

TENNESSEE

Report 3A: State-Reported CRA Lending by Lender Market Rank Based on 2020 CRA data released by the FFIEC December 2021

Small Business Originations			Total Units	Total Dollars (000's)	Units \$100,000 and Under	Dollars (000's) \$100,000 and under	Units to Businesses <= \$1Million Sales	Dollars (000's) to Businesses <= \$1 Million Sales
Rank Based on Total \$ Volume	Market Share % of Total \$	Financial Institution						
1	19.90	PINNACLE BANK	12,482	1,672,891	8,426	299,076	5,673	420,421
2	11.22	FIRST HORIZON BANK	9,753	943,423	7,450	213,418	486	71,295
3	6.13	REGIONS BANK	7,375	515,252	6,144	157,496	4,091	138,593
4	4.85	FIRSTBANK	2,492	407,568	1,488	59,041	1,968	262,494
5	4.60	TRUIST FINANCIAL	6,538	386,622	5,694	108,874	5,015	113,803
6	3.01	SMARTBANK	2,493	252,735	1,866	56,986	312	56,961
7	2.97	SIMMONS BANK	2,389	250,018	1,781	53,746	1,332	96,746
8	2.92	RENASANT BANK	2,423	245,710	1,790	53,852	1,372	88,884
9	2.72	AMERICAN EXPRESS NATIONAL BANK	17,712	228,658	17,455	176,935	4,323	40,406
10	2.45	CAPSTAR BANK	1,673	206,423	1,163	41,618	184	35,956
11	2.37	BANK OF AMERICA, N.A.	6,777	199,523	6,448	106,687	3,738	90,590
12	2.11	BANCORPSOUTH	2,004	177,333	1,543	47,341	797	55,341
13	2.10	RELIANT BANK	1,303	176,442	856	31,337	483	67,867
14	1.94	US BANK NA	5,141	163,048	4,855	86,044	4,174	76,088
15	1.92	FIRST CITIZENS NATIONAL BANK	1,581	161,836	1,162	39,259	1,282	107,014
16	1.89	WILSON BANK & TRUST	1,928	159,205	1,547	42,681	623	43,299
17	1.58	WELLS FARGO BANK, N.A.	2,545	133,254	2,323	80,505	1,474	50,214
18	1.55	BMO HARRIS BANK N.A.	908	130,134	448	25,286	270	26,313
19	1.45	COMMERCIAL BANK & TRUST COMPAN	1,190	121,656	896	28,962	756	49,023
20	1.15	JPMORGAN CHASE BANK, NA	5,910	96,844	5,843	75,424	2,937	35,167
21	1.08	1ST FARMERS & MERCHANTS BANK	967	91,216	762	22,352	120	16,028
22	1.02	CROSS RIVER	3,734	85,866	3,619	60,509	2	850
23	0.97	SYNOVUS BANK	547	81,857	334	12,814	322	29,164
24	0.97	FIRST CITIZENS BANK AND TRUST	478	81,647	261	13,147	171	17,812
25	0.93	BANK OF TENNESSEE	512	78,266	317	13,702	358	44,041
26	0.91	HOME FEDERAL BANK OF TENNESSEE	712	76,854	508	14,730	427	18,495

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27	0.82	FIFTH THIRD BK NA	1,094	69,005	962	24,685	692	39,708
28	0.78	CITIZENS BANK OF LAFAYETTE	999	65,558	852	21,247	937	50,915
29	0.64	SERVISFIRST BANK	292	54,139	168	5,734	139	13,578
30	0.62	UNITED COMMUNITY BANK	511	51,846	386	13,711	250	23,876
31	0.61	IBERIABANK	425	51,424	307	9,847	71	8,278
32	0.61	HOMETRUST BANK	206	50,941	91	5,531	73	19,559
33	0.55	CITY NATIONAL BANK	403	46,367	282	9,181	71	5,423
34	0.53	LAKE FOREST BANK & TRUST, NA	1,654	44,676	1,551	19,082	0	0
35	0.53	TRUSTMARK NATIONAL BANK	497	44,637	389	11,680	34	3,928
36	0.48	TENNESSEE STATE BANK	792	40,605	707	15,476	524	18,202
37	0.46	FIRST BANK AND TRUST COMPANY	583	38,770	482	13,225	97	10,667
38	0.46	CAPITAL ONE BANK (USA), N.A.	4,357	38,431	4,347	36,549	2,572	16,022
39	0.42	CUSTOMERS BANK	833	34,962	757	16,726	0	0
40	0.40	REPUBLIC BANK & TRUST	309	33,450	223	6,417	35	10,307
41	0.34	CB&S BANK	331	28,278	264	7,326	93	17,374
42	0.30	CITIBANK, N.A.	3,529	24,883	3,525	23,075	2,912	17,494
43	0.26	COMMUNITY TRUST BANK, INC.	235	21,636	185	6,189	81	5,412
44	0.24	LIVE OAK BANKING COMPANY	161	20,096	111	4,688	3	1,489
45	0.23	THE HUNTINGTON NATIONAL BANK	256	19,450	237	10,096	138	9,447
46	0.22	FIRST COMMUNITY BANK	152	18,519	109	3,916	108	11,334
47	0.21	PNC BANK N.A.	105	17,998	61	2,737	45	4,456
48	0.21	TEXAS CAPITAL BANK	749	17,403	707	5,708	0	0
49	0.20	SYNCHRONY BANK	3,921	16,411	3,921	16,411	0	0
50	0.19	COMMUNITY BANK OF MISSISSIPPI	162	16,165	109	4,362	22	4,311
51	0.18	BANKPLUS	101	15,186	65	2,421	29	2,787
52	0.17	FIRST US BANK	132	14,642	89	4,054	39	4,431
53	0.17	AMERIS BANK	846	14,430	824	5,953	4	2,227
54	0.16	NEW PEOPLES BANK, INC.	126	13,352	91	2,967	96	8,543
55	0.16	TCF NATIONAL BANK	121	13,143	75	3,907	27	2,712
56	0.15	ALLY BANK	22	12,556	2	97	0	0
57	0.12	WEX BANK	1,168	10,232	1,159	8,209	0	0

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58	0.12	BANK OF THE WEST	189	10,066	177	7,102	60	2,352
59	0.12	CIT BANK N.A.	261	9,768	246	6,800	148	3,381
60	0.11	CITIZENS BANK, NA	179	9,586	171	7,409	158	7,409
61	0.11	FIRST FINANCIAL BANK, NA	125	9,216	100	3,193	30	3,823
62	0.10	CADENCE BANK, N.A.	130	8,800	105	3,305	12	841
63	0.10	ARVEST BANK	71	8,482	40	2,139	24	2,143
64	0.10	BYLINE BANK	33	8,138	14	920	5	1,362
65	0.10	CAPITAL ONE, N.A.	667	8,087	659	5,495	79	744
66	0.09	COMERICA BANK	19	7,792	7	489	3	1,145
67	0.09	KEYBANK NATIONAL ASSOCIATION	33	7,465	13	570	7	1,752
68	0.08	STEARNS BANK N A	70	6,538	54	2,759	11	1,757
69	0.07	SILICON VALLEY BANK	37	6,258	24	680	9	370
70	0.07	SANTANDER BANK N.A.	40	5,970	21	1,373	2	639
71	0.06	INDEPENDENCE BANK OF KENTUCKY	30	5,227	13	348	18	2,498
72	0.06	BANCORP BK	23	5,174	11	426	1	933
73	0.06	GERMAN AMERICAN BANK	19	4,978	8	282	7	3,050
74	0.06	CIBC BANK USA	10	4,783	1	88	0	0
75	0.05	METABANK N.A.	196	4,455	190	1,631	0	0
76	0.05	VALLEY NATIONAL BANK	30	4,240	20	1,086	1	57
77	0.05	FIRST INTERNET BANK	12	4,114	1	100	9	3,294
78	0.05	AXOS BANK	95	4,076	87	2,668	77	2,421
79	0.05	SOUTHERN BANK	33	3,898	25	701	19	477
80	0.05	SOUTH STATE BANK, N.A.	15	3,891	5	146	6	296
81	0.04	NORTHEAST BANK	59	3,609	49	1,396	0	0
82	0.04	ZIONS BANCORPORATION, N.A.	17	3,582	8	234	12	1,859
83	0.04	INCREDIBLEBANK	9	3,579	3	124	2	1,358
84	0.04	SIGNATURE BANK	13	3,477	2	164	0	0
85	0.04	CITY NATIONAL BANK OF FLORIDA	15	3,448	5	300	0	0
86	0.04	OLD NATIONAL BANK	17	3,347	8	285	2	1,045
87	0.04	CITIZENS NATIONAL BANK OF MERI	26	3,269	19	566	20	705
88	0.04	BANTERRA BANK	20	3,194	11	725	14	2,044

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89	0.04	HSBC BANK USA, NA	48	2,990	44	204	2	1,013
90	0.03	BOKF NA	6	2,792	2	176	1	1,000
91	0.03	THE BANK OF MARION	46	2,777	39	1,010	30	950
92	0.03	JOHN DEERE FINANCIAL, F.S.B.	223	2,748	223	2,748	0	0
93	0.03	DISCOVER BANK	444	2,709	444	2,709	300	1,612
94	0.03	OLD SECOND NATIONAL BANK	12	2,570	2	142	0	0
95	0.03	M&T BANK	6	2,540	0	0	1	400
96	0.03	OPTUM BANK (BANK COMPLIANCE)	8	2,516	2	158	0	0
97	0.03	NICOLET NATIONAL BANK	6	2,503	0	0	3	706
98	0.03	BANK INDEPENDENT	29	2,383	24	583	8	602
99	0.03	CENTENNIAL BANK	31	2,364	26	985	6	428
100	0.03	SOUTHERN BANCORP BANK	22	2,280	17	801	5	672
101	0.03	TRISTATE CAPITAL BANK	8	2,210	0	0	0	0
102	0.03	TD BANK N.A.	14	2,202	9	225	6	133
103	0.03	GREEN DOT BANK	189	2,157	189	2,157	0	0
104	0.02	COLUMBIA STATE BANK	5	2,089	1	75	3	1,028
105	0.02	THE PARK NATIONAL BANK	6	2,039	4	242	1	950
106	0.02	CHARLES SCHWAB BANK, SSB	5	2,019	0	0	0	0
107	0.02	FIRST FINANCIAL BANK	9	2,014	4	83	1	150
108	0.02	MERCANTILE BANK OF MICHIGAN	4	1,908	2	81	1	6
109	0.02	BERKSHIRE BANK	8	1,879	4	191	3	1,029
110	0.02	THE BANK OF MISSOURI	7	1,865	4	166	1	500
111	0.02	BANK FIVE NINE	5	1,849	1	42	2	1,362
112	0.02	ENTERPRISE BANK & TRUST	3	1,836	0	0	0	0
113	0.02	GULF COAST BANK AND TRUST	6	1,816	2	130	2	976
114	0.02	FIRST BANK	6	1,775	2	88	5	1,708
115	0.02	FIRST COMMUNITY BANK	14	1,661	8	161	1	29
116	0.02	MIDWEST BANKCENTRE	6	1,644	1	9	0	0
117	0.02	CENTRAL BANK OF ST. LOUIS	5	1,531	0	0	0	0
118	0.02	SEACOAST COMMERCE BANK	3	1,500	0	0	0	0
119	0.02	STATE FARM BANK	30	1,465	29	921	27	1,427

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120	0.02	HOME STATE BANK NA	5	1,399	2	104	2	1,176
121	0.02	FROST BANK	7	1,349	4	105	2	27
122	0.02	UMB BANK NA	10	1,302	7	300	3	179
123	0.01	HANCOCK WHITNEY BANK	11	1,260	9	310	3	275
124	0.01	PACIFIC WESTERN BANK	3	1,255	1	100	0	0
125	0.01	WESTFIELD BANK, FSB	4	1,237	1	36	2	450
126	0.01	FIRST NATIONAL BANK OF OMAHA	54	1,236	53	1,100	37	522
127	0.01	MAHOPAC BANK	4	1,231	2	81	0	0
128	0.01	METRO CITY BANK	18	1,227	14	428	0	0
129	0.01	B1BANK	11	1,202	9	202	11	1,202
130	0.01	ALLEGIANCE BANK	6	1,201	5	308	1	25
131	0.01	NORTHWEST BANK	3	1,195	1	4	1	961
132	0.01	NBT BANK NA	3	1,161	0	0	3	1,161
133	0.01	WEBSTER BANK, N.A.	3	1,149	0	0	0	0
134	0.01	BRYANT BANK	4	1,125	1	15	2	245
135	0.01	MERCHANTS BANK OF INDIANA	2	1,124	0	0	2	1,124
136	0.01	FIRST NATIONAL BANK	9	1,115	7	143	5	1,039
137	0.01	PACIFIC PREMIER BANK	7	1,113	4	285	0	0
138	0.01	ORIGIN BANK	10	1,107	7	135	2	784
139	0.01	ATLANTIC CAPITAL BANK, NA	14	1,064	10	358	0	0
140	0.01	1ST SOURCE BANK	17	1,048	15	641	3	56
141	0.01	FLUSHING BANK	2	1,038	0	0	0	0
142	0.01	EAST WEST BANK	3	1,026	1	83	0	0
143	0.01	FIRST DAKOTA NATIONAL BANK	2	1,021	1	21	1	1,000
144	0.01	OLD PLANK TRAIL COMMUNITY BANK	3	1,014	1	64	0	0
145	0.01	BANCFIRST	3	1,005	1	95	0	0
146	0.01	MORGAN STANLEY PRIV BK NA	1	1,000	0	0	0	0
146	0.01	BANKWELL BANK	1	1,000	0	0	0	0
148	0.01	HABIB AMERICAN BANK	1	990	0	0	1	990
149	0.01	MORTON COMMUNITY BANK	5	983	3	109	3	727
150	0.01	TROY BANK & TRUST	1	967	0	0	0	0

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151	0.01	WESBANCO BANK INC.	7	960	4	80	0	0
152	0.01	STOCKMAN BANK	1	954	0	0	0	0
153	0.01	AMERICAN BUSINESS BANK	2	890	0	0	1	550
154	0.01	BANK OF NEW HAMPSHIRE	1	880	0	0	1	880
155	0.01	FIRST MERCHANTS BANK	1	865	0	0	0	0
156	0.01	BLACKHAWK BANK & TRUST	1	840	0	0	1	840
157	0.01	FIRST FINANCIAL BANK, N.A.	3	826	1	3	1	3
158	0.01	FIRST REPUBLIC BANK	10	819	8	289	7	234
159	0.01	WESTERN ALLIANCE BANK	3	816	0	0	0	0
160	0.01	SALEM FIVE CENTS SAVINGS BANK	2	798	0	0	0	0
161	0.01	WSFS BANK	3	792	0	0	0	0
161	0.01	MID PENN BANK	9	792	7	175	0	0
163	0.01	CITIZENS & FARMERS BANK	1	789	0	0	0	0
164	0.01	BANK OZK	6	762	5	99	0	0
165	0.01	CITY NATIONAL BANK OF WV	2	755	0	0	1	250
166	0.01	PEOPLES UNITED BANK, N.A.	3	743	1	15	0	0
167	0.01	BARCLAYS BANK DELAWARE	104	742	104	742	104	742
168	0.01	NORTHERN BANK & TRUST CO.	3	731	0	0	1	111
169	0.01	MIDFIRST BANK	3	728	1	3	1	500
170	0.01	MIDLAND STATES BANK	5	719	3	104	1	18
171	0.01	ASSOCIATED BANK NA	3	714	2	14	2	14
172	0.01	UNITED BANK VA	4	702	3	159	0	0
173	0.01	COMMERCE BANK	21	686	20	566	1	6
174	0.01	INDEPENDENT BANK	3	683	1	41	0	0
174	0.01	ATLANTIC UNION BANK	3	683	0	0	0	0
176	0.01	BANKUNITED, N.A.	7	676	4	163	5	473
176	0.01	WOODFOREST NATIONAL BANK	5	676	4	127	0	0
178	0.01	POPPY BANK	2	669	1	30	1	639
179	0.01	BREMER BANK NA	2	655	1	14	0	0
180	0.01	EMIGRANT BANK	1	650	0	0	0	0
181	0.01	COMENITY CAPITAL BANK	47	647	47	647	0	0

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182	0.01	SOUTHSIDE BANK	2	630	0	0	0	0
183	0.01	FIRST FARMERS BANK & TRUST	1	613	0	0	0	0
184	0.01	RAYMOND JAMES BANK NA	2	590	1	90	1	500
185	0.01	CANANDAIGUA NATIONAL BANK	3	581	2	86	0	0
186	0.01	UNION BANK AND TRUST COMPANY	7	578	4	18	3	14
187	0.01	TRADITIONAL BANK	4	572	1	29	1	122
188	0.01	WASHINGTON FEDERAL	1	550	0	0	0	0
189	0.01	TBK BANK, SSB	19	541	17	147	0	0
190	0.01	FIRST SECURITY BANK	2	529	1	34	0	0
191	0.01	MIDWESTONE BANK	1	500	0	0	0	0
192	0.01	S&T BANK	2	489	1	14	0	0
193	0.01	FIRST INTERSTATE BANK	1	478	0	0	0	0
194	0.01	GUARANTY BANK & TRUST	4	471	3	171	2	354
195	0.01	MERCHANTS BANK, N.A.	5	468	3	162	2	135
196	0.01	EQUITY BANK	6	449	3	22	4	153
197	0.01	WEST ALABAMA BANK & TRUST	2	429	1	20	1	20
198	0.00	FIRST INTERNATIONAL BANK & TRU	2	420	1	38	0	0
199	0.00	THE FIRST, A NATIONAL BANKING	4	403	3	94	0	0
200	0.00	PROVIDENT BANK	1	393	0	0	0	0
201	0.00	FIRST MID BANK AND TRUST, NA	4	391	3	168	1	35
202	0.00	BBVA USA	5	355	4	180	1	55
203	0.00	FIRST AMERICAN BANK	1	344	0	0	0	0
203	0.00	HILLTOP NATIONAL BANK	1	344	0	0	0	0
205	0.00	MECHANICS BANK	2	328	1	50	0	0
206	0.00	HEARTLAND BANK & TRUST CO	4	318	3	175	0	0
207	0.00	BUSEY BANK	4	302	3	148	0	0
208	0.00	AMERICAN FIRST NATIONAL BANK	1	300	0	0	1	300
209	0.00	WHEATON BANK AND TRUST CO NA	2	294	1	14	1	14
210	0.00	ALERUS FINANCIAL NA	2	287	1	34	1	34
211	0.00	AMARILLO NATIONAL BANK	5	264	5	264	4	223
212	0.00	PRIMIS	3	254	2	116	0	0

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213	0.00	BEAL BANK SSB	1	250	0	0	1	250
213	0.00	ALTABANK	1	250	0	0	0	0
215	0.00	FIRSTBANK PUERTO RICO	1	213	0	0	0	0
216	0.00	KISH BANK	5	195	5	195	0	0
217	0.00	FIRST COMMONWEALTH BANK	1	188	0	0	0	0
218	0.00	STOCK YARDS BANK & TRUST COMPA	1	187	0	0	0	0
219	0.00	ORRSTOWN BANK	1	186	0	0	1	186
220	0.00	CENTIER BANK	1	183	0	0	0	0
221	0.00	KS STATEBANK	1	179	0	0	1	179
222	0.00	PINNACLE BANK	5	175	5	175	1	49
223	0.00	BANK OF BLUE VALLEY	2	170	1	60	1	110
224	0.00	AMERICAN SAVINGS BANK	2	161	2	161	0	0
225	0.00	SOUTH STATE BANK	4	152	4	152	0	0
226	0.00	CIVISTA BANK	2	148	2	148	2	148
227	0.00	FIRST STATE COMMUNITY BANK	3	147	2	42	2	130
228	0.00	PARKE BANK	1	146	0	0	0	0
229	0.00	BANK RHODE ISLAND	1	137	0	0	0	0
230	0.00	LUANA SAVINGS BANK	1	134	0	0	1	134
231	0.00	INTRUST BANK, NA	1	131	0	0	0	0
232	0.00	THE FIDELITY BANK	1	125	0	0	1	125
233	0.00	BRIDGEWATER BANK	2	122	2	122	0	0
234	0.00	OCEAN BANK	1	121	0	0	0	0
235	0.00	FIRST NATIONAL BANK OF PA	4	116	4	116	2	15
235	0.00	FARMERS BANK & TRUST COMPANY	2	116	1	10	1	106
237	0.00	GOLDMAN SACHS BANK USA	3	115	3	115	1	15
238	0.00	SANDY SPRING BANK	4	112	4	112	1	17
239	0.00	CNB BANK	1	111	0	0	0	0
240	0.00	BANK OF HOPE	1	110	0	0	0	0
241	0.00	CENTRAL BANK & TRUST CO	2	108	2	108	2	108
242	0.00	NEW YORK COMMUNITY BANK	2	106	2	106	0	0
243	0.00	FIRST UNITED BANK	1	103	0	0	0	0

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Rank Based on Total \$ Volume	Market Share % of Total \$	Financial Institution						
244	0.00	PREMIER BANK	1	100	1	100	0	0
245	0.00	AMERICAN NATIONAL BANK & TRUST	2	97	2	97	1	87
246	0.00	UMPQUA BANK	4	93	4	93	2	17
247	0.00	SPIRIT OF TEXAS BANK	1	90	1	90	1	90
248	0.00	FIRSTRUST BANK	1	87	1	87	1	87
249	0.00	TIAA, FSB	7	82	7	82	1	5
250	0.00	LEVEL ONE BANK	1	81	1	81	0	0
251	0.00	CITIZENS BUSINESS BANK	1	78	1	78	0	0
252	0.00	HANMI BANK	2	77	2	77	0	0
253	0.00	JEFFERSON BANK	1	75	1	75	1	75
254	0.00	FIRSTBANK	4	66	4	66	0	0
254	0.00	TEXAS BANK AND TRUST COMPANY	3	66	3	66	0	0
256	0.00	AMERICAN NATIONAL BANK OF TX	2	65	2	65	1	21
256	0.00	HAWTHORN BANK	2	65	2	65	2	65
258	0.00	HOME BANK NATIONAL ASSOCIATION	3	64	3	64	0	0
259	0.00	PINNACLE BANK	1	59	1	59	0	0
259	0.00	NORTHWEST BANK	1	59	1	59	0	0
261	0.00	STERLING NATIONAL BANK	3	58	3	58	0	0
262	0.00	UNITED BANK	1	55	1	55	0	0
262	0.00	CHOICE FINANCIAL	1	55	1	55	1	55
264	0.00	FULTON BANK, N.A.	2	52	2	52	2	52
264	0.00	FIRST BANK RICHMOND	1	52	1	52	1	52
266	0.00	PACIFIC CITY BANK	1	51	1	51	1	51
266	0.00	COMMUNITY BANK, N.A.	1	51	1	51	0	0
268	0.00	STAR FINANCIAL BANK	3	50	3	50	0	0
269	0.00	INDEPENDENT BANK	1	49	1	49	0	0
270	0.00	DACOTAH BANK	1	48	1	48	0	0
270	0.00	AVIDIA BANK	47	48	47	48	0	0
272	0.00	MUFG UNION BANK, NA	2	46	2	46	2	46
273	0.00	PROSPERITY BANK	1	45	1	45	1	45
273	0.00	CENTRAL BANK OF BOONE COUNTY	1	45	1	45	0	0

Small Business Originations			Total Units	Total Dollars (000's)	Units \$100,000 and Under	Dollars (000's) \$100,000 and under	Units to Businesses <= \$1Million Sales	Dollars (000's) to Businesses <= \$1 Million Sales
Rank Based on Total \$ Volume	Market Share % of Total \$	Financial Institution						
275	0.00	ION BANK	1	42	1	42	0	0
275	0.00	ROCKLAND TRUST COMPANY	1	42	1	42	0	0
277	0.00	VERITEX COMMUNITY BANK	1	38	1	38	1	38
278	0.00	CNB BANK INC.	1	37	1	37	0	0
278	0.00	FARMERS NATIONAL BANK	1	37	1	37	0	0
280	0.00	SECURITY STATE BANK & TRUST	1	36	1	36	1	36
281	0.00	FIRST BANK & TRUST	1	33	1	33	0	0
282	0.00	SCHAUMBURG BANK & TRUST, NA	1	31	1	31	1	31
283	0.00	CROSSFIRST BANK	1	29	1	29	1	29
284	0.00	INTERNATIONAL BANK OF COMMERCE	1	28	1	28	0	0
285	0.00	CENTRAL BANK OF THE OZARKS	2	27	2	27	0	0
286	0.00	LAKESIDE BANK	1	24	1	24	0	0
286	0.00	LCNB NATIONAL BANK	1	24	1	24	0	0
288	0.00	GLACIER BANK	2	22	2	22	2	22
288	0.00	EASTERN BANK	1	22	1	22	0	0
288	0.00	PEAPACK-GLADSTONE BANK	1	22	1	22	0	0
288	0.00	FINEMARK NATIONAL BANK & TRUST	1	22	1	22	0	0
292	0.00	LAKE CITY BANK	1	21	1	21	0	0
292	0.00	BANK OF ANN ARBOR	1	21	1	21	0	0
292	0.00	BANK OF COLORADO	1	21	1	21	0	0
292	0.00	THE CENTRAL TRUST BANK	1	21	1	21	0	0
292	0.00	LEADER BANK NA	1	21	1	21	1	21
292	0.00	BANKERS TRUST COMPANY	1	21	1	21	0	0
292	0.00	COMMUNITY BANK OF THE CHESAPEA	1	21	1	21	0	0
299	0.00	TRI CITY NATIONAL BANK	2	19	2	19	0	0
300	0.00	MIDDLESEX SAVINGS BANK	1	18	1	18	1	18
301	0.00	CASHMERE VALLEY BANK	1	17	1	17	1	17
302	0.00	GERALD GRIMO	1	16	1	16	0	0
302	0.00	VERABANK, N.A.	1	16	1	16	1	16
304	0.00	CITY BANK	1	13	1	13	0	0
304	0.00	ANB BANK	3	13	3	13	3	13

Small Business Originations			Total Units	Total Dollars (000's)	Units \$100,000 and Under	Dollars (000's) \$100,000 and under	Units to Businesses <= \$1Million Sales	Dollars (000's) to Businesses <= \$1 Million Sales
Rank Based on Total \$ Volume	Market Share % of Total \$	Financial Institution						
304	0.00	ACNB BANK	1	13	1	13	1	13
307	0.00	THE NORTHERN TRUST CO	1	11	1	11	0	0
307	0.00	CITYWIDE BANKS	1	11	1	11	1	11
309	0.00	GORHAM SAVINGS BANK	1	10	1	10	0	0
309	0.00	HAPPY STATE BANK	1	10	1	10	1	10
309	0.00	PEOPLES SECURITY BANK AND TRUS	1	10	1	10	0	0
309	0.00	PACIFIC MERCANTILE BANK	1	10	1	10	1	10
313	0.00	DEDHAM INSTITUTION FOR SAVINGS	1	8	1	8	1	8
314	0.00	WASHINGTON TRUST BANK	1	5	1	5	0	0
315	0.00	JOHNSON BANK	1	4	1	4	0	0
316	0.00	ALPINE BANK	1	3	1	3	0	0
316	0.00	BANNER BANK	1	3	1	3	1	3
318	0.00	CARROLLTON BANK	1	1	1	1	1	1
318	0.00	CENTRAL PACIFIC BANK	1	1	1	1	0	0
Grand Total	TENNESSEE		131,156	8,408,442	111,829	2,325,498	53,218	2,451,560