

# NEW HAMPSHIRE

## Report 3A: State-Reported CRA Lending by Lender Market Rank Based on 2020 CRA data released by the FFIEC December 2021

Small Business Originations			Total Units	Total Dollars (000's)	Units \$100,000 and Under	Dollars (000's) \$100,000 and under	Units to Businesses <= \$1Million Sales	Dollars (000's) to Businesses <= \$1 Million Sales
Rank Based on Total \$ Volume	Market Share % of Total \$	Financial Institution						
1	11.78	CITIZENS BANK, NA	3,645	210,283	3,155	88,959	2,529	88,880
2	11.72	TD BANK N.A.	3,762	209,287	3,287	90,768	2,662	76,940
3	7.45	PEOPLES UNITED BANK, N.A.	1,380	133,047	1,035	32,880	470	27,234
4	6.87	BANK OF AMERICA, N.A.	2,512	122,757	2,266	44,754	1,310	41,886
5	6.77	ENTERPRISE BANK AND TRUST COMP	873	120,887	519	21,250	71	13,404
6	6.40	EASTERN BANK	780	114,314	458	18,065	142	11,743
7	5.60	GERALD GRIMO	1,067	99,979	820	27,093	0	0
8	5.43	BANK OF NEW HAMPSHIRE	966	96,951	713	21,523	57	12,238
9	3.72	AMERICAN EXPRESS NATIONAL BANK	5,046	66,448	4,967	49,254	1,405	13,860
10	3.46	BAR HARBOR BANK & TRUST	667	61,709	523	17,935	83	9,171
11	2.53	KENNEBUNK SAVINGS BANK	392	45,112	287	9,324	28	8,730
12	2.31	WELLS FARGO BANK, N.A.	701	41,259	640	29,502	285	14,639
13	2.19	NBT BANK NA	223	39,018	131	5,481	61	9,394
14	2.06	SANTANDER BANK N.A.	458	36,821	386	16,301	26	2,887
15	1.86	JPMORGAN CHASE BANK, NA	1,745	33,257	1,718	22,245	805	9,535
16	1.15	BANGOR SAVINGS BANK	127	20,612	60	2,047	70	10,819
17	1.12	CAMBRIDGE TRUST COMPANY	147	20,051	87	3,659	12	2,759
18	1.02	BMO HARRIS BANK N.A.	139	18,260	70	4,229	54	6,062
19	0.96	CAMDEN NATIONAL BANK	65	17,096	22	1,150	8	2,331
20	0.80	CAPITAL ONE BANK (USA), N.A.	1,647	14,262	1,646	14,042	981	6,421
21	0.76	M&T BANK	25	13,639	1	25	2	474
22	0.74	CROSS RIVER	416	13,231	393	7,523	1	312
23	0.71	KEYBANK NATIONAL ASSOCIATION	43	12,630	18	1,010	10	1,073
24	0.68	LAKE FOREST BANK & TRUST, NA	524	12,135	497	5,259	0	0
25	0.66	LOWELL FIVE CENT SAVINGS BANK	83	11,860	53	2,101	37	5,777
26	0.55	TRUIST FINANCIAL	383	9,898	367	3,904	351	4,752

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Rank Based on Total \$ Volume	Market Share % of Total \$	Financial Institution						
27	0.48	BERKSHIRE BANK	32	8,507	16	977	11	612
28	0.47	SYNCHRONY BANK	1,470	8,398	1,469	8,247	0	0
29	0.46	CITIBANK, N.A.	1,240	8,174	1,237	7,580	1,039	5,963
30	0.45	CITY NATIONAL BANK OF FLORIDA	18	7,950	0	0	0	0
31	0.43	TEXAS CAPITAL BANK	497	7,750	481	4,126	0	0
32	0.43	SALEM FIVE CENTS SAVINGS BANK	41	7,595	20	911	14	1,623
33	0.40	AVIDIA BANK	47	7,067	29	1,290	2	200
34	0.38	THE HUNTINGTON NATIONAL BANK	133	6,759	130	5,118	88	3,343
35	0.35	LIVE OAK BANKING COMPANY	38	6,207	19	738	0	0
36	0.32	CIT BANK N.A.	161	5,801	150	4,119	90	2,208
37	0.32	SILICON VALLEY BANK	34	5,716	19	829	5	60
38	0.31	US BANK NA	489	5,538	488	5,355	396	3,843
39	0.28	NORTHEAST BANK	84	5,035	70	2,165	0	0
40	0.28	TCF NATIONAL BANK	37	4,993	21	1,273	11	1,009
41	0.26	EAST BOSTON SAVINGS BANK	13	4,668	2	111	1	200
42	0.24	NORTH SHORE BANK	44	4,304	29	904	7	2,111
43	0.23	ROCKLAND TRUST COMPANY	25	4,021	17	434	5	1,697
44	0.19	CUSTOMERS BANK	55	3,316	47	1,250	0	0
45	0.17	SIGNATURE BANK	10	3,073	3	250	3	516
46	0.17	NORTHERN BANK & TRUST CO.	34	3,015	26	1,513	13	948
47	0.15	BROOKLINE BANK	15	2,673	8	327	0	0
48	0.14	STEARNS BANK N A	38	2,446	30	940	5	127
49	0.14	NORWAY SAVINGS BANK	10	2,435	3	176	4	871
50	0.13	AMERIS BANK	261	2,403	257	1,333	0	0
51	0.13	LEADER BANK NA	27	2,251	20	639	17	524
52	0.12	CAMBRIDGE SAVINGS BANK	11	2,204	6	102	1	250
53	0.12	BANKNEWPORT	14	2,083	6	328	0	0
54	0.11	CIBC BANK USA	3	2,051	0	0	0	0
55	0.11	INCREDIBLEBANK	8	1,965	1	36	2	496
56	0.10	BOSTON PRIVATE BANK & TRUST	5	1,721	1	50	0	0
57	0.10	COLUMBIA STATE BANK	8	1,708	5	453	1	100

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58	0.09	HARBORONE BANK	5	1,624	1	88	1	670
59	0.09	VALLEY NATIONAL BANK	13	1,621	9	369	0	0
60	0.09	ALLY BANK	3	1,566	0	0	0	0
61	0.08	WEX BANK	165	1,464	162	956	0	0
62	0.08	OLD SECOND NATIONAL BANK	7	1,409	2	103	0	0
63	0.08	INSTITUTION FOR SAVINGS	10	1,393	7	169	7	962
64	0.07	MACHIAS SAVINGS BANK	9	1,324	4	136	1	20
65	0.07	GORHAM SAVINGS BANK	5	1,271	2	51	1	250
66	0.07	ATLANTIC CAPITAL BANK, NA	6	1,195	4	131	0	0
67	0.06	TRISTATE CAPITAL BANK	4	1,150	1	100	0	0
68	0.06	CENTRAL BANK OF ST. LOUIS	5	1,146	0	0	2	500
69	0.06	ZIONS BANCORPORATION, N.A.	6	1,058	4	140	5	558
70	0.06	COLUMBIA BANK	1	1,000	0	0	0	0
71	0.06	COMMUNITY BANK, N.A.	6	987	3	172	1	142
72	0.05	PINNACLE BANK	66	936	66	936	61	863
73	0.05	METABANK N.A.	14	932	12	152	1	600
74	0.05	WEBSTER BANK, N.A.	5	928	3	160	2	60
75	0.05	CENTURY B&TC	10	908	6	165	1	350
76	0.05	BANTERRA BANK	9	887	6	489	4	323
77	0.05	SACO & BIDDEFORD SAVINGS INSTI	2	863	1	63	0	0
78	0.05	MIDDLESEX SAVINGS BANK	3	854	0	0	0	0
79	0.05	BYLINE BANK	3	850	0	0	3	850
80	0.05	CONNECTICUT COMMUNITY BANK, NA	5	848	2	126	1	250
81	0.05	AXOS BANK	23	847	23	847	15	326
81	0.05	1ST SOURCE BANK	13	847	10	348	0	0
83	0.05	EMIGRANT BANK	1	838	0	0	0	0
84	0.05	JOHN DEERE FINANCIAL, F.S.B.	72	835	72	835	0	0
85	0.04	PACIFIC MERCANTILE BANK	1	798	0	0	0	0
86	0.04	CAPITAL ONE, N.A.	58	789	57	483	19	177
87	0.04	CORNERSTONE BANK	1	762	0	0	0	0
88	0.04	FIRST REPUBLIC BANK	10	677	8	361	6	400

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89	0.04	COMERICA BANK	3	666	1	25	1	441
90	0.04	BARCLAYS BANK DELAWARE	82	656	82	656	82	656
91	0.04	HSBC BANK USA, NA	11	654	10	248	0	0
92	0.04	KENNEBEC SAVINGS BANK	5	637	4	150	0	0
93	0.04	FIRST INTERNET BANK	1	625	0	0	1	625
94	0.03	BANK RHODE ISLAND	6	615	4	356	0	0
95	0.03	HANCOCK WHITNEY BANK	3	604	1	70	2	355
96	0.03	BANK OF THE WEST	10	603	9	421	2	147
97	0.03	NEEDHAM BANK	4	572	3	126	0	0
98	0.03	VILLAGE BANK & TRUST CO	6	571	4	219	5	444
99	0.03	DISCOVER BANK	106	560	106	560	93	493
100	0.03	FIRST BUSINESS BANK	1	451	0	0	0	0
101	0.02	FIFTH THIRD BK NA	4	446	3	99	3	99
102	0.02	DEDHAM INSTITUTION FOR SAVINGS	3	437	1	100	0	0
103	0.02	BANKUNITED, N.A.	1	423	0	0	0	0
104	0.02	EQUITY BANK	3	413	0	0	0	0
105	0.02	FIRST NATIONAL BANK OF OMAHA	18	392	18	392	12	133
106	0.02	PNC BANK N.A.	7	381	7	381	5	253
107	0.02	FIRSTTRUST BANK	3	350	2	137	0	0
108	0.02	FIRST MIDWEST BANK	1	340	0	0	1	340
109	0.02	FIRST FINANCIAL BANK	1	339	0	0	0	0
110	0.02	CHARLES SCHWAB BANK, SSB	1	323	0	0	0	0
111	0.02	CARROLLTON BANK	2	306	1	56	2	306
112	0.02	CITY NATIONAL BANK	4	292	3	109	0	0
113	0.02	ACNB BANK	1	280	0	0	1	280
114	0.02	TBK BANK, SSB	16	275	15	84	0	0
115	0.01	MECHANICS BANK	1	264	0	0	0	0
116	0.01	FIRST NORTHERN BANK AND TRUST	1	250	0	0	1	250
117	0.01	ORRSTOWN BANK	1	217	0	0	0	0
117	0.01	HOMETRUST BANK	2	217	1	46	0	0
119	0.01	LAKELAND BANK	1	216	0	0	0	0

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120	0.01	WASHINGTON TC OF WESTERLY	1	200	0	0	1	200
121	0.01	MAHOPAC BANK	1	186	0	0	0	0
122	0.01	BANCORP BK	3	178	3	178	0	0
123	0.01	BBVA USA	2	176	1	12	0	0
124	0.01	SYNOVUS BANK	3	156	3	156	2	63
125	0.01	PACIFIC WESTERN BANK	1	148	0	0	0	0
126	0.01	STATE FARM BANK	6	137	6	137	5	135
127	0.01	STERLING NATIONAL BANK	1	124	0	0	0	0
128	0.01	NEWTOWN SAVINGS BANK	3	107	3	107	3	107
128	0.01	COMENITY CAPITAL BANK	7	107	7	107	0	0
130	0.01	CANANDAIGUA NATIONAL BANK	2	101	2	101	0	0
131	0.01	CADENCE BANK, N.A.	1	100	1	100	0	0
132	0.01	WEBSTER FIVE CENTS SVG BK	2	98	2	98	0	0
133	0.01	ARVEST BANK	1	95	1	95	1	95
134	0.00	KISH BANK	1	78	1	78	0	0
135	0.00	THE PARK NATIONAL BANK	2	65	2	65	2	65
136	0.00	PEOPLESBANK	3	63	3	63	0	0
137	0.00	SPIRIT OF TEXAS BANK	2	60	2	60	2	60
138	0.00	FLAGSTAR BANK	2	58	2	58	2	58
139	0.00	REPUBLIC BANK & TRUST	2	57	2	57	0	0
140	0.00	CAPE COD FIVE CENTS SAVINGS BA	2	51	2	51	0	0
141	0.00	SOUTH SHORE BANK	1	50	1	50	1	50
141	0.00	BCB COMMUNITY BANK	1	50	1	50	1	50
143	0.00	UNITED BANK VA	1	49	1	49	0	0
144	0.00	CITIZENS & NORTHERN BANK	1	43	1	43	0	0
145	0.00	MIDLAND STATES BANK	1	42	1	42	0	0
146	0.00	GULF COAST BANK AND TRUST	2	41	2	41	0	0
147	0.00	BROADWAY NATIONAL BANK	1	35	1	35	1	35
148	0.00	REPUBLIC BANK OF CHICAGO	1	34	1	34	0	0
148	0.00	UNITED COMMUNITY BANK	1	34	1	34	1	34
150	0.00	GLENS FALLS NATIONAL BANK	1	32	1	32	0	0

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151	0.00	INDEPENDENT BANK	2	31	2	31	0	0
152	0.00	BNB BANK	1	22	1	22	0	0
153	0.00	UNION SAVINGS BANK	1	21	1	21	1	21
154	0.00	UNIBANK FOR SAVINGS	1	20	1	20	0	0
154	0.00	ORIGIN BANK	1	20	1	20	1	20
156	0.00	COMMERCE BANK	1	15	1	15	1	15
156	0.00	TRUSTMARK NATIONAL BANK	1	15	1	15	0	0
158	0.00	MID PENN BANK	2	14	2	14	0	0
159	0.00	UNION BANK AND TRUST COMPANY	1	13	1	13	1	13
160	0.00	EASTHAMPTON SAVINGS BANK	1	12	1	12	1	12
161	0.00	LIBERTY BANK	1	10	1	10	0	0
161	0.00	PEOPLES BANK	1	10	1	10	0	0
161	0.00	BAYCOAST BANK	1	10	1	10	0	0
164	0.00	PRIMIS	1	7	1	7	0	0
165	0.00	1ST SUMMIT BANK	1	4	1	4	0	0
166	0.00	TIAA, FSB	1	2	1	2	1	2
<b>Grand Total</b>	<b>NEW HAMPSHIRE</b>		<b>33,645</b>	<b>1,785,593</b>	<b>29,541</b>	<b>605,631</b>	<b>13,545</b>	<b>421,180</b>