

MASSACHUSETTS

Report 3A: State-Reported CRA Lending by Lender Market Rank Based on 2020 CRA data released by the FFIEC December 2021

Small Business Originations			Total Units	Total Dollars (000's)	Units \$100,000 and Under	Dollars (000's) \$100,000 and under	Units to Businesses <= \$1Million Sales	Dollars (000's) to Businesses <= \$1 Million Sales
Rank Based on Total \$ Volume	Market Share % of Total \$	Financial Institution						
1	11.07	BANK OF AMERICA, N.A.	24,272	1,202,447	21,763	472,795	13,296	458,324
2	9.18	CITIZENS BANK, NA	15,086	997,581	12,690	374,708	10,298	415,266
3	6.60	EASTERN BANK	8,797	716,603	7,063	196,130	1,125	71,646
4	6.46	ROCKLAND TRUST COMPANY	7,049	701,719	5,275	164,925	736	87,468
5	4.26	SANTANDER BANK N.A.	5,999	463,278	4,937	196,078	240	11,876
6	3.75	AMERICAN EXPRESS NATIONAL BANK	31,617	407,425	31,138	307,188	9,671	95,309
7	3.24	TD BANK N.A.	6,430	351,980	5,544	152,403	4,341	124,426
8	3.02	ENTERPRISE BANK AND TRUST COMP	2,306	327,528	1,464	58,085	158	28,607
9	2.63	PEOPLES UNITED BANK, N.A.	2,529	285,386	1,856	58,178	660	33,207
10	2.18	SALEM FIVE CENTS SAVINGS BANK	1,108	236,579	529	26,109	328	45,199
11	2.04	WESTFIELD BANK	1,712	222,111	1,169	42,278	763	40,043
12	1.96	CAPE COD FIVE CENTS SAVINGS BA	2,407	213,220	1,815	57,433	112	19,709
13	1.86	SILICON VALLEY BANK	1,587	202,406	1,091	40,962	462	34,909
14	1.83	MIDDLESEX SAVINGS BANK	1,801	198,671	1,305	44,654	760	39,635
15	1.81	AVIDIA BANK	1,865	196,274	1,360	45,426	174	32,741
16	1.77	BERKSHIRE BANK	1,897	192,364	1,470	45,513	517	34,550
17	1.58	WEBSTER BANK, N.A.	1,585	172,159	1,189	37,797	1,046	72,367
18	1.52	BROOKLINE BANK	1,183	164,906	760	27,636	98	25,750
19	1.47	CAMBRIDGE SAVINGS BANK	1,237	159,821	858	27,945	61	10,861
20	1.40	BRISTOL COUNTY SAVINGS BANK	936	151,862	541	24,560	157	16,341
21	1.37	BOSTON PRIVATE BANK & TRUST	552	148,911	198	10,201	37	9,378
22	1.32	CENTURY B&TC	1,162	142,917	752	29,367	61	9,114
23	1.28	JPMORGAN CHASE BANK, NA	7,711	138,834	7,593	101,009	4,013	46,814
24	1.25	WELLS FARGO BANK, N.A.	2,164	136,171	1,968	91,494	936	46,953
25	1.22	LAKE FOREST BANK & TRUST, NA	7,134	132,190	6,872	64,691	3	423
26	1.05	NORTHERN BANK & TRUST CO.	861	114,229	561	21,415	402	22,524

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27	1.04	BAYCOAST BANK	1,028	112,714	715	23,212	39	8,389
28	1.02	NORTH SHORE BANK	868	110,452	590	21,407	103	29,592
29	0.89	CAMBRIDGE TRUST COMPANY	592	97,170	327	14,710	24	6,180
30	0.87	HARBORONE BANK	689	94,758	462	15,969	179	10,159
31	0.86	LEADER BANK NA	1,407	93,727	1,181	31,760	1,058	31,945
32	0.86	FIRST REPUBLIC BANK	571	93,100	336	11,650	277	18,260
33	0.85	CROSS RIVER	3,178	91,848	3,027	59,957	1	679
34	0.81	NEEDHAM BANK	870	88,236	642	20,335	16	1,037
35	0.80	M&T BANK	163	86,412	21	1,025	17	3,380
36	0.74	UNIBANK FOR SAVINGS	795	80,046	601	20,803	196	13,195
37	0.73	EAST BOSTON SAVINGS BANK	407	79,665	214	8,646	25	12,564
38	0.68	TEXAS CAPITAL BANK	4,908	73,787	4,783	37,390	0	0
39	0.59	CUSTOMERS BANK	1,300	63,680	1,146	26,655	0	0
40	0.54	EASTHAMPTON SAVINGS BANK	597	58,284	438	12,219	269	12,160
41	0.53	DEDHAM INSTITUTION FOR SAVINGS	424	57,785	273	11,573	236	18,711
42	0.51	CAPITAL ONE BANK (USA), N.A.	6,677	54,986	6,661	52,068	3,527	24,530
43	0.48	LOWELL FIVE CENT SAVINGS BANK	540	52,382	390	12,612	176	8,602
44	0.46	PEOPLESBANK	417	50,356	282	9,322	33	6,783
45	0.46	BMO HARRIS BANK N.A.	429	49,881	223	13,720	168	16,400
46	0.44	US BANK NA	3,363	47,370	3,346	40,370	2,762	30,046
47	0.42	CITIBANK, N.A.	5,836	45,912	5,812	36,753	4,892	29,527
48	0.40	BANK RHODE ISLAND	256	43,311	144	8,362	3	1,770
49	0.39	INSTITUTION FOR SAVINGS	473	42,076	365	10,353	347	18,979
50	0.37	SOUTH SHORE BANK	158	39,765	54	2,207	86	17,740
51	0.35	THE COOPERATIVE BANK OF CAPE C	106	37,947	22	1,370	74	28,922
52	0.33	KEYBANK NATIONAL ASSOCIATION	299	36,362	221	7,573	136	6,162
53	0.31	SYNCHRONY BANK	5,130	33,298	5,130	33,298	1	4
54	0.30	FLORENCE BANK	164	32,476	86	3,523	30	6,301
55	0.28	LIVE OAK BANKING COMPANY	173	30,837	87	3,918	4	1,575
56	0.27	WEBSTER FIVE CENTS SVG BK	338	29,402	253	7,427	7	787
57	0.26	THE HUNTINGTON NATIONAL BANK	475	27,862	454	16,465	316	13,843

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58	0.24	EAST CAMBRIDGE SAVINGS BANK	317	25,790	248	6,791	11	2,850
59	0.22	TRUIST FINANCIAL	1,115	24,124	1,093	13,002	998	13,049
60	0.18	NORTHEAST BANK	228	19,578	164	6,006	0	0
61	0.17	CIT BANK N.A.	417	18,942	391	12,062	209	6,409
62	0.17	COMMUNITY BANK, N.A.	78	18,782	32	1,280	6	1,262
63	0.17	CAPITAL ONE, N.A.	1,360	18,052	1,345	12,828	148	1,452
64	0.17	SIGNATURE BANK	80	17,947	16	1,112	1	401
65	0.16	CIBC BANK USA	30	17,390	3	260	0	0
66	0.15	TCF NATIONAL BANK	143	16,705	98	5,700	38	4,285
67	0.14	AMERIS BANK	1,671	15,095	1,648	8,954	0	0
68	0.13	BANKNEWPORT	149	14,397	108	4,569	4	750
69	0.13	HINGHAM INSTITUTION FOR SAVING	59	14,218	30	1,262	20	10,379
70	0.13	BANK OF THE WEST	210	14,064	179	7,865	52	2,363
71	0.13	PNC BANK N.A.	58	13,968	28	1,496	32	3,999
72	0.12	HSBC BANK USA, NA	161	13,112	139	2,220	10	1,638
73	0.11	LIBERTY BANK	61	11,966	29	1,079	13	3,531
74	0.09	COMERICA BANK	39	9,730	19	940	6	404
75	0.09	WEX BANK	747	9,408	735	6,059	0	0
76	0.08	SALISBURY BANK AND TRUST CO	92	8,799	68	2,030	7	2,167
77	0.07	NBT BANK NA	71	7,791	54	2,107	21	2,546
78	0.07	VALLEY NATIONAL BANK	49	7,401	29	1,165	4	292
79	0.07	METABANK N.A.	108	7,350	87	1,314	3	1,015
80	0.07	B1BANK	13	7,165	0	0	0	0
81	0.07	WASHINGTON TC OF WESTERLY	49	7,070	33	889	2	576
82	0.06	PACIFIC WESTERN BANK	44	6,961	27	1,769	12	2,518
83	0.06	BARCLAYS BANK DELAWARE	770	6,795	770	6,795	770	6,795
84	0.06	CONNECTICUT COMMUNITY BANK, NA	33	6,766	13	499	10	758
85	0.06	STEARNS BANK N A	103	6,633	86	3,747	12	395
86	0.06	EAST WEST BANK	80	6,586	62	1,788	21	213
87	0.06	FIRST INTERNET BANK	16	6,457	3	53	10	5,134
88	0.06	CITY NATIONAL BANK	28	6,201	13	755	5	2,071

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89	0.05	COUNTRY BANK FOR SAVINGS	28	5,958	16	718	18	2,745
90	0.05	PINNACLE BANK	337	5,912	333	4,459	310	4,095
91	0.05	OLD SECOND NATIONAL BANK	32	5,558	8	505	1	174
92	0.05	TRISTATE CAPITAL BANK	15	5,258	2	200	0	0
93	0.04	CAMDEN NATIONAL BANK	20	4,426	7	322	5	2,777
94	0.04	ZIONS BANCORPORATION, N.A.	19	4,422	9	466	11	1,931
95	0.04	CATHAY BANK	22	4,277	14	652	12	2,683
96	0.04	FIFTH THIRD BK NA	16	4,229	6	101	3	581
97	0.04	WESTERN ALLIANCE BANK	12	3,945	5	236	0	0
98	0.03	KENNEBUNK SAVINGS BANK	35	3,789	20	891	1	50
99	0.03	AXOS BANK	79	3,754	73	2,572	57	1,914
100	0.03	INCREDIBLEBANK	15	3,621	2	168	0	0
101	0.03	ATLANTIC CAPITAL BANK, NA	17	3,371	7	368	2	356
102	0.03	BANKUNITED, N.A.	16	3,206	9	565	1	405
103	0.03	ALLY BANK	6	2,896	0	0	0	0
104	0.03	CITY NATIONAL BANK OF FLORIDA	16	2,835	12	541	0	0
105	0.03	CHARLES SCHWAB BANK, SSB	5	2,766	0	0	0	0
106	0.03	EQUITY BANK	17	2,718	3	196	1	21
107	0.02	AMERICAN NATIONAL BANK	7	2,359	2	150	2	527
108	0.02	PEAPACK-GLADSTONE BANK	4	2,334	1	43	0	0
109	0.02	BANKWELL BANK	8	2,237	3	64	2	1,773
110	0.02	FLAGSTAR BANK	5	2,125	1	51	2	1,051
111	0.02	MACHIAS SAVINGS BANK	7	2,086	2	75	1	200
112	0.02	BYLINE BANK	13	2,077	8	232	4	801
113	0.02	UNITED COMMUNITY BANK	12	2,066	6	244	4	107
114	0.02	IBERIABANK	8	2,044	3	188	1	1,000
115	0.02	JOHN DEERE FINANCIAL, F.S.B.	179	1,948	179	1,948	0	0
116	0.02	BANK OF HOPE	4	1,932	0	0	0	0
117	0.02	DISCOVER BANK	351	1,920	351	1,920	301	1,610
118	0.02	STIFEL BANK	3	1,750	0	0	0	0
119	0.02	1ST SOURCE BANK	24	1,715	19	549	2	280

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120	0.02	EMIGRANT BANK	7	1,706	2	86	0	0
121	0.01	CADENCE BANK, N.A.	7	1,611	1	50	2	175
122	0.01	CENTENNIAL BANK	5	1,491	3	141	0	0
123	0.01	MECHANICS BANK	6	1,454	0	0	0	0
124	0.01	CAPSTAR BANK	4	1,444	1	16	0	0
125	0.01	BANTERRA BANK	11	1,376	5	303	6	790
126	0.01	FIRST NATIONAL BANK OF OMAHA	51	1,358	51	1,358	25	566
127	0.01	HOMETRUST BANK	8	1,355	2	159	2	281
128	0.01	OLD NATIONAL BANK	8	1,306	4	245	0	0
129	0.01	MORGAN STANLEY PRIV BK NA	3	1,300	1	100	0	0
130	0.01	OPTUM BANK (BANK COMPLIANCE)	2	1,197	0	0	0	0
131	0.01	BANGOR SAVINGS BANK	6	1,070	2	20	4	570
132	0.01	HORIZON BANK	2	1,063	1	63	1	63
133	0.01	BAR HARBOR BANK & TRUST	20	1,055	17	431	2	158
134	0.01	BANK OF STOCKTON	2	1,040	1	40	2	1,040
135	0.01	FIRST MERCHANTS BANK	2	1,035	1	88	0	0
136	0.01	UMB BANK NA	6	1,031	4	143	0	0
137	0.01	FIRST NATIONAL BANK OF PA	4	1,028	2	44	4	1,028
138	0.01	HANCOCK WHITNEY BANK	1	1,000	0	0	1	1,000
138	0.01	LAKELAND BANK	1	1,000	0	0	1	1,000
140	0.01	ION BANK	1	984	0	0	0	0
141	0.01	TBK BANK, SSB	198	976	197	834	0	0
142	0.01	BREMER BANK NA	1	945	0	0	0	0
143	0.01	WINTRUST BANK	2	912	0	0	0	0
144	0.01	FIRSTRUST BANK	5	910	2	31	1	21
145	0.01	BANK OF NEW HAMPSHIRE	5	907	3	59	0	0
146	0.01	AMERICAN BUSINESS BANK	2	895	0	0	1	757
147	0.01	THE STATE BANK AND TRUST COMPA	1	880	0	0	1	880
148	0.01	NBH BANK	2	869	0	0	1	369
149	0.01	PATRIOT BANK, N.A.	2	844	0	0	0	0
150	0.01	DOLLAR BANK, FSB	2	827	0	0	0	0

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151	0.01	GERMAN AMERICAN BANK	2	818	0	0	0	0
152	0.01	THE NORTHERN TRUST CO	9	806	6	215	3	525
153	0.01	SOUTH STATE BANK, N.A.	6	782	3	128	2	398
154	0.01	UNITED BANK VA	1	781	0	0	0	0
155	0.01	BANCORP BK	8	778	6	190	1	145
156	0.01	AMERICAN BANK, N.A.	1	760	0	0	0	0
157	0.01	BBVA USA	3	696	0	0	0	0
158	0.01	CENTRAL PACIFIC BANK	7	663	5	144	1	40
159	0.01	BANK OF ANN ARBOR	1	660	0	0	0	0
160	0.01	GORHAM SAVINGS BANK	6	657	5	107	1	550
161	0.01	INTERBANK	2	656	0	0	0	0
162	0.01	POPULAR BANK	1	650	0	0	0	0
163	0.01	LEVEL ONE BANK	4	616	1	37	0	0
163	0.01	SANDY SPRING BANK	1	616	0	0	0	0
165	0.01	NEW YORK COMMUNITY BANK	1	600	0	0	0	0
166	0.01	GERALD GRIMO	10	597	7	201	0	0
167	0.01	CANANDAIGUA NATIONAL BANK	2	576	1	21	0	0
168	0.01	ORRSTOWN BANK	1	551	0	0	0	0
169	0.00	FULTON BANK, N.A.	4	533	2	47	3	180
170	0.00	MERCANTILE BANK OF MICHIGAN	2	512	0	0	0	0
171	0.00	REPUBLIC BANK & TRUST	15	507	13	181	0	0
172	0.00	COLUMBIA STATE BANK	1	500	0	0	1	500
173	0.00	TRUSTMARK NATIONAL BANK	8	492	6	184	0	0
174	0.00	RAYMOND JAMES BANK NA	1	490	0	0	0	0
175	0.00	GREEN DOT BANK	28	488	27	363	0	0
176	0.00	COMMERCE BANK	6	439	5	184	1	15
177	0.00	FARMERS & MERCHANTS TRUST	6	433	6	433	6	433
178	0.00	THE BRYN MAWR TRUST COMPANY	5	423	4	246	0	0
179	0.00	TIAA, FSB	9	422	8	85	4	13
180	0.00	MAHOPAC BANK	1	382	0	0	0	0
181	0.00	SPIRIT OF TEXAS BANK	6	378	5	233	6	378

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182	0.00	UNION SAVINGS BANK	1	360	0	0	1	360
183	0.00	COMMUNITY BANK OF MISSISSIPPI	3	354	2	198	0	0
184	0.00	COMENITY CAPITAL BANK	22	352	22	352	0	0
185	0.00	SEACOAST NATIONAL BANK	3	347	1	81	0	0
186	0.00	PRIMIS	2	342	1	17	0	0
187	0.00	FIRST HORIZON BANK	1	332	0	0	0	0
188	0.00	FIRST FINANCIAL BANK	3	325	2	128	0	0
189	0.00	TRUSTCO BANK	6	306	5	112	0	0
190	0.00	PACIFIC CITY BANK	1	295	0	0	1	295
191	0.00	BELL BANK	2	294	0	0	0	0
192	0.00	MERCHANTS BANK, N.A.	1	290	0	0	0	0
193	0.00	PACIFIC MERCANTILE BANK	1	289	0	0	0	0
194	0.00	RENASANT BANK	2	288	1	21	2	288
195	0.00	FROST BANK	5	286	4	173	2	166
196	0.00	REPUBLIC FIRST BANK	2	257	1	15	0	0
197	0.00	WESTFIELD BANK, FSB	1	255	0	0	0	0
198	0.00	ALPINE BANK	2	250	1	16	0	0
198	0.00	UMPQUA BANK	1	250	0	0	1	250
200	0.00	SYNOVUS BANK	2	247	1	73	2	247
201	0.00	CHOICE FINANCIAL	1	242	0	0	0	0
202	0.00	MID PENN BANK	2	226	1	48	0	0
203	0.00	PROSPERITY BANK	1	214	0	0	1	214
204	0.00	TEXAS COMMUNITY BANK	1	200	0	0	0	0
205	0.00	SARATOGA NATIONAL BANK & TRUST	3	168	3	168	1	55
206	0.00	WOORI AMERICA BANK	1	163	0	0	0	0
207	0.00	FIRST COUNTY BANK	2	155	1	39	0	0
208	0.00	CITYWIDE BANKS	1	150	0	0	0	0
209	0.00	SOUTH STATE BANK	1	148	0	0	0	0
210	0.00	ARVEST BANK	1	146	0	0	0	0
211	0.00	SIMMONS BANK	4	145	4	145	0	0
212	0.00	FAIRFIELD COUNTY BANK	3	143	2	21	0	0

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213	0.00	KEARNY BANK	1	141	0	0	0	0
214	0.00	HERITAGE BANK OF COMMERCE	1	139	0	0	0	0
215	0.00	FIRSTBANK	5	135	5	135	0	0
216	0.00	UNION BANK AND TRUST COMPANY	1	129	0	0	0	0
217	0.00	TOWNEBANK	2	124	2	124	0	0
218	0.00	PEOPLES SECURITY BANK AND TRUS	1	121	0	0	0	0
219	0.00	FIRST BANK	1	120	0	0	0	0
220	0.00	FINEMARK NATIONAL BANK & TRUST	2	117	2	117	0	0
221	0.00	VILLAGE BANK & TRUST CO	1	113	0	0	0	0
222	0.00	REGIONS BANK	2	112	2	112	2	112
223	0.00	BANK FIVE NINE	1	111	0	0	0	0
224	0.00	SHINHAN BANK AMERICA	1	110	0	0	0	0
225	0.00	WSFS BANK	2	106	1	4	0	0
226	0.00	INDEPENDENT BANK	1	105	0	0	0	0
227	0.00	JOHNSON BANK	2	104	2	104	0	0
227	0.00	ATLANTIC UNION BANK	4	104	4	104	3	34
229	0.00	BNB BANK	2	102	2	102	0	0
230	0.00	PATHFINDER BANK	1	100	1	100	1	100
231	0.00	FIRST FEDERAL BANK OF FLORIDA	1	89	1	89	1	89
232	0.00	FIRST NORTHERN BANK AND TRUST	1	86	1	86	0	0
233	0.00	NATIONAL COOPERATIVE BANK, N.A	2	84	2	84	0	0
234	0.00	EVANS BANK, N.A.	1	83	1	83	1	83
235	0.00	PROVIDENT BANK	1	78	1	78	1	78
236	0.00	FIDELITY DEPOSIT & DISCOUNT BK	3	75	3	75	0	0
237	0.00	FIRST CITIZENS BANK AND TRUST	2	74	2	74	1	54
238	0.00	MIDWESTONE BANK	1	73	1	73	0	0
239	0.00	METRO CITY BANK	1	72	1	72	0	0
240	0.00	GLACIER BANK	1	66	1	66	1	66
241	0.00	FIRST MIDWEST BANK	3	63	3	63	3	63
242	0.00	GREAT WESTERN BANK	1	56	1	56	0	0
243	0.00	SERVISFIRST BANK	2	53	2	53	2	53

Small Business Originations			Total Units	Total Dollars (000's)	Units \$100,000 and Under	Dollars (000's) \$100,000 and under	Units to Businesses <= \$1Million Sales	Dollars (000's) to Businesses <= \$1 Million Sales
Rank Based on Total \$ Volume	Market Share % of Total \$	Financial Institution						
244	0.00	THE PARK NATIONAL BANK	2	51	2	51	0	0
245	0.00	NORTHBROOK BANK & TRUST CO NA	1	47	1	47	1	47
246	0.00	BANK OF COLORADO	1	45	1	45	0	0
246	0.00	BOKF NA	1	45	1	45	0	0
246	0.00	WESBANCO BANK INC.	1	45	1	45	0	0
249	0.00	REPUBLIC BANK OF CHICAGO	1	42	1	42	0	0
250	0.00	ORIGIN BANK	1	40	1	40	0	0
251	0.00	STERLING NATIONAL BANK	2	32	2	32	0	0
252	0.00	BANK OF UTAH	1	29	1	29	0	0
253	0.00	INTERAUDI	1	27	1	27	0	0
254	0.00	ALLEGIANCE BANK	1	25	1	25	1	25
255	0.00	STOCK YARDS BANK & TRUST COMPA	1	21	1	21	1	21
255	0.00	GUARANTY BANK & TRUST	1	21	1	21	1	21
255	0.00	WEST SUBURBAN BANK	1	21	1	21	0	0
255	0.00	MIDFIRST BANK	1	21	1	21	0	0
259	0.00	TRADITIONAL BANK	1	20	1	20	0	0
259	0.00	BUSEY BANK	1	20	1	20	0	0
261	0.00	FIRST BANK	1	17	1	17	0	0
262	0.00	POPPY BANK	1	12	1	12	0	0
263	0.00	BANCORPSOUTH	1	11	1	11	1	11
263	0.00	CENTRAL BANK & TRUST CO	1	11	1	11	1	11
265	0.00	MIDWEST BANKCENTRE	2	8	2	8	0	0
266	0.00	BROADWAY NATIONAL BANK	1	7	1	7	1	7
267	0.00	AMERICAN SAVINGS BANK	1	4	1	4	0	0
267	0.00	SOUTHERN BANK AND TRUST COMPAN	1	4	1	4	0	0
Grand Total	MASSACHUSETTS		194,025	10,862,857	169,229	3,441,749	68,740	2,328,620