

NEW MEXICO

Report 3A: State-Reported CRA Lending by Lender Market Rank Based on 2020 CRA data released by the FFIEC December 2021

Small Business Originations			Total Units	Total Dollars (000's)	Units \$100,000 and Under	Dollars (000's) \$100,000 and under	Units to Businesses <= \$1Million Sales	Dollars (000's) to Businesses <= \$1 Million Sales
Rank Based on Total \$ Volume	Market Share % of Total \$	Financial Institution						
1	15.93	WELLS FARGO BANK, N.A.	4,608	244,738	4,256	146,942	3,437	117,354
2	11.74	NEW MEXICO BANK & TRUST	1,232	180,411	769	29,468	487	55,055
3	7.10	US BANK NA	1,932	109,168	1,664	37,832	1,428	34,566
4	6.96	ENTERPRISE BANK & TRUST	1,071	106,951	818	27,797	93	17,488
5	5.85	BOKF NA	729	89,825	501	16,305	78	6,171
6	5.38	BANK OF AMERICA, N.A.	2,347	82,601	2,189	42,007	1,211	32,713
7	4.65	BANK OF THE WEST	783	71,475	601	17,996	378	20,859
8	4.33	SUNFLOWER BANK, N.A.	369	66,536	214	10,131	149	17,351
9	4.01	WASHINGTON FEDERAL	724	61,611	578	16,960	454	14,826
10	2.94	AMERICAN EXPRESS NATIONAL BANK	4,239	45,254	4,197	36,929	1,202	9,329
11	2.88	BBVA USA	839	44,246	769	30,720	358	13,687
12	2.36	FIRST CITIZENS BANK AND TRUST	266	36,259	181	9,073	55	5,808
13	1.79	BANK OF COLORADO	298	27,543	235	8,151	20	4,398
14	1.73	JPMORGAN CHASE BANK, NA	1,987	26,595	1,977	24,788	876	10,569
15	1.47	LAKE FOREST BANK & TRUST, NA	1,145	22,581	1,093	13,125	0	0
16	1.46	CROSS RIVER	685	22,432	642	13,447	0	0
17	1.29	WESTSTAR BANK	113	19,801	63	2,644	19	3,914
18	1.05	ZIONS BANCORPORATION, N.A.	149	16,156	106	3,224	88	4,866
19	1.01	CITY BANK	243	15,594	211	6,877	54	5,535
20	1.00	BMO HARRIS BANK N.A.	167	15,412	114	4,928	86	5,551
21	0.98	NBH BANK	117	15,070	80	3,219	48	1,939
22	0.94	AIMBANK	130	14,480	98	3,325	64	8,310
23	0.85	TBK BANK, SSB	130	13,057	88	3,065	16	3,244
24	0.70	CUSTOMERS BANK	214	10,724	190	5,570	0	0
25	0.53	CITIBANK, N.A.	1,382	8,076	1,382	8,076	1,163	6,204
26	0.52	CAPITAL ONE BANK (USA), N.A.	1,011	7,949	1,008	7,419	548	2,968

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27	0.52	SYNCHRONY BANK	1,712	7,934	1,712	7,934	0	0
28	0.52	LIVE OAK BANKING COMPANY	55	7,922	37	1,767	1	250
29	0.43	UNITED BUSINESS BANK	101	6,621	84	2,948	62	1,987
30	0.40	AMERIS BANK	367	6,179	354	3,262	0	0
31	0.31	WEX BANK	559	4,780	554	3,852	0	0
32	0.28	CITIZENS BANK, NA	12	4,313	6	216	4	138
33	0.27	CIT BANK N.A.	105	4,169	97	3,019	44	964
34	0.27	TEXAS CAPITAL BANK	136	4,133	129	1,741	0	0
35	0.26	TCF NATIONAL BANK	30	4,045	15	846	2	147
36	0.23	SPIRIT OF TEXAS BANK	10	3,476	4	143	7	2,826
37	0.22	FIRST FINANCIAL BANK, N.A.	15	3,313	8	336	2	500
38	0.20	COLUMBIA STATE BANK	9	3,112	4	155	2	56
39	0.20	METABANK N.A.	69	3,086	64	774	0	0
40	0.20	SIGNATURE BANK	8	3,076	2	42	0	0
41	0.20	AMARILLO NATIONAL BANK	23	3,024	15	762	17	1,970
42	0.18	TRUIST FINANCIAL	108	2,815	103	1,257	95	999
43	0.18	HAPPY STATE BANK	37	2,709	32	1,063	28	2,304
44	0.16	FROST BANK	13	2,495	5	293	2	154
45	0.16	MORTON COMMUNITY BANK	5	2,451	0	0	0	0
46	0.16	FIRST FIDELITY BANK	5	2,441	1	34	1	872
47	0.16	KEYBANK NATIONAL ASSOCIATION	7	2,419	2	61	0	0
48	0.15	SILICON VALLEY BANK	18	2,309	14	409	7	281
49	0.15	COMERICA BANK	12	2,293	6	464	2	338
50	0.15	FIRSTBANK	34	2,286	29	1,246	0	0
51	0.15	PROSPERITY BANK	21	2,257	16	872	8	494
52	0.14	CITY NATIONAL BANK OF FLORIDA	13	2,189	9	611	0	0
53	0.14	BANCFIRST	13	2,113	6	207	1	12
54	0.12	MECHANICS BANK	8	1,905	3	44	0	0
55	0.12	GLACIER BANK	12	1,787	8	359	6	1,060
56	0.12	ALLY BANK	3	1,776	0	0	0	0
57	0.11	STEARNS BANK N A	33	1,741	29	1,082	4	266

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58	0.10	VANTAGE BANK TEXAS	10	1,607	6	329	0	0
59	0.10	WINTRUST BANK	2	1,500	0	0	1	1,000
60	0.10	1ST SOURCE BANK	12	1,495	7	437	4	407
61	0.10	FIRST FINANCIAL BANK	3	1,479	1	38	1	791
62	0.09	CHARLES SCHWAB BANK, SSB	4	1,452	0	0	0	0
63	0.09	CITIZENS BUSINESS BANK	5	1,437	1	49	0	0
64	0.09	FIRST INTERNET BANK	8	1,384	3	221	3	833
65	0.09	SANTANDER BANK N.A.	10	1,348	5	401	1	300
66	0.09	CIBC BANK USA	3	1,339	0	0	0	0
67	0.09	COMMUNITY NATIONAL BANK	6	1,324	4	178	4	178
68	0.08	PINNACLE BANK	91	1,279	90	1,176	84	990
69	0.08	FIFTH THIRD BK NA	33	1,276	31	332	4	975
70	0.08	UMPQUA BANK	4	1,221	1	41	0	0
71	0.07	ORIGIN BANK	4	1,074	3	124	0	0
72	0.07	ALERUS FINANCIAL NA	3	1,053	1	72	1	72
73	0.07	GREAT WESTERN BANK	6	1,032	3	252	0	0
74	0.07	PACIFIC PREMIER BANK	2	1,010	1	43	0	0
75	0.07	AMERICAN BUSINESS BANK	2	1,000	0	0	1	500
76	0.07	OLD SECOND NATIONAL BANK	7	999	4	217	0	0
77	0.06	STATE FARM BANK	11	951	9	258	8	861
78	0.06	SIMMONS BANK	9	919	7	305	1	500
79	0.06	FIRST NATIONAL BANK OF OMAHA	13	914	10	310	5	184
80	0.06	WEST TEXAS NATIONAL BANK	9	906	7	268	2	482
81	0.06	TRISTATE CAPITAL BANK	2	900	0	0	0	0
82	0.06	FIRST UNITED BANK	28	895	27	753	9	258
83	0.06	WATERSTONE BANK	1	880	0	0	1	880
84	0.05	UMB BANK NA	6	825	4	117	0	0
85	0.05	GREAT SOUTHERN BANK	2	806	0	0	1	560
86	0.05	PLAINSCAPITAL BANK	6	753	2	35	0	0
87	0.05	JOHN DEERE FINANCIAL, F.S.B.	44	727	44	727	0	0
88	0.05	PARKWAY BANK & TRUST COMPANY	1	716	0	0	0	0

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89	0.05	THE HUNTINGTON NATIONAL BANK	4	701	2	156	0	0
90	0.04	WEBSTER BANK, N.A.	2	612	1	98	0	0
91	0.04	VERABANK, N.A.	1	595	0	0	0	0
92	0.04	DISCOVER BANK	96	565	96	565	86	497
93	0.04	CROSSFIRST BANK	1	557	0	0	0	0
94	0.04	CONNECTICUT COMMUNITY BANK, NA	3	555	0	0	0	0
95	0.04	WESTFIELD BANK, FSB	1	540	0	0	1	540
96	0.03	ATLANTIC CAPITAL BANK, NA	1	533	0	0	0	0
97	0.03	VALLEY NATIONAL BANK	7	531	5	196	0	0
98	0.03	DUBUQUE BANK & TRUST CO.	2	530	1	96	0	0
99	0.03	CANANDAIGUA NATIONAL BANK	2	520	0	0	0	0
100	0.03	REPUBLIC BANK & TRUST	12	513	10	184	0	0
101	0.03	NORTHEAST BANK	9	501	8	235	0	0
102	0.03	CITY NATIONAL BANK	4	500	2	19	2	304
103	0.03	FIRSTRUST BANK	2	496	0	0	1	336
104	0.03	INDEPENDENT BANK	2	445	0	0	0	0
105	0.03	HSBC BANK USA, NA	17	443	16	336	0	0
106	0.03	THE NORTHERN TRUST CO	1	432	0	0	0	0
107	0.03	INCREDIBLEBANK	2	421	1	46	1	46
108	0.03	HOMETRUST BANK	3	415	1	60	0	0
109	0.03	FIRST NATIONAL BANK TEXAS	22	413	21	300	17	255
110	0.03	EQUITY BANK	4	407	3	105	0	0
111	0.03	RAYMOND JAMES BANK NA	2	390	0	0	1	215
112	0.02	FIRST AMERICAN BANK	2	372	1	27	0	0
113	0.02	PNC BANK N.A.	6	362	6	362	3	206
114	0.02	SUNWEST BANK	4	359	2	121	0	0
115	0.02	MUFG UNION BANK, NA	1	352	0	0	0	0
116	0.02	MERCHANTS BANK, N.A.	1	340	0	0	0	0
117	0.02	EAST WEST BANK	2	339	0	0	0	0
118	0.02	ARIZONA BANK & TRUST	1	313	0	0	1	313
119	0.02	SERVISFIRST BANK	1	305	0	0	0	0

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120	0.02	ALLEGIANCE BANK	1	302	0	0	0	0
121	0.02	ARVEST BANK	4	298	3	136	2	187
122	0.02	EMPRISE BANK	1	297	0	0	1	297
123	0.02	BANCORPSOUTH	4	285	3	127	3	277
124	0.02	FIRST BANK & TRUST	1	274	0	0	0	0
125	0.02	WESTERN ALLIANCE BANK	1	273	0	0	0	0
126	0.02	BARCLAYS BANK DELAWARE	34	261	34	261	34	261
127	0.02	TRUSTMARK NATIONAL BANK	1	245	0	0	0	0
128	0.02	VERITEX COMMUNITY BANK	1	238	0	0	0	0
129	0.01	ALPINE BANK	3	226	2	102	0	0
130	0.01	CAPITAL ONE, N.A.	29	218	29	218	14	97
131	0.01	BANK OF STOCKTON	3	217	2	40	0	0
132	0.01	INTRUST BANK, NA	1	211	0	0	0	0
133	0.01	UNION BANK AND TRUST COMPANY	1	197	0	0	0	0
134	0.01	INTERBANK	8	193	8	193	6	106
134	0.01	COMMERCE BANK	2	193	1	20	0	0
136	0.01	SOUTH STATE BANK, N.A.	1	189	0	0	0	0
137	0.01	NORTH DALLAS BANK & TRUST CO.	1	166	0	0	0	0
138	0.01	GULF COAST BANK AND TRUST	1	163	0	0	0	0
139	0.01	UNITED COMMUNITY BANK	3	153	3	153	2	133
140	0.01	FIRST UNITED BANK & TRUST	3	143	2	40	0	0
141	0.01	AUSTIN BANK TEXAS NA	1	142	0	0	0	0
142	0.01	PEOPLES UNITED BANK, N.A.	1	134	0	0	0	0
143	0.01	SYNOVUS BANK	3	133	3	133	1	13
144	0.01	POPPY BANK	3	129	3	129	0	0
145	0.01	BANCORP BK	1	120	0	0	0	0
146	0.01	HERITAGE BANK OF COMMERCE	1	110	0	0	0	0
147	0.01	MIDFIRST BANK	2	109	2	109	0	0
148	0.01	OLD NATIONAL BANK	1	108	0	0	0	0
149	0.01	AMERICAN NATIONAL BANK OF TX	2	104	2	104	0	0
150	0.01	SMARTBANK	1	101	0	0	1	101

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150	0.01	FIRST BANK	2	101	2	101	1	20
152	0.01	REPUBLIC BANK OF CHICAGO	1	100	1	100	1	100
153	0.01	TD BANK N.A.	3	99	3	99	1	12
154	0.01	TEXAS COMMUNITY BANK	1	96	1	96	1	96
154	0.01	M&T BANK	3	96	3	96	2	24
154	0.01	BANTERRA BANK	1	96	1	96	1	96
157	0.01	RCB BANK	1	91	1	91	1	91
158	0.01	PACIFIC WESTERN BANK	1	88	1	88	0	0
158	0.01	FIRST HORIZON BANK	1	88	1	88	0	0
160	0.01	COMENITY CAPITAL BANK	5	86	5	86	0	0
161	0.01	ANB BANK	2	79	2	79	1	28
161	0.01	GREEN DOT BANK	7	79	7	79	0	0
163	0.01	FIRST UNITED BANK AND TRUST CO	1	77	1	77	1	77
163	0.01	PINNACLE BANK	1	77	1	77	0	0
165	0.00	FIRST BANK AND TRUST COMPANY	1	55	1	55	0	0
166	0.00	GUARANTY BANK & TRUST	1	53	1	53	0	0
167	0.00	FIRST CHOICE BANK	2	52	2	52	0	0
167	0.00	EMIGRANT BANK	1	52	1	52	0	0
167	0.00	IBERIABANK	1	52	1	52	0	0
167	0.00	CAPSTAR BANK	2	52	2	52	0	0
171	0.00	FIRST MID BANK AND TRUST, NA	1	44	1	44	1	44
172	0.00	CENTRAL BANK & TRUST CO	1	43	1	43	0	0
173	0.00	SECURITY STATE BANK & TRUST	2	42	2	42	2	42
174	0.00	BELL BANK	2	40	2	40	0	0
175	0.00	FIRST REPUBLIC BANK	3	39	3	39	3	39
176	0.00	CASHMERE VALLEY BANK	1	36	1	36	0	0
177	0.00	SOUTHERN BANK	1	30	1	30	0	0
178	0.00	CADENCE BANK, N.A.	2	27	2	27	0	0
179	0.00	COMMERCIAL BANK & TRUST COMPAN	1	26	1	26	1	26
180	0.00	GATEWAY FIRST BANK	1	25	1	25	0	0
181	0.00	FLAGSTAR BANK	1	24	1	24	1	24

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182	0.00	CITYWIDE BANKS	1	23	1	23	1	23
183	0.00	PREMIER VALLEY BANK	1	22	1	22	1	22
183	0.00	PINNACLE BANK	1	22	1	22	0	0
185	0.00	PEAPACK-GLADSTONE BANK	1	21	1	21	0	0
185	0.00	CARROLLTON BANK	1	21	1	21	1	21
185	0.00	CAMBRIDGE SAVINGS BANK	1	21	1	21	0	0
185	0.00	MINNESOTA BANK & TRUST	1	21	1	21	1	21
189	0.00	AVIDIA BANK	10	20	10	20	0	0
189	0.00	INLAND BANK AND TRUST	1	20	1	20	0	0
191	0.00	FARMERS NATIONAL BANK	1	19	1	19	1	19
192	0.00	BANK OF HAWAII	1	15	1	15	1	15
193	0.00	TEXAS BANK AND TRUST COMPANY	1	14	1	14	0	0
193	0.00	PACIFIC CITY BANK	1	14	1	14	1	14
195	0.00	HAWTHORN BANK	1	11	1	11	1	11
196	0.00	VILLAGE BANK & TRUST CO	1	8	1	8	1	8
197	0.00	TIAA, FSB	3	7	3	7	3	7
198	0.00	CENTRAL NATIONAL BANK	1	6	1	6	0	0
198	0.00	ASSOCIATED BANK NA	1	6	1	6	1	6
200	0.00	REGIONS BANK	1	3	1	3	1	3
200	0.00	FIRST COMMUNITY BANK	1	3	1	3	1	3
200	0.00	COUNTRY CLUB BANK	1	3	1	3	1	3
203	0.00	GATE CITY BANK	1	1	1	1	0	0
Grand Total	NEW MEXICO		31,235	1,536,750	28,003	579,417	12,949	433,173