

**NEW YORK**

**Report 3A: State-Reported CRA Lending by Lender Market Rank**  
**Based on 2020 CRA data released by the FFIEC December 2021**

| <b>Small Business Originations</b>   |                                   |                                | <b>Total Units</b> | <b>Total Dollars (000's)</b> | <b>Units \$100,000 and Under</b> | <b>Dollars (000's) \$100,000 and under</b> | <b>Units to Businesses &lt;= \$1Million Sales</b> | <b>Dollars (000's) to Businesses &lt;= \$1 Million Sales</b> |
|--------------------------------------|-----------------------------------|--------------------------------|--------------------|------------------------------|----------------------------------|--|---|--|
| <b>Rank Based on Total \$ Volume</b> | <b>Market Share % of Total \$</b> | <b>Financial Institution</b>   |                    |                              |                                  |  |   |  |
| 1                                    | 20.26                             | JPMORGAN CHASE BANK, NA        | 116,506            | 6,117,092                    | 102,926                          | 2,314,869                                  | 54,090  | 1,137,747  |
| 2                                    | 6.85                              | M&T BANK                       | 18,047             | 2,068,902                    | 12,930                           | 433,710                                    | 7,233   | 419,974  |
| 3                                    | 6.30                              | AMERICAN EXPRESS NATIONAL BANK | 119,119            | 1,903,753                    | 116,047                          | 1,241,850                                  | 34,180  | 420,331  |
| 4                                    | 6.01                              | BANK OF AMERICA, N.A.          | 38,285             | 1,815,128                    | 34,570                           | 700,541                                    | 19,372  | 610,987  |
| 5                                    | 3.97                              | TD BANK N.A.                   | 24,563             | 1,198,938                    | 21,758                           | 527,714                                    | 16,938  | 400,220  |
| 6                                    | 3.91                              | KEYBANK NATIONAL ASSOCIATION   | 12,734             | 1,181,960                    | 9,900                            | 311,412                                    | 5,234   | 232,123  |
| 7                                    | 3.78                              | CITIBANK, N.A.                 | 26,932             | 1,140,204                    | 24,277                           | 441,567                                    | 20,399  | 400,669  |
| 8                                    | 3.01                              | CROSS RIVER                    | 32,101             | 908,750                      | 30,634                           | 540,548                                    | 22  | 12,834   |
| 9                                    | 2.92                              | SIGNATURE BANK                 | 4,766              | 881,772                      | 2,356                            | 102,443                                    | 49  | 9,869  |
| 10                                   | 2.44                              | BNB BANK                       | 4,555              | 735,726                      | 2,665                            | 104,981                                    | 160   | 28,145   |
| 11                                   | 2.20                              | CAPITAL ONE, N.A.              | 8,466              | 665,375                      | 6,999                            | 241,116                                    | 3,581   | 90,257   |
| 12                                   | 2.06                              | LAKE FOREST BANK & TRUST, NA   | 18,679             | 622,347                      | 17,230                           | 217,592                                    | 1   | 114  |
| 13                                   | 1.83                              | HSBC BANK USA, NA              | 5,790              | 551,925                      | 4,531                            | 155,763                                    | 2,658   | 106,494  |
| 14                                   | 1.82                              | WELLS FARGO BANK, N.A.         | 10,076             | 550,474                      | 9,243                            | 353,641                                    | 5,964   | 216,824  |
| 15                                   | 1.71                              | TEXAS CAPITAL BANK             | 14,319             | 515,491                      | 13,223                           | 193,628                                    | 2   | 1,115  |
| 16                                   | 1.32                              | NBT BANK NA                    | 3,353              | 398,485                      | 2,330                            | 85,612                                     | 995   | 78,191   |
| 17                                   | 1.21                              | CANANDAIGUA NATIONAL BANK      | 5,055              | 364,175                      | 4,212                            | 123,155                                    | 579   | 42,117   |
| 18                                   | 1.20                              | COMMUNITY BANK, N.A.           | 3,234              | 362,303                      | 2,319                            | 87,838                                     | 618   | 62,380   |
| 19                                   | 1.15                              | PEOPLES UNITED BANK, N.A.      | 3,920              | 347,030                      | 3,094                            | 90,412                                     | 891   | 40,888   |
| 20                                   | 1.12                              | STERLING NATIONAL BANK         | 3,409              | 339,426                      | 2,578                            | 90,282                                     | 66  | 6,313  |
| 21                                   | 1.10                              | CUSTOMERS BANK                 | 6,573              | 332,803                      | 5,781                            | 138,582                                    | 1   | 154  |
| 22                                   | 1.07                              | CITIZENS BANK, NA              | 6,170              | 322,532                      | 5,550                            | 148,405                                    | 4,469   | 148,836  |
| 23                                   | 1.06                              | SANTANDER BANK N.A.            | 3,185              | 320,435                      | 2,309                            | 99,864                                     | 130   | 8,405  |
| 24                                   | 0.90                              | BMO HARRIS BANK N.A.           | 2,330              | 270,632                      | 1,295                            | 78,066                                     | 587   | 48,900   |
| 25                                   | 0.87                              | VALLEY NATIONAL BANK           | 2,554              | 262,061                      | 1,961                            | 66,457                                     | 345   | 22,215   |
| 26                                   | 0.79                              | SILICON VALLEY BANK            | 1,703              | 238,419                      | 1,158                            | 40,899                                     | 468   | 33,766   |

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| Rank Based on Total \$ Volume | Market Share % of Total \$ | Financial Institution        |             |                       |                           |                                     |   |  |
| 27                            | 0.70                       | CITY NATIONAL BANK           | 1,494       | 211,603               | 991                       | 34,597                              | 221                                     | 21,261   |
| 28                            | 0.70                       | EVANS BANK, N.A.             | 2,162       | 211,483               | 1,658                     | 47,053                              | 1,215                                   | 38,863   |
| 29                            | 0.62                       | FIVE STAR BANK               | 1,875       | 187,072               | 1,395                     | 44,535                              | 911                                     | 56,151   |
| 30                            | 0.61                       | AMERIS BANK                  | 4,045       | 184,203               | 3,631                     | 51,359                              | 1                                       | 495  |
| 31                            | 0.57                       | CHEMUNG CANAL TRUST COMPANY  | 1,345       | 173,284               | 895                       | 29,660                              | 459                                     | 28,807   |
| 32                            | 0.56                       | BANK OF CASTILE              | 1,187       | 167,866               | 753                       | 31,829                              | 495                                     | 51,630   |
| 33                            | 0.51                       | MAHOPAC BANK                 | 1,080       | 155,102               | 676                       | 27,326                              | 299                                     | 40,881   |
| 34                            | 0.51                       | FIRST REPUBLIC BANK          | 1,166       | 153,441               | 783                       | 30,031                              | 532                                     | 28,649   |
| 35                            | 0.51                       | CAPITAL ONE BANK (USA), N.A. | 17,389      | 152,937               | 17,333                    | 140,045                             | 9,809                                   | 62,402   |
| 36                            | 0.44                       | FIRST NB OF LONG ISLAND      | 778         | 133,394               | 429                       | 19,343                              | 58                                      | 9,266  |
| 37                            | 0.42                       | NORTHWEST BANK               | 1,341       | 127,368               | 1,005                     | 34,679                              | 111                                     | 16,907   |
| 38                            | 0.41                       | RHINEBECK BANK               | 1,324       | 123,265               | 1,055                     | 39,513                              | 220                                     | 15,203   |
| 39                            | 0.39                       | GLENS FALLS NATIONAL BANK    | 1,500       | 118,971               | 1,212                     | 39,106                              | 126                                     | 9,300  |
| 40                            | 0.38                       | PNC BANK N.A.                | 752         | 115,709               | 496                       | 16,861                              | 358                                     | 25,545   |
| 41                            | 0.37                       | BANKUNITED, N.A.             | 363         | 111,613               | 104                       | 5,287                               | 82                                      | 20,566   |
| 42                            | 0.37                       | NEW YORK COMMUNITY BANK      | 972         | 110,512               | 734                       | 21,005                              | 43                                      | 19,206   |
| 43                            | 0.36                       | TOMPKINS TRUST COMPANY       | 873         | 110,040               | 589                       | 23,499                              | 272                                     | 32,140   |
| 44                            | 0.36                       | HABIB AMERICAN BANK          | 470         | 108,460               | 237                       | 12,159                              | 72                                      | 43,368   |
| 45                            | 0.35                       | FLUSHING BANK                | 677         | 105,838               | 424                       | 14,645                              | 1                                       | 94   |
| 46                            | 0.33                       | WEBSTER BANK, N.A.           | 909         | 99,412                | 667                       | 20,093                              | 576                                     | 40,174   |
| 47                            | 0.30                       | BANK OF HOPE                 | 633         | 91,163                | 416                       | 14,604                              | 40                                      | 22,661   |
| 48                            | 0.30                       | WATERTOWN SAVINGS BANK       | 925         | 89,388                | 696                       | 25,241                              | 347                                     | 25,621   |
| 49                            | 0.28                       | LIVE OAK BANKING COMPANY     | 644         | 83,231                | 409                       | 17,767                              | 8                                       | 4,457  |
| 50                            | 0.27                       | PIONEER BANK                 | 734         | 81,531                | 536                       | 16,704                              | 388                                     | 12,629   |
| 51                            | 0.26                       | BERKSHIRE BANK               | 1,042       | 77,940                | 860                       | 26,203                              | 330                                     | 20,656   |
| 52                            | 0.26                       | CNB BANK                     | 540         | 77,741                | 341                       | 12,536                              | 329                                     | 25,309   |
| 53                            | 0.26                       | PATHFINDER BANK              | 825         | 77,728                | 626                       | 20,115                              | 104                                     | 10,683   |
| 54                            | 0.25                       | POPULAR BANK                 | 889         | 75,365                | 693                       | 17,097                              | 13                                      | 3,231  |
| 55                            | 0.23                       | INVESTORS BANK               | 571         | 70,251                | 397                       | 16,016                              | 546                                     | 61,981   |
| 56                            | 0.23                       | SALISBURY BANK AND TRUST CO  | 516         | 69,113                | 347                       | 12,194                              | 51                                      | 16,511   |
| 57                            | 0.22                       | NORTHFIELD BANK              | 663         | 65,782                | 489                       | 14,754                              | 290                                     | 15,017   |

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| 58                            | 0.20                       | SARATOGA NATIONAL BANK & TRUST | 723         | 60,939                | 593                       | 21,202                              | 83                                      | 8,463  |
| 59                            | 0.20                       | NORTHEAST BANK                 | 606         | 60,166                | 432                       | 14,163                              | 0                                       | 0  |
| 60                            | 0.20                       | SYNCHRONY BANK                 | 10,553      | 59,927                | 10,551                    | 59,677                              | 0                                       | 0  |
| 61                            | 0.19                       | TRUSTCO BANK                   | 625         | 58,628                | 478                       | 16,429                              | 35                                      | 4,612  |
| 62                            | 0.19                       | TRUIST FINANCIAL               | 2,146       | 56,279                | 2,070                     | 23,393                              | 1,948                                   | 25,277   |
| 63                            | 0.18                       | US BANK NA                     | 3,570       | 54,926                | 3,513                     | 36,548                              | 2,815                                   | 25,363   |
| 64                            | 0.18                       | CATHAY BANK                    | 279         | 54,332                | 162                       | 7,025                               | 135                                     | 28,410   |
| 65                            | 0.17                       | EAST WEST BANK                 | 526         | 51,439                | 397                       | 10,091                              | 152                                     | 5,320  |
| 66                            | 0.17                       | METABANK N.A.                  | 955         | 51,133                | 833                       | 12,642                              | 1                                       | 225  |
| 67                            | 0.16                       | PCSB BANK                      | 270         | 47,515                | 176                       | 6,088                               | 72                                      | 18,095   |
| 68                            | 0.15                       | CIT BANK N.A.                  | 739         | 46,699                | 637                       | 19,831                              | 311                                     | 8,765  |
| 69                            | 0.12                       | ULSTER SAVINGS BANK            | 170         | 37,423                | 90                        | 3,124                               | 83                                      | 12,265   |
| 70                            | 0.12                       | REPUBLIC FIRST BANK            | 487         | 36,881                | 401                       | 10,246                              | 2                                       | 1,000  |
| 71                            | 0.12                       | EMIGRANT BANK                  | 170         | 35,314                | 92                        | 3,698                               | 20                                      | 10,809   |
| 72                            | 0.12                       | PEAPACK-GLADSTONE BANK         | 149         | 34,912                | 69                        | 2,545                               | 2                                       | 1,225  |
| 73                            | 0.11                       | BANK OF UTICA                  | 290         | 34,252                | 200                       | 7,058                               | 174                                     | 8,378  |
| 74                            | 0.11                       | PINNACLE BANK                  | 1,066       | 33,882                | 1,003                     | 18,309                              | 850                                     | 16,423   |
| 75                            | 0.11                       | TCF NATIONAL BANK              | 343         | 33,440                | 229                       | 9,885                               | 51                                      | 5,563  |
| 76                            | 0.10                       | OCEANFIRST BANK                | 123         | 31,300                | 40                        | 1,863                               | 34                                      | 2,744  |
| 77                            | 0.10                       | WEX BANK                       | 2,799       | 30,986                | 2,753                     | 18,711                              | 0                                       | 0  |
| 78                            | 0.10                       | ISRAEL DISCOUNT BANK OF NY     | 169         | 30,390                | 83                        | 3,187                               | 0                                       | 0  |
| 79                            | 0.09                       | PROVIDENT BANK                 | 121         | 28,037                | 38                        | 1,937                               | 27                                      | 3,749  |
| 80                            | 0.09                       | SHINHAN BANK AMERICA           | 243         | 28,034                | 182                       | 5,556                               | 128                                     | 12,151   |
| 81                            | 0.09                       | METROPOLITAN COMMERCIAL BANK   | 71          | 26,783                | 22                        | 800                                 | 11                                      | 5,639  |
| 82                            | 0.09                       | COMERICA BANK                  | 86          | 26,288                | 33                        | 1,129                               | 37                                      | 9,588  |
| 83                            | 0.07                       | BANK OZK                       | 110         | 22,356                | 68                        | 2,339                               | 25                                      | 13,182   |
| 84                            | 0.07                       | TRISTATE CAPITAL BANK          | 46          | 21,855                | 3                         | 195                                 | 3                                       | 2,900  |
| 85                            | 0.07                       | BANK OF THE WEST               | 279         | 21,013                | 227                       | 10,972                              | 68                                      | 3,411  |
| 86                            | 0.07                       | CIBC BANK USA                  | 60          | 20,370                | 20                        | 1,297                               | 3                                       | 653  |
| 87                            | 0.07                       | BCB COMMUNITY BANK             | 133         | 19,744                | 86                        | 3,325                               | 131                                     | 18,916   |
| 88                            | 0.06                       | REPUBLIC BANK OF CHICAGO       | 84          | 19,569                | 43                        | 2,706                               | 40                                      | 8,993  |

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| 89                            | 0.06                       | CONNECTONE BANK                | 47          | 19,381                | 9                         | 679                                 | 32                                      | 15,767   |
| 90                            | 0.06                       | WOORI AMERICA BANK             | 323         | 18,787                | 287                       | 7,790                               | 184                                     | 8,741  |
| 91                            | 0.06                       | STEARNS BANK N A               | 250         | 18,345                | 199                       | 8,447                               | 23                                      | 1,348  |
| 92                            | 0.05                       | CITY NATIONAL BANK OF FLORIDA  | 99          | 16,588                | 55                        | 2,105                               | 0                                       | 0  |
| 93                            | 0.05                       | ALLY BANK                      | 27          | 16,336                | 1                         | 78                                  | 0                                       | 0  |
| 94                            | 0.05                       | RIDGEWOOD SAVINGS BANK         | 374         | 15,217                | 341                       | 7,713                               | 0                                       | 0  |
| 95                            | 0.05                       | AXOS BANK                      | 253         | 14,618                | 218                       | 7,299                               | 184                                     | 7,198  |
| 96                            | 0.05                       | ZIONS BANCORPORATION, N.A.     | 49          | 13,935                | 18                        | 850                                 | 14                                      | 1,032  |
| 97                            | 0.05                       | LAKELAND BANK                  | 57          | 13,727                | 22                        | 960                                 | 23                                      | 5,252  |
| 98                            | 0.04                       | INTERAUDI                      | 70          | 13,407                | 39                        | 1,574                               | 0                                       | 0  |
| 99                            | 0.04                       | PACIFIC WESTERN BANK           | 50          | 13,317                | 16                        | 728                                 | 0                                       | 0  |
| 100                           | 0.04                       | CARVER FEDERAL SAVINGS BANK    | 196         | 13,273                | 162                       | 4,175                               | 0                                       | 0  |
| 101                           | 0.04                       | PACIFIC PREMIER BANK           | 128         | 12,646                | 103                       | 6,395                               | 0                                       | 0  |
| 102                           | 0.04                       | PEOPLES SECURITY BANK AND TRUS | 121         | 12,179                | 90                        | 2,727                               | 19                                      | 1,550  |
| 103                           | 0.04                       | IBERIABANK                     | 75          | 11,627                | 48                        | 1,643                               | 6                                       | 1,040  |
| 104                           | 0.04                       | CONNECTICUT COMMUNITY BANK, NA | 51          | 11,548                | 31                        | 1,088                               | 14                                      | 991  |
| 105                           | 0.04                       | THE HUNTINGTON NATIONAL BANK   | 73          | 11,403                | 53                        | 2,283                               | 46                                      | 6,085  |
| 106                           | 0.04                       | CHARLES SCHWAB BANK, SSB       | 22          | 11,394                | 0                         | 0                                   | 0                                       | 0  |
| 107                           | 0.04                       | TBK BANK, SSB                  | 294         | 11,382                | 270                       | 4,394                               | 1                                       | 259  |
| 108                           | 0.04                       | FIFTH THIRD BK NA              | 64          | 10,631                | 34                        | 1,565                               | 26                                      | 4,153  |
| 109                           | 0.03                       | FIRST NATIONAL BANK OF OMAHA   | 619         | 10,438                | 617                       | 9,888                               | 451                                     | 6,144  |
| 110                           | 0.03                       | 1ST SOURCE BANK                | 71          | 10,341                | 45                        | 2,514                               | 2                                       | 699  |
| 111                           | 0.03                       | MID PENN BANK                  | 95          | 10,336                | 66                        | 2,332                               | 2                                       | 185  |
| 112                           | 0.03                       | BARCLAYS BANK DELAWARE         | 1,328       | 10,090                | 1,328                     | 10,090                              | 1,328                                   | 10,090   |
| 113                           | 0.03                       | PACIFIC CITY BANK              | 107         | 9,989                 | 91                        | 2,155                               | 74                                      | 5,850  |
| 114                           | 0.03                       | METRO CITY BANK                | 184         | 9,679                 | 164                       | 4,676                               | 1                                       | 848  |
| 115                           | 0.03                       | S&T BANK                       | 28          | 9,673                 | 6                         | 275                                 | 2                                       | 1,330  |
| 116                           | 0.03                       | NORTHERN BANK & TRUST CO.      | 127         | 9,648                 | 116                       | 7,502                               | 49                                      | 2,583  |
| 117                           | 0.03                       | FIRST INTERNET BANK            | 39          | 9,526                 | 17                        | 812                                 | 16                                      | 7,194  |
| 118                           | 0.03                       | KEARNY BANK                    | 56          | 9,359                 | 34                        | 1,272                               | 6                                       | 744  |
| 119                           | 0.03                       | REPUBLIC BANK & TRUST          | 136         | 8,882                 | 116                       | 2,818                               | 0                                       | 0  |

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| 120                           | 0.03                       | WESTERN ALLIANCE BANK       | 31          | 8,807                 | 11                        | 326                                 | 1                                       | 200  |
| 121                           | 0.03                       | MIDFIRST BANK               | 33          | 8,732                 | 12                        | 332                                 | 1                                       | 21   |
| 122                           | 0.03                       | COLUMBIA BANK               | 36          | 8,693                 | 15                        | 565                                 | 1                                       | 500  |
| 123                           | 0.03                       | CTBC BANK                   | 125         | 8,312                 | 110                       | 3,064                               | 17                                      | 170  |
| 124                           | 0.03                       | FIRST BANK                  | 50          | 8,303                 | 35                        | 1,349                               | 1                                       | 75   |
| 125                           | 0.03                       | BANCORP BK                  | 58          | 8,199                 | 26                        | 1,152                               | 1                                       | 1,000  |
| 126                           | 0.03                       | HANMI BANK                  | 76          | 8,014                 | 50                        | 1,885                               | 2                                       | 935  |
| 127                           | 0.03                       | ROYAL BUSINESS BANK         | 54          | 7,980                 | 37                        | 1,531                               | 10                                      | 5,274  |
| 128                           | 0.03                       | HOMETRUST BANK              | 53          | 7,882                 | 18                        | 1,308                               | 8                                       | 1,115  |
| 129                           | 0.02                       | FIRST NATIONAL BANK OF PA   | 49          | 7,436                 | 29                        | 1,207                               | 28                                      | 1,737  |
| 130                           | 0.02                       | CITIZENS & NORTHERN BANK    | 92          | 7,368                 | 75                        | 2,245                               | 43                                      | 1,768  |
| 131                           | 0.02                       | PREFERRED BANK              | 32          | 7,348                 | 17                        | 547                                 | 3                                       | 1,850  |
| 132                           | 0.02                       | FIRST HORIZON BANK          | 47          | 7,108                 | 29                        | 686                                 | 1                                       | 958  |
| 133                           | 0.02                       | THE BANK OF NEW YORK MELLON | 10          | 7,000                 | 0                         | 0                                   | 0                                       | 0  |
| 134                           | 0.02                       | BYLINE BANK                 | 29          | 6,822                 | 14                        | 684                                 | 10                                      | 609  |
| 135                           | 0.02                       | BLUE FOUNDRY BANK           | 74          | 6,734                 | 58                        | 1,689                               | 0                                       | 0  |
| 136                           | 0.02                       | BANK RHODE ISLAND           | 39          | 6,360                 | 26                        | 1,589                               | 0                                       | 0  |
| 137                           | 0.02                       | FIRST FINANCIAL BANK        | 43          | 6,345                 | 24                        | 1,182                               | 1                                       | 275  |
| 138                           | 0.02                       | FIRSTRUST BANK              | 24          | 6,090                 | 8                         | 231                                 | 10                                      | 887  |
| 139                           | 0.02                       | EASTERN BANK                | 39          | 6,037                 | 28                        | 1,537                               | 1                                       | 21   |
| 140                           | 0.02                       | UNITY BANK                  | 53          | 5,576                 | 38                        | 1,460                               | 4                                       | 1,562  |
| 141                           | 0.02                       | BOKF NA                     | 21          | 5,514                 | 8                         | 448                                 | 2                                       | 1,725  |
| 142                           | 0.02                       | SAVINGS BANK OF DANBURY     | 54          | 5,445                 | 40                        | 1,016                               | 2                                       | 1,020  |
| 143                           | 0.02                       | DISCOVER BANK               | 937         | 5,293                 | 937                       | 5,293                               | 808                                     | 4,517  |
| 144                           | 0.02                       | BREMER BANK NA              | 25          | 5,261                 | 4                         | 111                                 | 3                                       | 107  |
| 145                           | 0.02                       | UNITED COMMUNITY BANK       | 48          | 5,191                 | 28                        | 1,163                               | 20                                      | 2,212  |
| 146                           | 0.02                       | MORGAN STANLEY PRIV BK NA   | 9           | 5,180                 | 1                         | 100                                 | 0                                       | 0  |
| 147                           | 0.02                       | BANKWELL BANK               | 30          | 5,160                 | 14                        | 479                                 | 16                                      | 1,139  |
| 148                           | 0.02                       | BEVERLY BANK & TRUST, NA    | 15          | 4,999                 | 3                         | 228                                 | 0                                       | 0  |
| 149                           | 0.02                       | FIRST COUNTY BANK           | 33          | 4,874                 | 20                        | 791                                 | 0                                       | 0  |
| 150                           | 0.02                       | THE BRYN MAWR TRUST COMPANY | 13          | 4,830                 | 3                         | 129                                 | 10                                      | 3,927  |

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| Rank Based on Total \$ Volume | Market Share % of Total \$ | Financial Institution          |             |                       |                           |                                     |   |  |
| 151                           | 0.02                       | FAIRFIELD COUNTY BANK          | 46          | 4,688                 | 34                        | 1,067                               | 0                                       | 0  |
| 152                           | 0.02                       | NATIONAL COOPERATIVE BANK, N.A | 10          | 4,575                 | 1                         | 75                                  | 0                                       | 0  |
| 153                           | 0.01                       | BANTERRA BANK                  | 17          | 4,519                 | 3                         | 190                                 | 6                                       | 1,008  |
| 154                           | 0.01                       | WESTFIELD BANK                 | 9           | 4,457                 | 1                         | 30                                  | 1                                       | 30   |
| 155                           | 0.01                       | FIRST CITIZENS COMMUNITY BANK  | 42          | 4,446                 | 28                        | 896                                 | 8                                       | 683  |
| 156                           | 0.01                       | SPIRIT OF TEXAS BANK           | 26          | 4,342                 | 16                        | 720                                 | 14                                      | 1,317  |
| 157                           | 0.01                       | JOHN DEERE FINANCIAL, F.S.B.   | 359         | 4,288                 | 359                       | 4,288                               | 0                                       | 0  |
| 158                           | 0.01                       | SIMMONS BANK                   | 23          | 4,262                 | 15                        | 382                                 | 8                                       | 2,839  |
| 159                           | 0.01                       | MANASQUAN BANK                 | 28          | 4,251                 | 10                        | 286                                 | 1                                       | 240  |
| 160                           | 0.01                       | INCREDIBLEBANK                 | 28          | 4,153                 | 16                        | 706                                 | 5                                       | 1,072  |
| 161                           | 0.01                       | THE NORTHERN TRUST CO          | 14          | 4,140                 | 6                         | 152                                 | 2                                       | 980  |
| 162                           | 0.01                       | MAGYAR BANK                    | 17          | 3,948                 | 9                         | 608                                 | 4                                       | 678  |
| 163                           | 0.01                       | GREEN DOT BANK                 | 260         | 3,827                 | 258                       | 3,527                               | 0                                       | 0  |
| 164                           | 0.01                       | FIRST BANK OF HIGHLAND PARK    | 12          | 3,678                 | 0                         | 0                                   | 0                                       | 0  |
| 165                           | 0.01                       | ENTERPRISE BANK & TRUST        | 8           | 3,542                 | 2                         | 89                                  | 0                                       | 0  |
| 166                           | 0.01                       | ATLANTIC CAPITAL BANK, NA      | 9           | 3,521                 | 1                         | 51                                  | 2                                       | 391  |
| 167                           | 0.01                       | WASHINGTON TC OF WESTERLY      | 12          | 3,503                 | 6                         | 335                                 | 2                                       | 550  |
| 168                           | 0.01                       | EQUITY BANK                    | 21          | 3,419                 | 10                        | 233                                 | 6                                       | 98   |
| 169                           | 0.01                       | PROSPERITY BANK                | 13          | 3,316                 | 5                         | 160                                 | 7                                       | 1,373  |
| 170                           | 0.01                       | CADENCE BANK, N.A.             | 16          | 3,218                 | 4                         | 211                                 | 3                                       | 445  |
| 171                           | 0.01                       | CAPSTAR BANK                   | 7           | 3,193                 | 1                         | 21                                  | 0                                       | 0  |
| 172                           | 0.01                       | BANK OF ANN ARBOR              | 16          | 3,119                 | 4                         | 245                                 | 0                                       | 0  |
| 173                           | 0.01                       | FLAGSTAR BANK                  | 6           | 3,078                 | 1                         | 66                                  | 2                                       | 1,066  |
| 174                           | 0.01                       | PARKE BANK                     | 21          | 2,982                 | 11                        | 459                                 | 1                                       | 500  |
| 175                           | 0.01                       | BOSTON PRIVATE BANK & TRUST    | 10          | 2,979                 | 5                         | 305                                 | 1                                       | 100  |
| 176                           | 0.01                       | UNION SAVINGS BANK             | 19          | 2,978                 | 15                        | 522                                 | 15                                      | 1,858  |
| 177                           | 0.01                       | TRUSTMARK NATIONAL BANK        | 43          | 2,971                 | 35                        | 946                                 | 1                                       | 133  |
| 178                           | 0.01                       | CENTENNIAL BANK                | 25          | 2,938                 | 17                        | 570                                 | 2                                       | 774  |
| 179                           | 0.01                       | REGIONS BANK                   | 13          | 2,872                 | 5                         | 168                                 | 6                                       | 947  |
| 180                           | 0.01                       | MUFG UNION BANK, NA            | 10          | 2,866                 | 4                         | 149                                 | 5                                       | 467  |
| 181                           | 0.01                       | AMERANT BANK                   | 19          | 2,864                 | 11                        | 543                                 | 3                                       | 97   |

| Small Business Originations   |                            |                                | Total Units | Total Dollars (000's) | Units \$100,000 and Under | Dollars (000's) \$100,000 and under | Units to Businesses <= \$1Million Sales | Dollars (000's) to Businesses <= \$1 Million Sales |
|-------------------------------|----------------------------|--------------------------------|-------------|-----------------------|---------------------------|-------------------------------------|---|--|
| Rank Based on Total \$ Volume | Market Share % of Total \$ | Financial Institution          |             |                       |                           |                                     |   |  |
| 182                           | 0.01                       | APPLE BANK FOR SAVINGS         | 7           | 2,861                 | 0                         | 0                                   | 0                                       | 0  |
| 183                           | 0.01                       | RENASANT BANK                  | 20          | 2,829                 | 10                        | 309                                 | 8                                       | 1,213  |
| 183                           | 0.01                       | POPPY BANK                     | 7           | 2,829                 | 3                         | 90                                  | 0                                       | 0  |
| 185                           | 0.01                       | SERVISFIRST BANK               | 32          | 2,800                 | 29                        | 350                                 | 21                                      | 1,014  |
| 186                           | 0.01                       | STATE FARM BANK                | 39          | 2,698                 | 34                        | 1,104                               | 31                                      | 1,839  |
| 187                           | 0.01                       | OLD SECOND NATIONAL BANK       | 15          | 2,591                 | 5                         | 264                                 | 0                                       | 0  |
| 188                           | 0.01                       | HANCOCK WHITNEY BANK           | 6           | 2,543                 | 2                         | 43                                  | 2                                       | 1,500  |
| 189                           | 0.01                       | RAYMOND JAMES BANK NA          | 6           | 2,480                 | 1                         | 75                                  | 6                                       | 2,480  |
| 190                           | 0.01                       | FINEMARK NATIONAL BANK & TRUST | 3           | 2,450                 | 0                         | 0                                   | 1                                       | 450  |
| 191                           | 0.01                       | FIRST AMERICAN BANK            | 22          | 2,441                 | 14                        | 602                                 | 19                                      | 1,916  |
| 192                           | 0.01                       | WINTRUST BANK                  | 8           | 2,418                 | 3                         | 123                                 | 0                                       | 0  |
| 193                           | 0.01                       | BANKNEWPORT                    | 20          | 2,407                 | 14                        | 262                                 | 0                                       | 0  |
| 194                           | 0.01                       | LIBERTY BANK                   | 64          | 2,396                 | 59                        | 1,326                               | 0                                       | 0  |
| 195                           | 0.01                       | ATLANTIC UNION BANK            | 11          | 2,375                 | 5                         | 163                                 | 4                                       | 89   |
| 196                           | 0.01                       | FIRST BANK                     | 8           | 2,308                 | 3                         | 112                                 | 3                                       | 738  |
| 197                           | 0.01                       | CHOICE FINANCIAL               | 5           | 2,304                 | 1                         | 15                                  | 0                                       | 0  |
| 198                           | 0.01                       | WSFS BANK                      | 12          | 2,236                 | 5                         | 207                                 | 1                                       | 437  |
| 199                           | 0.01                       | BBVA USA                       | 11          | 2,195                 | 4                         | 59                                  | 2                                       | 12   |
| 200                           | 0.01                       | INTERBANK                      | 14          | 2,158                 | 4                         | 262                                 | 4                                       | 720  |
| 201                           | 0.01                       | LEVEL ONE BANK                 | 6           | 2,135                 | 1                         | 88                                  | 0                                       | 0  |
| 201                           | 0.01                       | OPTUM BANK (BANK COMPLIANCE)   | 11          | 2,135                 | 6                         | 426                                 | 0                                       | 0  |
| 203                           | 0.01                       | FULTON BANK, N.A.              | 20          | 2,114                 | 17                        | 637                                 | 15                                      | 1,568  |
| 204                           | 0.01                       | GOLDMAN SACHS BANK USA         | 19          | 1,990                 | 16                        | 631                                 | 6                                       | 112  |
| 205                           | 0.01                       | UMB BANK NA                    | 25          | 1,986                 | 18                        | 291                                 | 4                                       | 33   |
| 206                           | 0.01                       | PRIMIS                         | 49          | 1,948                 | 46                        | 1,395                               | 0                                       | 0  |
| 207                           | 0.01                       | TEXAS BANK AND TRUST COMPANY   | 10          | 1,839                 | 1                         | 100                                 | 10                                      | 1,839  |
| 208                           | 0.01                       | LEADER BANK NA                 | 21          | 1,836                 | 15                        | 360                                 | 11                                      | 311  |
| 209                           | 0.01                       | AVIDIA BANK                    | 186         | 1,808                 | 181                       | 874                                 | 3                                       | 68   |
| 210                           | 0.01                       | SOUTH STATE BANK, N.A.         | 6           | 1,796                 | 2                         | 63                                  | 1                                       | 28   |
| 211                           | 0.01                       | NEEDHAM BANK                   | 10          | 1,791                 | 7                         | 218                                 | 0                                       | 0  |
| 212                           | 0.01                       | FIRST CITIZENS BANK AND TRUST  | 8           | 1,784                 | 5                         | 182                                 | 3                                       | 130  |

| Small Business Originations   |                            |                               | Total Units | Total Dollars (000's) | Units \$100,000 and Under | Dollars (000's) \$100,000 and under | Units to Businesses <= \$1Million Sales | Dollars (000's) to Businesses <= \$1 Million Sales |
|-------------------------------|----------------------------|-------------------------------|-------------|-----------------------|---------------------------|-------------------------------------|---|--|
| Rank Based on Total \$ Volume | Market Share % of Total \$ | Financial Institution         |             |                       |                           |                                     |   |  |
| 213                           | 0.01                       | NEWTOWN SAVINGS BANK          | 8           | 1,761                 | 6                         | 118                                 | 4                                       | 73   |
| 214                           | 0.01                       | HAPPY STATE BANK              | 9           | 1,737                 | 5                         | 195                                 | 1                                       | 12   |
| 215                           | 0.01                       | BANK FIVE NINE                | 8           | 1,712                 | 2                         | 117                                 | 1                                       | 40   |
| 216                           | 0.01                       | MACHIAS SAVINGS BANK          | 8           | 1,700                 | 4                         | 129                                 | 2                                       | 1,236  |
| 217                           | 0.01                       | STIFEL BANK & TRUST           | 9           | 1,660                 | 4                         | 290                                 | 6                                       | 1,055  |
| 218                           | 0.01                       | BMW BANK OF NORTH AMERICA     | 2           | 1,582                 | 0                         | 0                                   | 0                                       | 0  |
| 219                           | 0.01                       | FIRST MIDWEST BANK            | 10          | 1,571                 | 8                         | 256                                 | 8                                       | 256  |
| 220                           | 0.01                       | MECHANICS BANK                | 14          | 1,554                 | 8                         | 232                                 | 0                                       | 0  |
| 221                           | 0.01                       | UNITED BANK VA                | 10          | 1,534                 | 7                         | 184                                 | 1                                       | 26   |
| 222                           | 0.00                       | HINSDALE BANK & TRUST CO NA   | 4           | 1,503                 | 1                         | 21                                  | 2                                       | 721  |
| 223                           | 0.00                       | CARROLLTON BANK               | 8           | 1,420                 | 3                         | 103                                 | 3                                       | 415  |
| 224                           | 0.00                       | LINKBANK                      | 14          | 1,399                 | 10                        | 460                                 | 1                                       | 8  |
| 225                           | 0.00                       | SUMMIT COMMUNITY BANK         | 4           | 1,380                 | 2                         | 80                                  | 1                                       | 500  |
| 226                           | 0.00                       | ESSEX BANK                    | 7           | 1,351                 | 3                         | 154                                 | 3                                       | 297  |
| 227                           | 0.00                       | BAR HARBOR BANK & TRUST       | 3           | 1,343                 | 1                         | 14                                  | 1                                       | 800  |
| 228                           | 0.00                       | CENTRAL BANK & TRUST CO       | 10          | 1,318                 | 4                         | 150                                 | 3                                       | 116  |
| 229                           | 0.00                       | FIRST COMMUNITY BANK          | 9           | 1,300                 | 2                         | 175                                 | 7                                       | 1,000  |
| 230                           | 0.00                       | THE FIRST, A NATIONAL BANKING | 4           | 1,295                 | 2                         | 47                                  | 0                                       | 0  |
| 231                           | 0.00                       | SALEM FIVE CENTS SAVINGS BANK | 3           | 1,287                 | 0                         | 0                                   | 0                                       | 0  |
| 232                           | 0.00                       | AMBOY BANK                    | 6           | 1,265                 | 2                         | 53                                  | 0                                       | 0  |
| 233                           | 0.00                       | FIRST KEYSTONE COMMUNITY BANK | 2           | 1,250                 | 0                         | 0                                   | 0                                       | 0  |
| 234                           | 0.00                       | BROOKLINE BANK                | 3           | 1,186                 | 1                         | 19                                  | 0                                       | 0  |
| 235                           | 0.00                       | CENTRAL PACIFIC BANK          | 22          | 1,176                 | 20                        | 542                                 | 13                                      | 523  |
| 236                           | 0.00                       | PACIFIC MERCANTILE BANK       | 4           | 1,170                 | 1                         | 43                                  | 0                                       | 0  |
| 237                           | 0.00                       | THE F&M STATE BANK            | 5           | 1,154                 | 0                         | 0                                   | 0                                       | 0  |
| 238                           | 0.00                       | ROCKLAND TRUST COMPANY        | 9           | 1,145                 | 8                         | 217                                 | 0                                       | 0  |
| 239                           | 0.00                       | CITY BANK                     | 9           | 1,109                 | 7                         | 294                                 | 6                                       | 1,009  |
| 240                           | 0.00                       | PATRIOT BANK, N.A.            | 2           | 1,100                 | 0                         | 0                                   | 0                                       | 0  |
| 241                           | 0.00                       | FROST BANK                    | 8           | 1,086                 | 6                         | 78                                  | 3                                       | 788  |
| 242                           | 0.00                       | FIRST FIDELITY BANK           | 9           | 1,068                 | 8                         | 193                                 | 0                                       | 0  |
| 243                           | 0.00                       | ARVEST BANK                   | 12          | 1,059                 | 7                         | 297                                 | 4                                       | 366  |

| Small Business Originations   |                            |                                | Total Units | Total Dollars (000's) | Units \$100,000 and Under | Dollars (000's) \$100,000 and under | Units to Businesses <= \$1Million Sales | Dollars (000's) to Businesses <= \$1 Million Sales |
|-------------------------------|----------------------------|--------------------------------|-------------|-----------------------|---------------------------|-------------------------------------|---|--|
| Rank Based on Total \$ Volume | Market Share % of Total \$ | Financial Institution          |             |                       |                           |                                     |   |  |
| 244                           | 0.00                       | NORTHBROOK BANK & TRUST CO NA  | 5           | 1,021                 | 2                         | 106                                 | 1                                       | 56   |
| 245                           | 0.00                       | STIFEL BANK                    | 1           | 1,000                 | 0                         | 0                                   | 0                                       | 0  |
| 246                           | 0.00                       | BUSEY BANK                     | 12          | 977                   | 10                        | 394                                 | 1                                       | 14   |
| 247                           | 0.00                       | FIRST BANK AND TRUST COMPANY   | 5           | 976                   | 3                         | 76                                  | 0                                       | 0  |
| 248                           | 0.00                       | TOWNEBANK                      | 4           | 971                   | 2                         | 56                                  | 0                                       | 0  |
| 249                           | 0.00                       | BEAL BANK SSB                  | 2           | 968                   | 0                         | 0                                   | 2                                       | 968  |
| 250                           | 0.00                       | HAMLIN BANK AND TRUST COMPANY  | 21          | 965                   | 19                        | 489                                 | 21                                      | 965  |
| 251                           | 0.00                       | FIDELITY DEPOSIT & DISCOUNT BK | 9           | 953                   | 4                         | 74                                  | 1                                       | 200  |
| 251                           | 0.00                       | SOMERSET TRUST COMPANY         | 4           | 953                   | 2                         | 9                                   | 0                                       | 0  |
| 253                           | 0.00                       | THE PARK NATIONAL BANK         | 5           | 950                   | 2                         | 23                                  | 0                                       | 0  |
| 254                           | 0.00                       | WASHINGTON FEDERAL             | 2           | 946                   | 0                         | 0                                   | 0                                       | 0  |
| 255                           | 0.00                       | SMARTBANK                      | 7           | 930                   | 3                         | 114                                 | 5                                       | 905  |
| 256                           | 0.00                       | UNITED COMMUNITY BANK          | 5           | 926                   | 2                         | 33                                  | 3                                       | 433  |
| 257                           | 0.00                       | VERITEX COMMUNITY BANK         | 4           | 912                   | 1                         | 82                                  | 1                                       | 135  |
| 258                           | 0.00                       | UNION BANK AND TRUST COMPANY   | 9           | 911                   | 6                         | 181                                 | 4                                       | 358  |
| 259                           | 0.00                       | COLUMBIA STATE BANK            | 2           | 903                   | 0                         | 0                                   | 0                                       | 0  |
| 260                           | 0.00                       | CAMBRIDGE TRUST COMPANY        | 8           | 870                   | 6                         | 388                                 | 2                                       | 128  |
| 261                           | 0.00                       | UNITED BUSINESS BANK           | 1           | 865                   | 0                         | 0                                   | 0                                       | 0  |
| 262                           | 0.00                       | SYNOVUS BANK                   | 9           | 845                   | 5                         | 95                                  | 4                                       | 49   |
| 263                           | 0.00                       | MERCHANTS BANK, N.A.           | 9           | 844                   | 7                         | 455                                 | 0                                       | 0  |
| 264                           | 0.00                       | BANK OF COLORADO               | 1           | 831                   | 0                         | 0                                   | 0                                       | 0  |
| 265                           | 0.00                       | WOODFOREST NATIONAL BANK       | 52          | 825                   | 50                        | 458                                 | 25                                      | 299  |
| 266                           | 0.00                       | FIRST NORTHERN BANK AND TRUST  | 7           | 805                   | 4                         | 205                                 | 0                                       | 0  |
| 267                           | 0.00                       | UMPQUA BANK                    | 4           | 783                   | 3                         | 78                                  | 1                                       | 60   |
| 268                           | 0.00                       | GORHAM SAVINGS BANK            | 4           | 778                   | 2                         | 19                                  | 0                                       | 0  |
| 269                           | 0.00                       | GULF COAST BANK AND TRUST      | 8           | 771                   | 4                         | 148                                 | 0                                       | 0  |
| 270                           | 0.00                       | UNIVEST BANK AND TRUST CO      | 6           | 758                   | 3                         | 128                                 | 1                                       | 400  |
| 271                           | 0.00                       | INDEPENDENT BANK               | 6           | 754                   | 4                         | 144                                 | 2                                       | 90   |
| 272                           | 0.00                       | FIRST BUSINESS BANK            | 2           | 743                   | 0                         | 0                                   | 0                                       | 0  |
| 273                           | 0.00                       | GERMAN AMERICAN BANK           | 1           | 734                   | 0                         | 0                                   | 0                                       | 0  |
| 274                           | 0.00                       | MASPETH FEDERAL SAVINGS AND LO | 3           | 733                   | 1                         | 3                                   | 3                                       | 733  |

| Small Business Originations   |                            |                                | Total Units | Total Dollars (000's) | Units \$100,000 and Under | Dollars (000's) \$100,000 and under | Units to Businesses <= \$1Million Sales | Dollars (000's) to Businesses <= \$1 Million Sales |
|-------------------------------|----------------------------|--------------------------------|-------------|-----------------------|---------------------------|-------------------------------------|---|--|
| Rank Based on Total \$ Volume | Market Share % of Total \$ | Financial Institution          |             |                       |                           |                                     |   |  |
| 275                           | 0.00                       | CAPITAL CITY BANK              | 2           | 728                   | 1                         | 20                                  | 1                                       | 20   |
| 276                           | 0.00                       | COMMUNITY NATIONAL BANK        | 3           | 725                   | 1                         | 47                                  | 1                                       | 47   |
| 277                           | 0.00                       | STAR FINANCIAL BANK            | 2           | 720                   | 0                         | 0                                   | 0                                       | 0  |
| 278                           | 0.00                       | SANDY SPRING BANK              | 6           | 710                   | 4                         | 134                                 | 3                                       | 400  |
| 279                           | 0.00                       | WASHINGTON TRUST BANK          | 2           | 688                   | 1                         | 37                                  | 1                                       | 37   |
| 280                           | 0.00                       | FIRST COMMONWEALTH BANK        | 4           | 633                   | 2                         | 45                                  | 0                                       | 0  |
| 281                           | 0.00                       | COMMERCE BANK                  | 13          | 626                   | 12                        | 176                                 | 2                                       | 18   |
| 282                           | 0.00                       | FIRSTBANK                      | 1           | 625                   | 0                         | 0                                   | 1                                       | 625  |
| 283                           | 0.00                       | MACATAWA BANK                  | 2           | 614                   | 1                         | 14                                  | 1                                       | 600  |
| 284                           | 0.00                       | CEDAR RAPIDS BANK AND TRUST CO | 1           | 611                   | 0                         | 0                                   | 0                                       | 0  |
| 285                           | 0.00                       | FIRST UNITED BANK AND TRUST CO | 4           | 609                   | 1                         | 64                                  | 0                                       | 0  |
| 286                           | 0.00                       | HEARTLAND BANK & TRUST CO      | 4           | 608                   | 2                         | 24                                  | 0                                       | 0  |
| 287                           | 0.00                       | SHORE UNITED BANK              | 2           | 591                   | 0                         | 0                                   | 0                                       | 0  |
| 288                           | 0.00                       | MVB BANK, INC.                 | 4           | 583                   | 3                         | 70                                  | 1                                       | 513  |
| 289                           | 0.00                       | GERALD GRIMO                   | 4           | 570                   | 1                         | 19                                  | 0                                       | 0  |
| 290                           | 0.00                       | VIST BANK                      | 4           | 565                   | 3                         | 85                                  | 0                                       | 0  |
| 291                           | 0.00                       | ANB BANK                       | 3           | 558                   | 2                         | 78                                  | 1                                       | 1  |
| 292                           | 0.00                       | FIDELITY BANK                  | 2           | 555                   | 1                         | 55                                  | 0                                       | 0  |
| 293                           | 0.00                       | COMENITY CAPITAL BANK          | 41          | 553                   | 41                        | 553                                 | 0                                       | 0  |
| 294                           | 0.00                       | CAMDEN NATIONAL BANK           | 3           | 552                   | 0                         | 0                                   | 0                                       | 0  |
| 295                           | 0.00                       | CAMBRIDGE SAVINGS BANK         | 5           | 542                   | 4                         | 42                                  | 0                                       | 0  |
| 296                           | 0.00                       | SECURITY BANK OF KANSAS CITY   | 2           | 538                   | 0                         | 0                                   | 0                                       | 0  |
| 297                           | 0.00                       | BANK OF CHINA                  | 6           | 519                   | 4                         | 55                                  | 0                                       | 0  |
| 298                           | 0.00                       | FARMERS NATIONAL BANK          | 11          | 511                   | 11                        | 511                                 | 8                                       | 342  |
| 299                           | 0.00                       | B1BANK                         | 2           | 508                   | 1                         | 8                                   | 1                                       | 8  |
| 300                           | 0.00                       | RIVER CITY BANK                | 1           | 507                   | 0                         | 0                                   | 0                                       | 0  |
| 301                           | 0.00                       | CENTRAL BANK OF BOONE COUNTY   | 2           | 504                   | 1                         | 4                                   | 1                                       | 500  |
| 302                           | 0.00                       | WESBANCO BANK INC.             | 6           | 501                   | 5                         | 191                                 | 0                                       | 0  |
| 303                           | 0.00                       | FIRST NATIONAL BANK            | 1           | 500                   | 0                         | 0                                   | 1                                       | 500  |
| 304                           | 0.00                       | FIRSTBANK                      | 8           | 491                   | 6                         | 108                                 | 1                                       | 1  |
| 305                           | 0.00                       | MBANK                          | 5           | 486                   | 4                         | 71                                  | 1                                       | 8  |

| Small Business Originations   |                            |                                | Total Units | Total Dollars (000's) | Units \$100,000 and Under | Dollars (000's) \$100,000 and under | Units to Businesses <= \$1Million Sales | Dollars (000's) to Businesses <= \$1 Million Sales |
|-------------------------------|----------------------------|--------------------------------|-------------|-----------------------|---------------------------|-------------------------------------|---|--|
| Rank Based on Total \$ Volume | Market Share % of Total \$ | Financial Institution          |             |                       |                           |                                     |   |  |
| 306                           | 0.00                       | AMERICAN NATIONAL BANK & TRUST | 2           | 479                   | 0                         | 0                                   | 0                                       | 0  |
| 307                           | 0.00                       | BARRINGTON BANK & TRUST, NA    | 1           | 471                   | 0                         | 0                                   | 0                                       | 0  |
| 308                           | 0.00                       | MIDLAND STATES BANK            | 2           | 467                   | 1                         | 71                                  | 0                                       | 0  |
| 309                           | 0.00                       | KISH BANK                      | 2           | 449                   | 0                         | 0                                   | 0                                       | 0  |
| 310                           | 0.00                       | GREAT SOUTHERN BANK            | 1           | 436                   | 0                         | 0                                   | 0                                       | 0  |
| 311                           | 0.00                       | UNIBANK FOR SAVINGS            | 1           | 434                   | 0                         | 0                                   | 0                                       | 0  |
| 312                           | 0.00                       | FIRST MERCHANTS BANK           | 2           | 430                   | 1                         | 11                                  | 0                                       | 0  |
| 313                           | 0.00                       | SOUTHERN BANCORP BANK          | 1           | 420                   | 0                         | 0                                   | 0                                       | 0  |
| 314                           | 0.00                       | TIAA, FSB                      | 30          | 416                   | 29                        | 303                                 | 15                                      | 43   |
| 315                           | 0.00                       | SEACOAST NATIONAL BANK         | 6           | 414                   | 4                         | 147                                 | 4                                       | 147  |
| 316                           | 0.00                       | CENTRAL BANK OF THE MIDWEST    | 4           | 410                   | 3                         | 163                                 | 0                                       | 0  |
| 317                           | 0.00                       | AMERICAN BANK                  | 1           | 385                   | 0                         | 0                                   | 0                                       | 0  |
| 318                           | 0.00                       | STOCKMAN BANK                  | 1           | 381                   | 0                         | 0                                   | 0                                       | 0  |
| 319                           | 0.00                       | HOME BANK NATIONAL ASSOCIATION | 2           | 378                   | 0                         | 0                                   | 0                                       | 0  |
| 320                           | 0.00                       | VILLAGE BANK & TRUST CO        | 3           | 376                   | 2                         | 112                                 | 1                                       | 33   |
| 321                           | 0.00                       | BANKPLUS                       | 6           | 373                   | 5                         | 180                                 | 0                                       | 0  |
| 322                           | 0.00                       | SOUTHERN FIRST BANK            | 4           | 366                   | 3                         | 116                                 | 0                                       | 0  |
| 323                           | 0.00                       | CIVISTA BANK                   | 4           | 364                   | 3                         | 169                                 | 4                                       | 364  |
| 324                           | 0.00                       | ORIGIN BANK                    | 3           | 360                   | 2                         | 179                                 | 0                                       | 0  |
| 325                           | 0.00                       | CITIZENS NATIONAL BANK OF MERI | 2           | 343                   | 0                         | 0                                   | 0                                       | 0  |
| 326                           | 0.00                       | GUARANTY BANK & TRUST          | 5           | 333                   | 4                         | 212                                 | 0                                       | 0  |
| 327                           | 0.00                       | QUEENSBOROUGH NATIONAL BANK &  | 2           | 332                   | 0                         | 0                                   | 0                                       | 0  |
| 328                           | 0.00                       | ALLEGIANCE BANK                | 4           | 325                   | 3                         | 69                                  | 2                                       | 51   |
| 329                           | 0.00                       | AMARILLO NATIONAL BANK         | 2           | 322                   | 1                         | 22                                  | 2                                       | 322  |
| 330                           | 0.00                       | BEAL BANK USA                  | 1           | 320                   | 0                         | 0                                   | 1                                       | 320  |
| 331                           | 0.00                       | OLD NATIONAL BANK              | 8           | 316                   | 7                         | 186                                 | 1                                       | 130  |
| 332                           | 0.00                       | CAPE COD FIVE CENTS SAVINGS BA | 9           | 304                   | 8                         | 146                                 | 0                                       | 0  |
| 333                           | 0.00                       | ESSA BANK & TRUST              | 1           | 300                   | 0                         | 0                                   | 1                                       | 300  |
| 334                           | 0.00                       | FIRSTBANK PUERTO RICO          | 2           | 286                   | 1                         | 21                                  | 0                                       | 0  |
| 335                           | 0.00                       | SUNFLOWER BANK, N.A.           | 1           | 285                   | 0                         | 0                                   | 0                                       | 0  |
| 336                           | 0.00                       | PREMIER BANK                   | 1           | 280                   | 0                         | 0                                   | 0                                       | 0  |

| Small Business Originations   |                            |                                | Total Units | Total Dollars (000's) | Units \$100,000 and Under | Dollars (000's) \$100,000 and under | Units to Businesses <= \$1Million Sales | Dollars (000's) to Businesses <= \$1 Million Sales |
|-------------------------------|----------------------------|--------------------------------|-------------|-----------------------|---------------------------|-------------------------------------|---|--|
| Rank Based on Total \$ Volume | Market Share % of Total \$ | Financial Institution          |             |                       |                           |                                     |   |  |
| 337                           | 0.00                       | MIDWESTONE BANK                | 2           | 279                   | 1                         | 100                                 | 0                                       | 0  |
| 338                           | 0.00                       | PLAINSCAPITAL BANK             | 2           | 273                   | 1                         | 23                                  | 0                                       | 0  |
| 339                           | 0.00                       | EMPRISE BANK                   | 1           | 268                   | 0                         | 0                                   | 0                                       | 0  |
| 340                           | 0.00                       | NBH BANK                       | 2           | 267                   | 0                         | 0                                   | 1                                       | 144  |
| 341                           | 0.00                       | NORTHRIM BANK                  | 2           | 264                   | 1                         | 14                                  | 0                                       | 0  |
| 342                           | 0.00                       | BANK OF HAWAII                 | 3           | 257                   | 2                         | 86                                  | 1                                       | 7  |
| 343                           | 0.00                       | INVESTORS COMMUNITY BANK       | 2           | 256                   | 1                         | 4                                   | 1                                       | 4  |
| 344                           | 0.00                       | RSI BANK                       | 2           | 255                   | 1                         | 43                                  | 0                                       | 0  |
| 344                           | 0.00                       | ASSOCIATED BANK NA             | 3           | 255                   | 3                         | 255                                 | 0                                       | 0  |
| 346                           | 0.00                       | MIDWEST BANKCENTRE             | 7           | 247                   | 6                         | 126                                 | 0                                       | 0  |
| 347                           | 0.00                       | INDUSTRIAL BANK                | 9           | 246                   | 8                         | 89                                  | 0                                       | 0  |
| 348                           | 0.00                       | CIBM BANK                      | 1           | 235                   | 0                         | 0                                   | 0                                       | 0  |
| 349                           | 0.00                       | JEFFERSON BANK                 | 3           | 234                   | 2                         | 102                                 | 0                                       | 0  |
| 350                           | 0.00                       | HINGHAM INSTITUTION FOR SAVING | 1           | 230                   | 0                         | 0                                   | 0                                       | 0  |
| 351                           | 0.00                       | ACNB BANK                      | 2           | 228                   | 0                         | 0                                   | 2                                       | 228  |
| 352                           | 0.00                       | MERCANTILE BANK OF MICHIGAN    | 2           | 226                   | 1                         | 26                                  | 1                                       | 26   |
| 353                           | 0.00                       | 1ST FARMERS & MERCHANTS BANK   | 1           | 223                   | 0                         | 0                                   | 1                                       | 223  |
| 354                           | 0.00                       | FIRST DAKOTA NATIONAL BANK     | 1           | 221                   | 0                         | 0                                   | 0                                       | 0  |
| 355                           | 0.00                       | 1ST COLONIAL COMMUNITY BANK    | 3           | 218                   | 3                         | 218                                 | 0                                       | 0  |
| 355                           | 0.00                       | BANCORPSOUTH                   | 5           | 218                   | 4                         | 87                                  | 3                                       | 158  |
| 357                           | 0.00                       | UNITED BANK                    | 2           | 212                   | 1                         | 35                                  | 0                                       | 0  |
| 358                           | 0.00                       | FIRST UNITED BANK              | 5           | 211                   | 5                         | 211                                 | 0                                       | 0  |
| 359                           | 0.00                       | DOLLAR BANK, FSB               | 1           | 206                   | 0                         | 0                                   | 0                                       | 0  |
| 360                           | 0.00                       | ENTERPRISE BANK AND TRUST COMP | 2           | 205                   | 1                         | 7                                   | 0                                       | 0  |
| 361                           | 0.00                       | FARMER & MERCHANTS BANK OF LON | 1           | 200                   | 0                         | 0                                   | 0                                       | 0  |
| 362                           | 0.00                       | BANCFIRST                      | 5           | 193                   | 5                         | 193                                 | 0                                       | 0  |
| 363                           | 0.00                       | FIRST FEDERAL BANK OF FLORIDA  | 2           | 178                   | 1                         | 40                                  | 1                                       | 138  |
| 364                           | 0.00                       | CITIZENS BUSINESS BANK         | 3           | 166                   | 3                         | 166                                 | 0                                       | 0  |
| 365                           | 0.00                       | FIRST UNITED BANK & TRUST      | 1           | 156                   | 0                         | 0                                   | 0                                       | 0  |
| 366                           | 0.00                       | BELL BANK                      | 2           | 154                   | 1                         | 51                                  | 0                                       | 0  |
| 366                           | 0.00                       | KENNEBEC SAVINGS BANK          | 4           | 154                   | 4                         | 154                                 | 0                                       | 0  |

| Small Business Originations   |                            |                                | Total Units | Total Dollars (000's) | Units \$100,000 and Under | Dollars (000's) \$100,000 and under | Units to Businesses <= \$1Million Sales | Dollars (000's) to Businesses <= \$1 Million Sales |
|-------------------------------|----------------------------|--------------------------------|-------------|-----------------------|---------------------------|-------------------------------------|---|--|
| Rank Based on Total \$ Volume | Market Share % of Total \$ | Financial Institution          |             |                       |                           |                                     |   |  |
| 368                           | 0.00                       | CENTRAL BANK OF THE OZARKS     | 1           | 135                   | 0                         | 0                                   | 0                                       | 0  |
| 369                           | 0.00                       | GLACIER BANK                   | 6           | 132                   | 6                         | 132                                 | 6                                       | 132  |
| 370                           | 0.00                       | HERITAGE BANK                  | 1           | 125                   | 0                         | 0                                   | 0                                       | 0  |
| 370                           | 0.00                       | MANUFACTURERS BANK             | 1           | 125                   | 0                         | 0                                   | 0                                       | 0  |
| 372                           | 0.00                       | SUNWEST BANK                   | 2           | 124                   | 2                         | 124                                 | 0                                       | 0  |
| 372                           | 0.00                       | HILLTOP NATIONAL BANK          | 1           | 124                   | 0                         | 0                                   | 0                                       | 0  |
| 374                           | 0.00                       | ORRSTOWN BANK                  | 5           | 123                   | 5                         | 123                                 | 0                                       | 0  |
| 375                           | 0.00                       | WEST BANK                      | 1           | 122                   | 0                         | 0                                   | 0                                       | 0  |
| 375                           | 0.00                       | FIRST GUARANTY BANK            | 2           | 122                   | 2                         | 122                                 | 1                                       | 72   |
| 377                           | 0.00                       | AMERICAN SAVINGS BANK          | 3           | 121                   | 3                         | 121                                 | 0                                       | 0  |
| 378                           | 0.00                       | CITYWIDE BANKS                 | 2           | 119                   | 2                         | 119                                 | 0                                       | 0  |
| 379                           | 0.00                       | FIRST FINANCIAL NORTHWEST BANK | 1           | 107                   | 0                         | 0                                   | 0                                       | 0  |
| 380                           | 0.00                       | BANCO POPULAR DE PUERTO RICO   | 3           | 106                   | 3                         | 106                                 | 0                                       | 0  |
| 381                           | 0.00                       | SOUTH STATE BANK               | 1           | 104                   | 0                         | 0                                   | 0                                       | 0  |
| 381                           | 0.00                       | CITIZENS & FARMERS BANK        | 1           | 104                   | 0                         | 0                                   | 0                                       | 0  |
| 383                           | 0.00                       | FIRST CHOICE BANK              | 2           | 101                   | 2                         | 101                                 | 0                                       | 0  |
| 384                           | 0.00                       | MORGAN STANLEY BANK, N.A.      | 1           | 100                   | 1                         | 100                                 | 0                                       | 0  |
| 385                           | 0.00                       | NVE BANK                       | 4           | 94                    | 4                         | 94                                  | 0                                       | 0  |
| 385                           | 0.00                       | PEOPLESBANK, A CODORUS VALLEY  | 2           | 94                    | 2                         | 94                                  | 2                                       | 94   |
| 387                           | 0.00                       | CENTURY B&TC                   | 2           | 92                    | 2                         | 92                                  | 0                                       | 0  |
| 388                           | 0.00                       | AMERISERV FINANCIAL BANK       | 2           | 85                    | 2                         | 85                                  | 1                                       | 11   |
| 389                           | 0.00                       | FIRST NATIONAL BANK TEXAS      | 1           | 84                    | 1                         | 84                                  | 0                                       | 0  |
| 390                           | 0.00                       | ION BANK                       | 1           | 80                    | 1                         | 80                                  | 0                                       | 0  |
| 391                           | 0.00                       | HOWARD BANK                    | 1           | 74                    | 1                         | 74                                  | 0                                       | 0  |
| 392                           | 0.00                       | BANK INDEPENDENT               | 1           | 73                    | 1                         | 73                                  | 0                                       | 0  |
| 392                           | 0.00                       | LAKESIDE BANK                  | 3           | 73                    | 3                         | 73                                  | 0                                       | 0  |
| 394                           | 0.00                       | BANNER BANK                    | 1           | 69                    | 1                         | 69                                  | 0                                       | 0  |
| 395                           | 0.00                       | INDEPENDENT BANK               | 2           | 66                    | 2                         | 66                                  | 0                                       | 0  |
| 396                           | 0.00                       | FIRST HAWAIIAN BANK            | 1           | 63                    | 1                         | 63                                  | 1                                       | 63   |
| 397                           | 0.00                       | OCEAN BANK                     | 1           | 62                    | 1                         | 62                                  | 0                                       | 0  |
| 398                           | 0.00                       | STURDY SAVINGS BANK            | 2           | 61                    | 2                         | 61                                  | 0                                       | 0  |

| Small Business Originations   |                            |                                | Total Units | Total Dollars (000's) | Units \$100,000 and Under | Dollars (000's) \$100,000 and under | Units to Businesses <= \$1Million Sales | Dollars (000's) to Businesses <= \$1 Million Sales |
|-------------------------------|----------------------------|--------------------------------|-------------|-----------------------|---------------------------|-------------------------------------|---|--|
| Rank Based on Total \$ Volume | Market Share % of Total \$ | Financial Institution          |             |                       |                           |                                     |   |  |
| 399                           | 0.00                       | EAGLEBANK                      | 1           | 50                    | 1                         | 50                                  | 0                                       | 0  |
| 400                           | 0.00                       | CENTIER BANK                   | 3           | 49                    | 3                         | 49                                  | 0                                       | 0  |
| 400                           | 0.00                       | MERCHANTS BANK OF INDIANA      | 1           | 49                    | 1                         | 49                                  | 1                                       | 49   |
| 402                           | 0.00                       | JOHNSON BANK                   | 2           | 48                    | 2                         | 48                                  | 0                                       | 0  |
| 403                           | 0.00                       | THE BANK OF MISSOURI           | 1           | 45                    | 1                         | 45                                  | 0                                       | 0  |
| 404                           | 0.00                       | LOWELL FIVE CENT SAVINGS BANK  | 1           | 44                    | 1                         | 44                                  | 0                                       | 0  |
| 405                           | 0.00                       | PEOPLESBANK                    | 1           | 42                    | 1                         | 42                                  | 0                                       | 0  |
| 405                           | 0.00                       | BANKFINANCIAL NA               | 1           | 42                    | 1                         | 42                                  | 0                                       | 0  |
| 407                           | 0.00                       | PEOPLES BANK                   | 5           | 41                    | 5                         | 41                                  | 0                                       | 0  |
| 408                           | 0.00                       | HARBORONE BANK                 | 2           | 40                    | 2                         | 40                                  | 1                                       | 30   |
| 408                           | 0.00                       | RELIANT BANK                   | 1           | 40                    | 1                         | 40                                  | 0                                       | 0  |
| 408                           | 0.00                       | FIRST INTERNATIONAL BANK & TRU | 1           | 40                    | 1                         | 40                                  | 1                                       | 40   |
| 411                           | 0.00                       | RED RIVER BANK                 | 1           | 35                    | 1                         | 35                                  | 0                                       | 0  |
| 412                           | 0.00                       | LONE STAR NATIONAL BANK        | 1           | 30                    | 1                         | 30                                  | 0                                       | 0  |
| 413                           | 0.00                       | BURKE & HERBERT BK & TR CO     | 1           | 27                    | 1                         | 27                                  | 0                                       | 0  |
| 414                           | 0.00                       | FIRST BANK RICHMOND            | 1           | 25                    | 1                         | 25                                  | 0                                       | 0  |
| 415                           | 0.00                       | WEST SUBURBAN BANK             | 2           | 22                    | 2                         | 22                                  | 0                                       | 0  |
| 416                           | 0.00                       | FIRST FOUNDATION BANK          | 1           | 21                    | 1                         | 21                                  | 0                                       | 0  |
| 416                           | 0.00                       | BRIDGEWATER BANK               | 1           | 21                    | 1                         | 21                                  | 1                                       | 21   |
| 416                           | 0.00                       | FIRST MID BANK AND TRUST, NA   | 1           | 21                    | 1                         | 21                                  | 1                                       | 21   |
| 416                           | 0.00                       | NORTHWEST BANK                 | 1           | 21                    | 1                         | 21                                  | 0                                       | 0  |
| 420                           | 0.00                       | GATEWAY FIRST BANK             | 1           | 20                    | 1                         | 20                                  | 0                                       | 0  |
| 420                           | 0.00                       | THE BANK OF MARION             | 1           | 20                    | 1                         | 20                                  | 0                                       | 0  |
| 422                           | 0.00                       | WESTFIELD BANK, FSB            | 1           | 19                    | 1                         | 19                                  | 0                                       | 0  |
| 423                           | 0.00                       | QUAD CITY BANK AND TRUST COMPA | 1           | 17                    | 1                         | 17                                  | 1                                       | 17   |
| 423                           | 0.00                       | THE BANK OF TAMPA              | 1           | 17                    | 1                         | 17                                  | 0                                       | 0  |
| 423                           | 0.00                       | EASTHAMPTON SAVINGS BANK       | 1           | 17                    | 1                         | 17                                  | 1                                       | 17   |
| 426                           | 0.00                       | HOME FEDERAL BANK OF TENNESSEE | 1           | 16                    | 1                         | 16                                  | 1                                       | 16   |
| 427                           | 0.00                       | NATIONAL BANK OF INDIANAPOLIS  | 1           | 15                    | 1                         | 15                                  | 1                                       | 15   |
| 427                           | 0.00                       | HAWTHORN BANK                  | 1           | 15                    | 1                         | 15                                  | 0                                       | 0  |
| 429                           | 0.00                       | CALVIN B TAYLOR BANKING CO OF  | 2           | 13                    | 2                         | 13                                  | 2                                       | 13   |

| Small Business Originations   |                            |                                | Total Units    | Total Dollars (000's) | Units \$100,000 and Under | Dollars (000's) \$100,000 and under | Units to Businesses <= \$1Million Sales | Dollars (000's) to Businesses <= \$1 Million Sales |
|-------------------------------|----------------------------|--------------------------------|----------------|-----------------------|---------------------------|-------------------------------------|---|--|
| Rank Based on Total \$ Volume | Market Share % of Total \$ | Financial Institution          |                |                       |                           |                                     |   |  |
| 429                           | 0.00                       | THOMASTON SAVINGS BANK         | 1              | 13                    | 1                         | 13                                  | 0                                       | 0  |
| 429                           | 0.00                       | TRADITIONAL BANK               | 1              | 13                    | 1                         | 13                                  | 0                                       | 0  |
| 432                           | 0.00                       | BANK OF THE SIERRA             | 1              | 12                    | 1                         | 12                                  | 1                                       | 12   |
| 433                           | 0.00                       | CARTER BANK & TRUST            | 1              | 10                    | 1                         | 10                                  | 1                                       | 10   |
| 434                           | 0.00                       | ALPINE BANK                    | 1              | 9                     | 1                         | 9                                   | 0                                       | 0  |
| 435                           | 0.00                       | RCB BANK                       | 1              | 8                     | 1                         | 8                                   | 0                                       | 0  |
| 436                           | 0.00                       | GREAT WESTERN BANK             | 1              | 5                     | 1                         | 5                                   | 0                                       | 0  |
| 437                           | 0.00                       | STOCK YARDS BANK & TRUST COMPA | 1              | 4                     | 1                         | 4                                   | 0                                       | 0  |
| <b>Grand Total</b>            | <b>NEW YORK</b>            |                                | <b>584,496</b> | <b>30,199,722</b>     | <b>516,615</b>            | <b>10,330,440</b>                   | <b>208,585</b>                          | <b>5,800,406</b>                                   |