N.A.	17	1,960	10	613	1	21
122	0.02	BARCLAYS BANK DELAWARE	265	1,877	265	1,877	265	1,877
123	0.02	WEBSTER BANK, N.A.	12	1,860	4	177	0	0
124	0.02	OPTUM BANK (BANK COMPLIANCE)	7	1,843	1	96	0	0
125	0.02	SIMMONS BANK	19	1,825	12	438	6	724
126	0.02	UMPQUA BANK	7	1,794	2	33	4	1,261
127	0.02	SHORE UNITED BANK	13	1,787	9	296	1	56
128	0.02	BANCORPSOUTH	7	1,731	4	72	1	6
129	0.02	MUFG UNION BANK, NA	9	1,727	1	49	3	541
130	0.02	TBK BANK, SSB	250	1,707	247	1,096	0	0
131	0.02	FIRST UNITED BANK AND TRUST CO	4	1,690	2	79	0	0
132	0.01	REVERE BANK	3	1,570	0	0	1	920
133	0.01	RAYMOND JAMES BANK NA	2	1,550	0	0	2	1,550
134	0.01	UMB BANK NA	22	1,496	20	371	13	1,107
135	0.01	SOMERSET TRUST COMPANY	18	1,492	13	287	3	391
136	0.01	REPUBLIC BANK OF CHICAGO	3	1,484	1	4	2	1,480
137	0.01	FIRST NATIONAL BANK OF OMAHA	49	1,456	48	891	31	971
138	0.01	NBT BANK NA	5	1,433	1	77	5	1,433
139	0.01	FIRST BANK	6	1,431	3	169	2	230
140	0.01	FLUSHING BANK	3	1,427	0	0	0	0
141	0.01	HOWARD BANK	6	1,419	1	70	3	634
142	0.01	LINKBANK	9	1,351	6	280	0	0
143	0.01	EQUITY BANK	10	1,332	6	66	5	45
144	0.01	MERCHANTS BANK, N.A.	11	1,322	6	266	0	0
145	0.01	PACIFIC CITY BANK	23	1,308	20	624	18	543
146	0.01	FIRSTBANK	4	1,305	2	137	0	0
147	0.01	SYNOVUS BANK	8	1,274	3	140	4	366
148	0.01	BOKF NA	2	1,221	0	0	0	0
149	0.01	THE PARK NATIONAL BANK	2	1,205	0	0	1	589
150	0.01	PEOPLES UNITED BANK, N.A.	6	1,164	3	176	0	0

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151	0.01	HORIZON BANK	6	1,161	0	0	0	0
152	0.01	BBVA USA	6	1,157	2	79	0	0
153	0.01	COMMERCE BANK	12	1,131	11	131	3	10
154	0.01	BANK FIVE NINE	11	1,121	6	372	1	11
155	0.01	MECHANICS BANK	3	1,114	1	98	0	0
156	0.01	BANTERRA BANK	8	1,084	3	168	3	482
157	0.01	OLD SECOND NATIONAL BANK	6	1,044	1	81	0	0
158	0.01	TROY BANK & TRUST	2	1,000	0	0	0	0
158	0.01	VANTAGE BANK TEXAS	1	1,000	0	0	0	0
160	0.01	WESTFIELD BANK, FSB	8	948	5	349	2	266
161	0.01	IBERIABANK	11	910	8	233	0	0
162	0.01	CNB BANK INC.	11	893	9	144	2	508
163	0.01	STOCK YARDS BANK & TRUST COMPA	2	892	0	0	0	0
164	0.01	COLUMBIA STATE BANK	2	867	1	87	1	87
165	0.01	UNIVEST BANK AND TRUST CO	7	855	3	151	0	0
166	0.01	BNB BANK	1	830	0	0	1	830
166	0.01	TOMPKINS TRUST COMPANY	1	830	0	0	0	0
168	0.01	INDEPENDENT BANK	2	818	0	0	1	500
169	0.01	STATE FARM BANK	23	801	22	608	19	681
170	0.01	PEOPLES SECURITY BANK AND TRUS	4	764	3	103	0	0
171	0.01	FALCON INTERNATIONAL BANK	1	750	0	0	1	750
172	0.01	BEAL BANK USA	1	725	0	0	1	725
173	0.01	CENTRAL BANK & TRUST CO	2	722	1	36	0	0
174	0.01	COMENITY CAPITAL BANK	53	693	53	693	0	0
175	0.01	BANK OF COLORADO	1	686	0	0	1	686
176	0.01	GREEN DOT BANK	59	659	59	659	0	0
177	0.01	VILLAGE BANK & TRUST CO	3	647	1	90	1	425
178	0.01	GULF COAST BANK AND TRUST	4	636	1	80	0	0
179	0.01	FIRST INTERNATIONAL BANK & TRU	2	620	0	0	1	177
180	0.01	GLACIER BANK	4	618	3	118	2	517
181	0.01	FIRST BUSINESS BANK	1	580	0	0	1	580

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182	0.01	WINTRUST BANK	1	542	0	0	0	0
183	0.01	FIRST REPUBLIC BANK	8	534	6	133	5	108
184	0.00	BANKNEWPORT	5	510	4	159	0	0
185	0.00	FIRST UNITED BANK	1	500	0	0	0	0
186	0.00	CORNERSTONE BANK	1	489	0	0	0	0
187	0.00	UNITY BANK	2	486	1	44	0	0
188	0.00	MAHOPAC BANK	1	480	0	0	0	0
189	0.00	GERMAN AMERICAN BANK	1	479	0	0	0	0
190	0.00	BYLINE BANK	5	477	2	63	0	0
191	0.00	FARMERS & MERCHANTS TRUST	1	473	0	0	0	0
192	0.00	CHEMUNG CANAL TRUST COMPANY	2	450	0	0	0	0
193	0.00	AMERICAN NATIONAL BANK OF TX	1	425	0	0	0	0
194	0.00	PROSPERITY BANK	2	422	0	0	2	422
195	0.00	CENTENNIAL BANK	6	420	4	104	0	0
196	0.00	THE BRYN MAWR TRUST COMPANY	2	418	0	0	1	315
197	0.00	WATERTOWN SAVINGS BANK	3	416	1	16	1	16
198	0.00	KISH BANK	4	408	2	75	1	13
199	0.00	SPIRIT OF TEXAS BANK	7	401	7	401	6	306
200	0.00	MAGYAR BANK	1	399	0	0	0	0
201	0.00	BROOKLINE BANK	1	396	0	0	0	0
202	0.00	GREAT WESTERN BANK	3	385	2	10	0	0
203	0.00	ACNB BANK	3	373	2	81	3	373
204	0.00	SEACOAST NATIONAL BANK	1	365	0	0	0	0
205	0.00	MIDFIRST BANK	2	361	1	15	0	0
206	0.00	SMARTBANK	3	350	1	84	2	198
207	0.00	CATHAY BANK	5	337	4	181	2	25
208	0.00	PREMIER BANK	1	320	0	0	0	0
209	0.00	GATE CITY BANK	3	316	2	116	0	0
210	0.00	CROSSFIRST BANK	2	315	0	0	0	0
211	0.00	FIRST FINANCIAL BANK, N.A.	1	300	0	0	0	0
211	0.00	NORTHRIM BANK	1	300	0	0	1	300

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213	0.00	CAMBRIDGE TRUST COMPANY	1	296	0	0	0	0
214	0.00	NATIONAL COOPERATIVE BANK, N.A	4	287	3	161	0	0
215	0.00	INDUSTRIAL BANK	3	284	2	84	0	0
216	0.00	BUSEY BANK	2	253	1	36	0	0
216	0.00	TIAA, FSB	17	253	16	110	13	43
218	0.00	SHINHAN BANK AMERICA	2	246	1	46	0	0
219	0.00	PACIFIC MERCANTILE BANK	1	231	0	0	0	0
220	0.00	SOUTHERN FIRST BANK	4	230	3	104	2	158
221	0.00	FIRST AMERICAN BANK	1	228	0	0	1	228
222	0.00	INTERBANK	3	221	1	5	1	5
223	0.00	JEFFERSON BANK	1	215	0	0	0	0
224	0.00	SUNWEST BANK	2	210	1	20	0	0
225	0.00	UNITED BUSINESS BANK	1	206	0	0	0	0
226	0.00	FIRST FEDERAL BANK OF FLORIDA	4	204	4	204	4	204
227	0.00	ORRSTOWN BANK	8	203	7	101	0	0
228	0.00	QUEENSBOROUGH NATIONAL BANK &	3	198	2	75	0	0
229	0.00	LIBERTY BANK	5	189	4	64	0	0
230	0.00	AMERISERV FINANCIAL BANK	4	187	3	77	2	128
231	0.00	FIRST US BANK	3	183	3	183	1	75
232	0.00	FIRST COMMUNITY BANK	2	179	1	29	2	179
233	0.00	THE FIRST, A NATIONAL BANKING	1	177	0	0	0	0
234	0.00	MIDLAND STATES BANK	1	175	0	0	0	0
235	0.00	PEOPLESBANK, A CODORUS VALLEY	1	150	0	0	0	0
236	0.00	MIDWESTONE BANK	1	148	0	0	0	0
237	0.00	HANCOCK WHITNEY BANK	2	144	2	144	1	50
238	0.00	COMMUNITY NATIONAL BANK	1	141	0	0	0	0
239	0.00	GOLDMAN SACHS BANK USA	4	137	4	137	4	137
240	0.00	AVIDIA BANK	78	130	78	130	0	0
240	0.00	AXOS BANK	6	130	6	130	5	121
242	0.00	FAIRFIELD COUNTY BANK	1	129	0	0	0	0
243	0.00	LEADER BANK NA	2	126	2	126	1	28

Small Business Originations			Total Units	Total Dollars (000's)	Units \$100,000 and Under	Dollars (000's) \$100,000 and under	Units to Businesses <= \$1Million Sales	Dollars (000's) to Businesses <= \$1 Million Sales
Rank Based on Total \$ Volume	Market Share % of Total \$	Financial Institution						
244	0.00	CARROLLTON BANK	2	123	2	123	0	0
245	0.00	EMPRISE BANK	1	119	0	0	1	119
246	0.00	WHITAKER BANK INC	3	111	3	111	1	27
247	0.00	HILLTOP NATIONAL BANK	1	107	0	0	0	0
248	0.00	INTRUST BANK, NA	7	103	7	103	5	16
249	0.00	UNION BANK AND TRUST COMPANY	2	102	2	102	1	2
250	0.00	MANASQUAN BANK	1	100	1	100	1	100
250	0.00	FIRST STATE COMMUNITY BANK	1	100	1	100	1	100
252	0.00	STOCKMAN BANK	2	98	2	98	2	98
253	0.00	CAMDEN NATIONAL BANK	2	97	2	97	0	0
254	0.00	CANANDAIGUA NATIONAL BANK	1	94	1	94	0	0
255	0.00	COMMUNITY BANK, N.A.	1	93	1	93	0	0
256	0.00	BANCO POPULAR DE PUERTO RICO	2	88	2	88	0	0
257	0.00	SOUTHERN BANCORP BANK	3	85	3	85	1	22
258	0.00	OLD NATIONAL BANK	2	84	2	84	0	0
258	0.00	HEBRON SAVINGS BANK	4	84	4	84	3	57
260	0.00	CEDAR RAPIDS BANK AND TRUST CO	1	73	1	73	0	0
261	0.00	THE BANK OF MISSOURI	2	62	2	62	0	0
262	0.00	FLAGSTAR BANK	2	58	2	58	2	58
262	0.00	POPPY BANK	1	58	1	58	0	0
264	0.00	UNITED COMMUNITY BANK	1	52	1	52	1	52
265	0.00	BANCFIRST	1	50	1	50	0	0
266	0.00	GLENS FALLS NATIONAL BANK	1	47	1	47	0	0
266	0.00	FINEMARK NATIONAL BANK & TRUST	3	47	3	47	0	0
268	0.00	FIRST COMMONWEALTH BANK	2	46	2	46	0	0
268	0.00	BANK OF ANN ARBOR	1	46	1	46	0	0
270	0.00	FIRST FIDELITY BANK	1	42	1	42	0	0
271	0.00	BANK INDEPENDENT	1	40	1	40	0	0
272	0.00	METROPOLITAN COMMERCIAL BANK	2	37	2	37	0	0
273	0.00	MACATAWA BANK	3	34	3	34	0	0
274	0.00	LAKELAND BANK	1	30	1	30	1	30

Small Business Originations			Total Units	Total Dollars (000's)	Units \$100,000 and Under	Dollars (000's) \$100,000 and under	Units to Businesses <= \$1Million Sales	Dollars (000's) to Businesses <= \$1 Million Sales
Rank Based on Total \$ Volume	Market Share % of Total \$	Financial Institution						
275	0.00	THE NORTHERN TRUST CO	2	28	2	28	0	0
275	0.00	CENTRAL BANK OF THE OZARKS	1	28	1	28	0	0
277	0.00	CIBM BANK	2	26	2	26	2	26
278	0.00	HINGHAM INSTITUTION FOR SAVING	1	25	1	25	0	0
279	0.00	MORTON COMMUNITY BANK	1	23	1	23	1	23
279	0.00	FARMERS BANK & TRUST COMPANY	3	23	3	23	3	23
281	0.00	BANKWELL BANK	1	22	1	22	1	22
282	0.00	ANB BANK	1	21	1	21	1	21
282	0.00	LAKESIDE BANK	1	21	1	21	0	0
282	0.00	FIRST MIDWEST BANK	1	21	1	21	0	0
282	0.00	FIRST CHOICE BANK	1	21	1	21	0	0
282	0.00	FARMERS NATIONAL BANK	1	21	1	21	0	0
287	0.00	EASTERN BANK	1	19	1	19	0	0
287	0.00	ORIGIN BANK	1	19	1	19	0	0
289	0.00	SALISBURY BANK AND TRUST CO	1	18	1	18	0	0
289	0.00	PEAPACK-GLADSTONE BANK	1	18	1	18	0	0
291	0.00	PEOPLES BANK	1	16	1	16	0	0
291	0.00	HOME BANK NATIONAL ASSOCIATION	1	16	1	16	0	0
293	0.00	ALLEGIANCE BANK	1	14	1	14	1	14
293	0.00	WEST ALABAMA BANK & TRUST	2	14	2	14	2	14
293	0.00	MACHIAS SAVINGS BANK	1	14	1	14	0	0
296	0.00	ALERUS FINANCIAL NA	1	13	1	13	0	0
296	0.00	ESSA BANK & TRUST	1	13	1	13	0	0
298	0.00	CENTRAL PACIFIC BANK	2	12	2	12	1	10
299	0.00	B1BANK	1	10	1	10	1	10
299	0.00	FIRST HAWAIIAN BANK	1	10	1	10	1	10
301	0.00	CITIZENS & NORTHERN BANK	1	9	1	9	0	0
301	0.00	THE EPHRATA NATIONAL BANK	1	9	1	9	1	9
303	0.00	ARIZONA BANK & TRUST	1	8	1	8	1	8
303	0.00	COMMERCIAL BANK & TRUST COMPAN	1	8	1	8	1	8
305	0.00	BANK OF HAWAII	1	5	1	5	1	5

Small Business Originations			Total Units	Total Dollars (000's)	Units \$100,000 and Under	Dollars (000's) \$100,000 and under	Units to Businesses <= \$1Million Sales	Dollars (000's) to Businesses <= \$1 Million Sales
Rank Based on Total \$ Volume	Market Share % of Total \$	Financial Institution						
306	0.00	LONE STAR NATIONAL BANK	1	1	1	1	0	0
Grand Total	VIRGINIA		181,920	10,578,251	158,359	3,318,948	81,758	2,882,500