

# NEW JERSEY

## Report 3A: State-Reported CRA Lending by Lender Market Rank Based on 2020 CRA data released by the FFIEC December 2021

Small Business Originations			Total Units	Total Dollars (000's)	Units \$100,000 and Under	Dollars (000's) \$100,000 and under	Units to Businesses <= \$1Million Sales	Dollars (000's) to Businesses <= \$1 Million Sales
Rank Based on Total \$ Volume	Market Share % of Total \$	Financial Institution						
1	9.05	BANK OF AMERICA, N.A.	28,469	1,405,745	25,633	544,380	13,955	444,625
2	8.70	PNC BANK N.A.	14,631	1,351,662	11,396	330,569	8,672	437,199
3	8.54	TD BANK N.A.	25,277	1,326,823	22,068	568,848	17,530	451,011
4	8.10	JPMORGAN CHASE BANK, NA	32,023	1,259,138	29,634	551,943	16,013	267,044
5	5.78	WELLS FARGO BANK, N.A.	18,703	898,498	17,498	590,133	12,602	374,740
6	5.35	AMERICAN EXPRESS NATIONAL BANK	54,816	831,487	53,553	555,772	16,062	187,311
7	4.74	VALLEY NATIONAL BANK	7,678	737,153	5,925	182,591	1,069	79,006
8	3.14	SANTANDER BANK N.A.	5,120	488,308	3,880	151,821	201	12,734
9	2.54	COLUMBIA BANK	2,575	395,481	1,582	59,770	93	27,623
10	2.51	OCEANFIRST BANK	2,304	390,360	1,304	52,425	1,054	74,514
11	2.50	FULTON BANK, N.A.	3,197	389,104	2,178	76,592	2,117	136,739
12	2.29	CROSS RIVER	11,474	356,552	10,826	204,233	4	2,986
13	2.19	LAKELAND BANK	2,471	340,259	1,637	67,186	955	91,765
14	2.02	PROVIDENT BANK	1,397	314,010	631	33,099	461	54,948
15	1.79	LAKE FOREST BANK & TRUST, NA	9,707	277,826	9,100	109,905	2	166
16	1.75	M&T BANK	2,039	272,444	1,406	50,798	835	62,255
17	1.73	PEAPACK-GLADSTONE BANK	2,175	269,396	1,505	54,068	32	11,767
18	1.71	REPUBLIC FIRST BANK	2,763	265,689	2,077	64,355	100	26,668
19	1.49	BMO HARRIS BANK N.A.	1,982	230,895	956	51,120	627	60,342
20	1.43	MANASQUAN BANK	1,541	221,753	972	40,160	161	33,431
21	1.08	TRUIST FINANCIAL	2,591	167,856	2,231	39,426	1,982	50,571
22	1.08	CUSTOMERS BANK	3,025	167,164	2,628	64,498	4	538
23	1.02	INVESTORS BANK	1,358	158,898	955	35,078	1,310	141,977
24	0.87	FIRST BANK	898	134,933	539	21,385	57	17,287
25	0.83	UNITY BANK	1,173	128,712	840	30,664	97	27,733
26	0.81	TEXAS CAPITAL BANK	4,042	125,956	3,780	52,128	2	503

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27	0.77	CAPITAL ONE, N.A.	1,482	119,990	1,230	35,578	655	15,548
28	0.75	KEARNY BANK	950	116,665	650	22,688	86	19,579
29	0.71	CITIZENS BANK, NA	1,344	109,938	1,133	38,743	964	41,293
30	0.70	CITIBANK, N.A.	7,781	109,374	7,638	59,571	6,225	47,075
31	0.65	BCB COMMUNITY BANK	965	101,019	726	23,647	965	101,019
32	0.57	SIGNATURE BANK	373	88,199	118	6,055	5	672
33	0.56	WSFS BANK	867	86,755	655	19,731	62	9,835
34	0.51	AMBOY BANK	874	79,760	681	22,337	31	7,081
35	0.51	STURDY SAVINGS BANK	619	79,431	399	16,697	77	12,101
36	0.51	AMERIS BANK	2,942	79,127	2,783	34,129	0	0
37	0.47	CAPITAL ONE BANK (USA), N.A.	9,127	73,328	9,104	67,873	5,336	31,421
38	0.39	MAGYAR BANK	399	60,802	247	9,423	179	20,190
39	0.35	BERKSHIRE BANK	425	54,562	273	10,102	101	9,127
40	0.34	NORTHFIELD BANK	490	52,295	365	12,060	212	11,067
41	0.33	CITY NATIONAL BANK	183	50,999	95	4,753	48	5,873
42	0.32	HSBC BANK USA, NA	487	49,299	364	9,748	144	5,416
43	0.30	1ST COLONIAL COMMUNITY BANK	387	47,150	259	9,801	164	9,132
44	0.29	SYNCHRONY BANK	7,642	45,832	7,642	45,832	0	0
45	0.28	FIRSTTRUST BANK	180	43,886	68	3,253	69	9,463
46	0.28	LIVE OAK BANKING COMPANY	348	43,514	228	9,167	4	2,003
47	0.27	KEYBANK NATIONAL ASSOCIATION	197	41,914	112	3,451	68	6,303
48	0.27	PARKE BANK	371	41,192	255	9,308	10	3,885
49	0.25	METABANK N.A.	751	38,487	666	11,782	1	150
50	0.24	BANK OF HOPE	224	37,472	133	5,350	11	5,147
51	0.21	CONNECTONE BANK	104	32,955	27	1,562	42	12,962
52	0.21	NORTHEAST BANK	326	32,698	235	7,716	1	95
53	0.20	UNIVEST BANK AND TRUST CO	161	30,939	86	4,141	29	8,604
54	0.20	US BANK NA	2,429	30,619	2,413	25,139	1,945	17,940
55	0.18	BLUE FOUNDRY BANK	484	27,630	422	10,556	0	0
56	0.17	RSI BANK	252	26,703	196	6,225	23	8,805
57	0.15	CIBC BANK USA	42	23,225	7	474	1	415

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58	0.15	CIT BANK N.A.	456	23,127	409	12,062	217	5,334
59	0.13	TCF NATIONAL BANK	200	20,677	136	6,325	22	2,313
60	0.13	HABIB AMERICAN BANK	90	20,593	38	2,379	29	11,512
61	0.13	ALLY BANK	41	20,560	2	151	0	0
62	0.13	SHINHAN BANK AMERICA	121	19,754	79	3,427	52	4,439
63	0.12	THE HUNTINGTON NATIONAL BANK	82	19,254	52	1,984	52	9,252
64	0.12	SPENCER SAVINGS BANK, SLA	79	18,596	44	2,370	43	7,330
65	0.12	SILICON VALLEY BANK	194	18,569	152	4,870	85	4,081
66	0.11	WEX BANK	2,327	16,783	2,318	14,173	0	0
67	0.10	NVE BANK	210	16,106	169	4,890	14	365
68	0.10	POPULAR BANK	140	15,302	100	2,918	5	836
69	0.10	WOORI AMERICA BANK	203	15,069	177	4,144	136	9,857
70	0.09	THE BRYN MAWR TRUST COMPANY	60	14,608	32	950	21	4,186
71	0.09	STERLING NATIONAL BANK	68	14,033	32	1,402	0	0
72	0.09	TRISTATE CAPITAL BANK	28	13,807	3	290	6	2,606
73	0.08	PINNACLE BANK	587	12,782	577	10,991	442	6,474
74	0.08	NEW YORK COMMUNITY BANK	187	12,707	153	4,424	2	435
75	0.08	PACIFIC PREMIER BANK	103	12,457	79	4,705	1	425
76	0.08	EAST WEST BANK	53	12,274	28	880	14	2,991
77	0.08	PEOPLES UNITED BANK, N.A.	88	12,181	64	2,408	9	248
78	0.08	STEARNS BANK N A	155	12,138	123	4,827	19	2,663
79	0.07	WEBSTER BANK, N.A.	62	11,503	28	841	22	2,977
80	0.07	MID PENN BANK	85	11,039	57	2,040	4	714
81	0.07	BANCORP BK	57	10,810	24	1,277	0	0
82	0.07	FIRST REPUBLIC BANK	58	10,570	34	1,394	28	2,540
83	0.07	EMIGRANT BANK	49	10,568	25	944	2	980
84	0.07	PACIFIC CITY BANK	102	10,234	73	1,837	70	3,293
85	0.06	BANK OF THE WEST	129	9,769	113	4,633	37	1,992
86	0.06	FIFTH THIRD BK NA	21	9,471	7	204	3	1,823
87	0.06	COMERICA BANK	23	9,318	7	385	3	1,082
88	0.06	1ST SOURCE BANK	148	9,290	125	4,573	0	0

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89	0.06	BNB BANK	47	8,960	22	789	0	0
90	0.06	WESTERN ALLIANCE BANK	39	8,721	8	327	0	0
91	0.06	FIRST INTERNET BANK	29	8,707	11	522	16	7,614
92	0.05	BANKUNITED, N.A.	48	8,398	23	1,050	3	294
93	0.05	AXOS BANK	148	7,709	128	4,144	104	3,222
94	0.05	CITIZENS & NORTHERN BANK	57	7,471	34	1,527	28	3,207
95	0.05	FLUSHING BANK	27	7,313	9	291	0	0
96	0.05	CHARLES SCHWAB BANK, SSB	16	7,263	0	0	0	0
97	0.04	CATHAY BANK	33	6,727	18	830	15	3,069
98	0.04	PACIFIC WESTERN BANK	32	6,625	14	555	2	696
99	0.04	ZIONS BANCORPORATION, N.A.	20	6,595	7	366	8	1,079
100	0.04	ISRAEL DISCOUNT BANK OF NY	26	6,438	13	488	0	0
101	0.04	BYLINE BANK	20	6,204	10	475	4	1,492
102	0.04	TRUSTMARK NATIONAL BANK	34	5,924	20	572	0	0
103	0.04	PEOPLES SECURITY BANK AND TRUS	39	5,849	23	692	4	663
104	0.03	REPUBLIC BANK OF CHICAGO	27	5,228	15	493	10	2,534
105	0.03	CADENCE BANK, N.A.	17	4,920	5	307	2	400
106	0.03	TBK BANK, SSB	348	4,784	339	2,404	1	93
107	0.03	SPIRIT OF TEXAS BANK	36	4,559	24	1,507	24	2,490
108	0.03	FIRST FINANCIAL BANK	24	4,419	14	533	1	330
109	0.03	JOHN DEERE FINANCIAL, F.S.B.	273	4,305	272	4,155	0	0
110	0.03	FIRST NATIONAL BANK OF PA	22	3,889	11	386	14	2,119
111	0.02	BANK FIVE NINE	34	3,808	16	1,024	1	34
112	0.02	ROCKLAND TRUST COMPANY	38	3,761	33	1,558	2	605
113	0.02	FIRST NATIONAL BANK OF OMAHA	128	3,543	126	2,993	80	1,648
114	0.02	CITY NATIONAL BANK OF FLORIDA	24	3,495	13	709	0	0
115	0.02	FIRST CITIZENS BANK AND TRUST	21	3,405	10	461	5	771
116	0.02	INDEPENDENT BANK	15	3,241	6	104	2	1,021
117	0.02	INDUSTRIAL BANK	25	3,208	16	430	0	0
118	0.02	BANK OZK	20	3,071	14	378	3	2,141
119	0.02	HAVEN SAVINGS BANK	5	3,040	0	0	5	3,040

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120	0.02	FIRST COMMONWEALTH BANK	7	2,923	3	200	1	25
121	0.02	BEVERLY BANK & TRUST, NA	4	2,916	0	0	0	0
122	0.02	GREEN DOT BANK	155	2,895	152	2,520	0	0
123	0.02	METRO CITY BANK	72	2,814	66	1,647	0	0
124	0.02	KISH BANK	42	2,810	37	2,128	18	960
124	0.02	HANMI BANK	25	2,810	19	571	1	20
126	0.02	CONNECTICUT COMMUNITY BANK, NA	17	2,756	6	309	3	171
127	0.02	BARCLAYS BANK DELAWARE	378	2,702	378	2,702	378	2,702
128	0.02	COLUMBIA STATE BANK	3	2,580	0	0	0	0
128	0.02	BREMER BANK NA	11	2,580	2	95	1	10
130	0.02	MORGAN STANLEY PRIV BK NA	7	2,574	2	200	0	0
131	0.02	DISCOVER BANK	426	2,553	426	2,553	376	2,258
132	0.01	INTERAUDI	8	2,291	2	91	0	0
133	0.01	ATLANTIC CAPITAL BANK, NA	13	2,267	8	400	0	0
134	0.01	FLAGSTAR BANK	10	2,247	4	151	4	151
135	0.01	MUFG UNION BANK, NA	7	2,161	1	64	3	677
136	0.01	FIRST NORTHERN BANK AND TRUST	10	2,160	6	300	3	647
137	0.01	METROPOLITAN COMMERCIAL BANK	4	2,103	2	128	1	975
138	0.01	FIRST BUSINESS BANK	10	2,000	3	153	0	0
139	0.01	GOLDMAN SACHS BANK USA	7	1,990	5	165	4	115
140	0.01	FIRST CHOICE BANK	6	1,988	2	81	0	0
141	0.01	ENTERPRISE BANK & TRUST	8	1,932	4	139	1	150
142	0.01	CENTENNIAL BANK	10	1,910	4	114	1	473
143	0.01	SIMMONS BANK	21	1,863	16	695	0	0
144	0.01	CTBC BANK	42	1,860	39	1,265	7	70
145	0.01	REPUBLIC BANK & TRUST	56	1,856	53	1,168	1	315
146	0.01	BUSEY BANK	6	1,774	1	18	0	0
147	0.01	OLD SECOND NATIONAL BANK	7	1,756	0	0	0	0
148	0.01	FIRST BANK	10	1,750	5	230	3	156
149	0.01	FIRST NATIONAL BANK AND TRUST	27	1,741	22	663	4	300
150	0.01	VIST BANK	11	1,735	6	256	4	592

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151	0.01	PENN COMMUNITY BANK	31	1,732	25	754	1	100
152	0.01	SOUTH STATE BANK, N.A.	6	1,694	2	46	1	21
153	0.01	INCREDIBLEBANK	13	1,682	10	565	0	0
154	0.01	UNITED COMMUNITY BANK	18	1,679	15	567	13	602
155	0.01	SYNOVUS BANK	6	1,650	1	50	5	1,400
156	0.01	IBERIABANK	11	1,648	8	348	4	275
157	0.01	NATIONAL COOPERATIVE BANK, N.A	19	1,608	16	716	0	0
158	0.01	REGIONS BANK	4	1,586	2	148	1	48
159	0.01	BANK RHODE ISLAND	3	1,585	0	0	0	0
160	0.01	LINKBANK	9	1,568	7	278	2	701
161	0.01	ESSA BANK & TRUST	11	1,565	7	295	0	0
162	0.01	RENASANT BANK	6	1,553	3	123	2	267
163	0.01	NORTHERN BANK & TRUST CO.	23	1,548	22	1,048	13	493
164	0.01	BROOKLINE BANK	4	1,503	0	0	0	0
165	0.01	WINTRUST BANK	7	1,470	3	136	1	25
165	0.01	NBT BANK NA	9	1,470	5	176	3	673
167	0.01	AVIDIA BANK	116	1,260	115	284	0	0
168	0.01	UMB BANK NA	7	1,239	4	83	0	0
169	0.01	UNION BANK AND TRUST COMPANY	3	1,215	1	21	1	21
170	0.01	STIFEL BANK & TRUST	3	1,202	0	0	2	842
171	0.01	LEADER BANK NA	14	1,193	10	318	7	130
172	0.01	MERCHANTS BANK, N.A.	12	1,191	9	545	0	0
173	0.01	BANTERRA BANK	7	1,184	2	125	4	642
174	0.01	GREAT SOUTHERN BANK	2	1,140	0	0	1	993
175	0.01	EMPRISE BANK	4	1,133	1	93	1	93
176	0.01	FIRST AMERICAN BANK	4	1,116	1	17	3	299
177	0.01	ORRSTOWN BANK	15	1,099	9	193	3	63
178	0.01	STATE FARM BANK	18	1,089	16	492	16	1,070
179	0.01	SERVISFIRST BANK	7	1,077	5	250	3	633
180	0.01	COMMUNITY BANK, N.A.	2	1,037	0	0	0	0
181	0.01	FIDELITY DEPOSIT & DISCOUNT BK	7	1,031	5	208	0	0

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182	0.01	RAYMOND JAMES BANK NA	2	1,030	0	0	1	630
183	0.01	AMERICAN BANK	2	1,025	0	0	2	1,025
183	0.01	MECHANICS BANK	2	1,025	1	86	0	0
185	0.01	BANKWELL BANK	2	1,020	1	29	1	29
186	0.01	EQUITY BANK	18	1,013	16	487	3	56
187	0.01	QNB BANK	9	994	7	386	2	90
188	0.01	COMENITY CAPITAL BANK	73	990	73	990	0	0
189	0.01	FIRST HORIZON BANK	5	984	2	99	0	0
190	0.01	MAHOPAC BANK	5	971	1	21	1	135
191	0.01	BANC OF CALIFORNIA, NA	1	953	0	0	0	0
192	0.01	BELL BANK	2	950	1	5	0	0
193	0.01	BMW BANK OF NORTH AMERICA	1	928	0	0	0	0
194	0.01	PROSPERITY BANK	6	911	2	109	3	466
195	0.01	WOODFOREST NATIONAL BANK	6	893	2	28	0	0
196	0.01	NORTHBROOK BANK & TRUST CO NA	1	875	0	0	0	0
197	0.01	MERIDIAN BANK	6	860	2	53	1	350
198	0.01	UNITED BANK VA	8	858	5	133	4	473
199	0.01	FIRST FARMERS BANK & TRUST	1	800	0	0	0	0
199	0.01	THE BANK OF MISSOURI	1	800	0	0	1	800
199	0.01	INLAND BANK AND TRUST	1	800	0	0	0	0
199	0.01	HINSDALE BANK & TRUST CO NA	2	800	0	0	2	800
203	0.01	UMPQUA BANK	6	794	4	131	2	209
204	0.01	S&T BANK	9	783	7	109	0	0
205	0.00	ATLANTIC UNION BANK	6	722	3	58	2	5
206	0.00	CHOICE FINANCIAL	2	720	1	83	0	0
207	0.00	FIRST NB OF LONG ISLAND	4	716	1	20	0	0
208	0.00	PREFERRED BANK	2	713	1	13	0	0
209	0.00	THE BANK OF TAMPA	2	698	1	88	0	0
210	0.00	FIRST UNITED BANK AND TRUST CO	1	677	0	0	0	0
211	0.00	EAGLEBANK	1	645	0	0	0	0
212	0.00	VILLAGE BANK & TRUST CO	5	628	3	259	2	331

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213	0.00	AMERANT BANK	3	614	0	0	0	0
214	0.00	HANCOCK WHITNEY BANK	4	612	1	57	3	491
215	0.00	THE NORTHERN TRUST CO	1	600	0	0	1	600
216	0.00	INDEPENDENCE BANK OF KENTUCKY	1	589	0	0	1	589
217	0.00	NORTHWEST BANK	3	534	0	0	0	0
218	0.00	AMERICAN NATIONAL BANK & TRUST	2	529	0	0	1	285
219	0.00	QUEENSBOROUGH NATIONAL BANK &	3	521	1	2	0	0
220	0.00	LEVEL ONE BANK	4	506	2	126	0	0
221	0.00	OLD NATIONAL BANK	3	503	1	42	0	0
222	0.00	DOLLAR BANK, FSB	2	499	1	12	1	12
223	0.00	SEACOAST NATIONAL BANK	2	493	0	0	1	118
224	0.00	FIRST BANK RICHMOND	1	488	0	0	0	0
225	0.00	PRIMIS	19	487	19	487	1	39
226	0.00	COMMUNITY BANK OF THE CHESAPEA	1	478	0	0	0	0
227	0.00	HOWARD BANK	1	466	0	0	0	0
228	0.00	OPTUM BANK (BANK COMPLIANCE)	4	455	3	262	0	0
229	0.00	FIRST MERCHANTS BANK	3	450	0	0	0	0
230	0.00	GULF COAST BANK AND TRUST	3	435	1	22	0	0
231	0.00	WASHINGTON TC OF WESTERLY	2	432	1	17	0	0
232	0.00	LOWELL FIVE CENT SAVINGS BANK	5	425	4	303	0	0
232	0.00	SOMERSET TRUST COMPANY	5	425	3	60	0	0
234	0.00	SUNFLOWER BANK, N.A.	1	400	0	0	0	0
235	0.00	LIBERTY BANK	9	392	8	245	0	0
236	0.00	CAPSTAR BANK	1	390	0	0	0	0
237	0.00	STATE BANK OF THE LAKES NA	6	373	6	373	0	0
238	0.00	ARVEST BANK	6	363	6	363	6	363
239	0.00	MIDWEST BANKCENTRE	2	354	1	4	0	0
240	0.00	CHEMUNG CANAL TRUST COMPANY	1	352	0	0	0	0
241	0.00	TRUSTCO BANK	1	350	0	0	1	350
242	0.00	SECURITY BANK OF KANSAS CITY	4	328	3	141	0	0
243	0.00	FIRST COUNTY BANK	4	320	2	58	0	0



Small Business Originations			Total Units	Total Dollars (000's)	Units \$100,000 and Under	Dollars (000's) \$100,000 and under	Units to Businesses <= \$1Million Sales	Dollars (000's) to Businesses <= \$1 Million Sales
Rank Based on Total \$ Volume	Market Share % of Total \$	Financial Institution						
244	0.00	OLD PLANK TRAIL COMMUNITY BANK	1	316	0	0	0	0
245	0.00	FAIRFIELD COUNTY BANK	2	312	1	85	0	0
246	0.00	CARVER FEDERAL SAVINGS BANK	6	301	5	79	0	0
247	0.00	EVANS BANK, N.A.	2	293	1	3	1	3
248	0.00	SANDY SPRING BANK	4	278	3	44	1	21
249	0.00	TIAA, FSB	9	271	8	115	4	9
250	0.00	1ST FARMERS & MERCHANTS BANK	1	269	0	0	0	0
251	0.00	NICOLET NATIONAL BANK	1	265	0	0	0	0
252	0.00	CENTRAL BANK OF ST. LOUIS	2	264	1	71	0	0
253	0.00	WESTFIELD BANK, FSB	1	250	0	0	0	0
254	0.00	MORGAN STANLEY BANK, N.A.	1	241	0	0	0	0
255	0.00	UNITED BUSINESS BANK	1	238	0	0	0	0
256	0.00	RHINEBECK BANK	6	233	6	233	0	0
257	0.00	BANKNEWPORT	4	226	3	86	0	0
258	0.00	CENTRAL PACIFIC BANK	4	222	4	222	2	95
259	0.00	SMARTBANK	3	200	3	200	2	158
260	0.00	FIRST FINANCIAL BANK, NA	1	191	0	0	0	0
261	0.00	AMERICAN NATIONAL BANK	1	184	0	0	0	0
262	0.00	ORIGIN BANK	1	182	0	0	0	0
262	0.00	FROST BANK	4	182	3	33	1	6
264	0.00	LAKESIDE BANK	1	181	0	0	0	0
265	0.00	ULSTER SAVINGS BANK	2	176	2	176	0	0
266	0.00	POPPY BANK	5	170	4	36	0	0
266	0.00	HOMETRUST BANK	1	170	0	0	0	0
268	0.00	TEXAS COMMUNITY BANK	1	169	0	0	0	0
269	0.00	TEXAS BANK AND TRUST COMPANY	1	168	0	0	0	0
270	0.00	CAMBRIDGE SAVINGS BANK	1	160	0	0	0	0
271	0.00	PCSB BANK	3	159	3	159	0	0
272	0.00	INDEPENDENT BANK	1	155	0	0	0	0
273	0.00	BOKF NA	1	150	0	0	0	0
273	0.00	UNION COUNTY SAVINGS BANK	1	150	0	0	1	150

Small Business Originations			Total Units	Total Dollars (000's)	Units \$100,000 and Under	Dollars (000's) \$100,000 and under	Units to Businesses <= \$1Million Sales	Dollars (000's) to Businesses <= \$1 Million Sales
Rank Based on Total \$ Volume	Market Share % of Total \$	Financial Institution						
275	0.00	BANCO POPULAR DE PUERTO RICO	1	147	0	0	0	0
276	0.00	FIRST MID BANK AND TRUST, NA	4	141	3	8	3	8
277	0.00	GLACIER BANK	2	138	1	30	1	30
278	0.00	SHORE UNITED BANK	1	133	0	0	0	0
278	0.00	EASTERN BANK	1	133	0	0	0	0
280	0.00	THE EPHRATA NATIONAL BANK	2	120	2	120	2	120
281	0.00	CAMBRIDGE TRUST COMPANY	1	118	0	0	0	0
282	0.00	SAVINGS BANK OF DANBURY	1	117	0	0	0	0
282	0.00	BANKPLUS	1	117	0	0	0	0
284	0.00	BANCORPSOUTH	3	114	3	114	2	100
285	0.00	WESTFIELD BANK	1	112	0	0	0	0
285	0.00	WESBANCO BANK INC.	3	112	3	112	0	0
285	0.00	FIRST FEDERAL BANK OF FLORIDA	1	112	0	0	1	112
288	0.00	PEOPLESBANK, A CODORUS VALLEY	1	111	0	0	1	111
289	0.00	CARROLLTON BANK	1	104	0	0	0	0
290	0.00	GLENS FALLS NATIONAL BANK	2	99	2	99	0	0
291	0.00	SOUTH STATE BANK	2	96	2	96	0	0
292	0.00	SALISBURY BANK AND TRUST CO	2	93	2	93	0	0
293	0.00	FIRST CITIZENS NATIONAL BANK	1	91	1	91	0	0
294	0.00	MACHIAS SAVINGS BANK	4	81	4	81	0	0
294	0.00	STOCK YARDS BANK & TRUST COMPA	1	81	1	81	0	0
296	0.00	FCB BANKS	1	75	1	75	1	75
297	0.00	TOWNEBANK	1	69	1	69	0	0
297	0.00	CENTRAL BANK & TRUST CO	1	69	1	69	1	69
299	0.00	BROADWAY NATIONAL BANK	1	64	1	64	0	0
300	0.00	FIRST UNITED BANK & TRUST	1	63	1	63	0	0
301	0.00	JOHNSON BANK	1	60	1	60	0	0
301	0.00	FIRST CITIZENS COMMUNITY BANK	1	60	1	60	0	0
303	0.00	AMERISERV FINANCIAL BANK	1	57	1	57	0	0
304	0.00	FARMERS NATIONAL BANK	1	49	1	49	1	49
305	0.00	NBH BANK	1	48	1	48	0	0

Small Business Originations			Total Units	Total Dollars (000's)	Units \$100,000 and Under	Dollars (000's) \$100,000 and under	Units to Businesses <= \$1Million Sales	Dollars (000's) to Businesses <= \$1 Million Sales
Rank Based on Total \$ Volume	Market Share % of Total \$	Financial Institution						
305	0.00	RIDGEWOOD SAVINGS BANK	1	48	1	48	0	0
307	0.00	FIRST NATIONAL BANK	1	41	1	41	1	41
308	0.00	PINNACLE BANK	1	40	1	40	0	0
309	0.00	EMBASSY BANK FOR THE LEHIGH VA	2	38	2	38	2	38
310	0.00	THE BANK OF COMMERCE	1	30	1	30	1	30
311	0.00	FIRST INTERNATIONAL BANK & TRU	1	28	1	28	1	28
312	0.00	BBVA USA	1	25	1	25	0	0
313	0.00	CENTURY B&TC	1	21	1	21	0	0
313	0.00	NORTHWEST BANK	1	21	1	21	0	0
313	0.00	1ST SUMMIT BANK	1	21	1	21	0	0
313	0.00	PIONEER BANK	1	21	1	21	1	21
313	0.00	FIDELITY BANK	1	21	1	21	1	21
318	0.00	FIRST MIDWEST BANK	1	20	1	20	1	20
318	0.00	LONE STAR NATIONAL BANK	1	20	1	20	0	0
320	0.00	BANK OF HAWAII	2	19	2	19	2	19
320	0.00	B1BANK	1	19	1	19	1	19
322	0.00	FIRSTBANK	1	17	1	17	0	0
323	0.00	OCEAN BANK	1	15	1	15	0	0
324	0.00	NORTHRIM BANK	1	13	1	13	0	0
325	0.00	IBC BROWNSVILLE	1	11	1	11	1	11
326	0.00	ALLEGIANCE BANK	1	9	1	9	0	0
327	0.00	ENTERPRISE BANK AND TRUST COMP	1	6	1	6	0	0
328	0.00	BANK OF CHINA	1	5	1	5	0	0
329	0.00	CANANDAIGUA NATIONAL BANK	1	2	1	2	0	0
<b>Grand Total</b>	<b>NEW JERSEY</b>		<b>296,778</b>	<b>15,541,394</b>	<b>262,340</b>	<b>5,304,845</b>	<b>116,108</b>	<b>3,656,762</b>