

# LOUISIANA

## Report 3A: State-Reported CRA Lending by Lender Market Rank Based on 2020 CRA data released by the FFIEC December 2021

Small Business Originations			Total Units	Total Dollars (000's)	Units \$100,000 and Under	Dollars (000's) \$100,000 and under	Units to Businesses <= \$1Million Sales	Dollars (000's) to Businesses <= \$1 Million Sales
Rank Based on Total \$ Volume	Market Share % of Total \$	Financial Institution						
1	24.32	HANCOCK WHITNEY BANK	10,967	1,539,886	7,292	255,442	5,633	534,077
2	10.24	IBERIABANK	6,623	648,125	5,067	155,586	1,003	110,408
3	8.45	JPMORGAN CHASE BANK, NA	11,701	534,838	10,679	203,117	5,235	101,367
4	6.12	B1BANK	2,876	387,444	1,915	59,059	2,162	243,303
5	4.80	RED RIVER BANK	2,313	303,971	1,542	61,273	1,364	107,037
6	4.62	HOME BANK NATIONAL ASSOCIATION	3,422	292,788	2,717	72,176	564	96,639
7	3.97	BANCORPSOUTH	2,626	251,093	2,008	62,922	887	73,235
8	3.96	ORIGIN BANK	2,355	250,566	1,691	52,260	309	46,806
9	3.75	GULF COAST BANK AND TRUST	2,491	237,173	1,917	61,053	233	52,943
10	3.49	LAKE FOREST BANK & TRUST, NA	10,420	220,957	9,960	108,585	0	0
11	3.44	REGIONS BANK	2,932	217,822	2,421	63,692	1,681	60,504
12	2.65	INVESTAR BANK, NATIONAL ASSOCI	1,243	167,889	848	26,120	166	33,202
13	2.65	CAPITAL ONE, N.A.	2,606	167,829	2,252	47,534	1,748	42,340
14	2.51	AMERICAN EXPRESS NATIONAL BANK	14,630	159,159	14,457	125,183	4,380	33,796
15	1.54	THE FIRST, A NATIONAL BANKING	969	97,343	744	23,816	236	30,787
16	1.30	CROSS RIVER	3,421	82,413	3,302	58,555	0	0
17	1.23	WELLS FARGO BANK, N.A.	1,247	77,755	1,114	46,857	490	21,302
18	1.15	FIRST GUARANTY BANK	963	73,087	821	27,827	447	33,758
19	0.97	TEXAS CAPITAL BANK	2,050	61,267	1,905	24,578	0	0
20	0.96	BANKPLUS	669	60,882	517	16,868	443	28,526
21	0.91	BMO HARRIS BANK N.A.	529	57,319	318	18,116	149	11,571
22	0.60	CAPITAL ONE BANK (USA), N.A.	5,446	37,814	5,441	37,025	2,591	14,022
23	0.58	BANK OF AMERICA, N.A.	784	36,412	726	11,382	419	12,949
24	0.31	AMERIS BANK	2,255	19,483	2,231	15,360	0	0
25	0.29	SYNCHRONY BANK	4,246	18,434	4,246	18,434	0	0
26	0.26	TRUIST FINANCIAL	696	16,553	675	8,131	640	7,500

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Rank Based on Total \$ Volume	Market Share % of Total \$	Financial Institution						
27	0.25	TRUSTMARK NATIONAL BANK	149	15,820	111	3,743	15	1,309
28	0.25	CITIBANK, N.A.	2,485	15,618	2,484	15,377	2,057	11,676
29	0.20	ALLY BANK	30	12,881	1	97	0	0
30	0.19	REPUBLIC BANK & TRUST	234	11,904	211	6,156	0	0
31	0.17	CUSTOMERS BANK	330	10,692	306	5,757	0	0
32	0.16	BANK OF THE WEST	158	10,192	142	6,766	33	2,597
33	0.16	PINNACLE BANK	320	10,102	310	5,040	238	3,668
34	0.16	US BANK NA	386	9,844	374	7,368	249	2,693
35	0.15	METABANK N.A.	587	9,256	570	5,589	1	325
36	0.14	BREMER BANK NA	77	8,730	28	2,434	0	0
37	0.13	LIVE OAK BANKING COMPANY	83	8,388	63	2,579	2	1,584
38	0.13	WEX BANK	1,078	8,373	1,071	5,848	0	0
39	0.13	CIT BANK N.A.	208	8,266	192	5,397	116	2,959
40	0.11	TCF NATIONAL BANK	59	6,752	33	1,457	22	2,586
41	0.08	ARVEST BANK	36	5,239	20	1,071	18	1,926
42	0.07	COMMUNITY BANK OF MISSISSIPPI	57	4,316	48	1,051	4	310
43	0.07	CITIZENS NATIONAL BANK OF MERI	14	4,237	7	339	5	200
44	0.06	SIGNATURE BANK	10	3,940	2	122	0	0
45	0.06	BOKF NA	9	3,735	2	48	0	0
46	0.06	CAPSTAR BANK	6	3,554	0	0	0	0
47	0.05	SANTANDER BANK N.A.	23	3,216	11	796	5	505
48	0.05	SERVISFIRST BANK	21	3,215	16	374	15	1,558
49	0.05	TRISTATE CAPITAL BANK	7	3,155	1	100	0	0
50	0.05	GREEN DOT BANK	249	3,110	248	2,985	0	0
51	0.05	STATE FARM BANK	28	3,056	23	646	24	2,337
52	0.05	FARMERS BANK & TRUST COMPANY	35	3,023	26	939	26	2,094
53	0.05	JOHN DEERE FINANCIAL, F.S.B.	262	3,021	261	2,836	0	0
54	0.05	COMMUNITYBANK OF TEXAS NA	12	3,002	3	144	5	672
55	0.05	TEXAS BANK AND TRUST COMPANY	16	2,971	3	185	0	0
56	0.05	PROSPERITY BANK	20	2,909	6	225	8	843
57	0.05	SIMMONS BANK	36	2,878	27	1,122	10	1,059

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58	0.04	STEARNS BANK N A	43	2,805	36	1,617	10	512
59	0.04	AMERICAN FIRST NATIONAL BANK	5	2,737	2	70	4	1,737
60	0.04	FIRST FINANCIAL BANK	8	2,684	3	195	2	979
61	0.04	FIRST INTERNET BANK	7	2,670	1	60	5	2,404
62	0.04	THE HUNTINGTON NATIONAL BANK	9	2,645	4	147	7	2,577
63	0.04	INDEPENDENT BANK	5	2,622	0	0	2	1,772
64	0.04	MERCHANTS BANK, N.A.	12	2,525	5	359	0	0
65	0.04	FIRST FINANCIAL BANK, N.A.	42	2,380	37	1,157	2	82
66	0.04	FIRSTRUST BANK	5	2,319	1	13	2	135
67	0.03	BANTERRA BANK	11	2,211	4	235	4	668
68	0.03	VALLEY NATIONAL BANK	17	2,139	9	619	0	0
69	0.03	PNC BANK N.A.	16	2,064	13	789	7	1,155
70	0.03	RENASANT BANK	28	2,018	25	756	10	195
71	0.03	FIRSTBANK	3	1,992	0	0	3	1,992
72	0.03	KEYBANK NATIONAL ASSOCIATION	3	1,980	0	0	0	0
73	0.03	RAYMOND JAMES BANK NA	3	1,920	0	0	2	920
73	0.03	CHARLES SCHWAB BANK, SSB	5	1,920	0	0	0	0
75	0.03	BBVA USA	15	1,843	7	188	0	0
76	0.03	CADENCE BANK, N.A.	7	1,771	4	232	1	60
77	0.03	WOODFOREST NATIONAL BANK	56	1,724	52	634	23	64
78	0.03	COLUMBIA STATE BANK	2	1,721	0	0	1	753
79	0.03	SOUTHSIDE BANK	8	1,720	5	175	3	79
80	0.02	CARROLLTON BANK	5	1,565	3	200	4	1,465
81	0.02	BERKSHIRE BANK	2	1,429	0	0	2	1,429
82	0.02	DISCOVER BANK	249	1,428	249	1,428	209	1,183
83	0.02	WEBSTER BANK, N.A.	6	1,394	2	162	1	91
84	0.02	ALLEGIANCE BANK	14	1,391	10	394	3	32
85	0.02	FIRST HORIZON BANK	11	1,385	8	384	1	10
86	0.02	HAPPY STATE BANK	4	1,360	1	22	1	22
87	0.02	COMERICA BANK	2	1,347	0	0	0	0
88	0.02	CENTENNIAL BANK	4	1,325	2	68	0	0

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89	0.02	HOMETRUST BANK	10	1,306	5	369	2	107
90	0.02	SPIRIT OF TEXAS BANK	8	1,252	6	196	5	144
91	0.02	TBK BANK, SSB	41	1,238	37	346	0	0
92	0.02	BYLINE BANK	7	1,215	3	191	3	359
93	0.02	FIFTH THIRD BK NA	5	1,186	3	120	2	250
94	0.02	FIRST COMMUNITY BANK	6	1,175	1	50	1	250
95	0.02	PLAINSCAPITAL BANK	6	1,166	1	75	0	0
96	0.02	AMARILLO NATIONAL BANK	5	1,122	3	122	4	622
97	0.02	BEVERLY BANK & TRUST, NA	1	1,000	0	0	0	0
98	0.02	UNITED BUSINESS BANK	1	970	0	0	1	970
99	0.01	ZIONS BANCORPORATION, N.A.	7	937	5	340	5	340
100	0.01	UNION BANK AND TRUST COMPANY	1	925	0	0	1	925
100	0.01	CENTIER BANK	1	925	0	0	0	0
102	0.01	1ST SOURCE BANK	5	908	4	258	3	735
103	0.01	BEAL BANK USA	2	900	0	0	2	900
103	0.01	CENTRAL BANK OF THE MIDWEST	4	900	1	100	3	700
105	0.01	MIDFIRST BANK	3	876	2	17	0	0
106	0.01	EQUITY BANK	2	854	0	0	0	0
107	0.01	INTERBANK	7	824	5	350	6	650
108	0.01	OLD SECOND NATIONAL BANK	5	819	1	61	0	0
109	0.01	INCREDIBLEBANK	5	806	2	120	1	76
110	0.01	CITY NATIONAL BANK	8	794	6	225	0	0
111	0.01	NBT BANK NA	1	770	0	0	1	770
112	0.01	FIRST NATIONAL BANK OF OMAHA	32	756	31	455	24	292
113	0.01	NORTHEAST BANK	22	752	19	340	0	0
114	0.01	CIBC BANK USA	3	718	1	50	1	176
115	0.01	MORGAN STANLEY PRIV BK NA	3	700	2	200	0	0
116	0.01	FROST BANK	6	679	5	87	0	0
117	0.01	FIRST MERCHANTS BANK	1	660	0	0	0	0
118	0.01	SMARTBANK	4	647	1	87	0	0
119	0.01	GLACIER BANK	2	640	1	59	1	59

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120	0.01	COMMUNITY NATIONAL BANK	3	626	2	178	2	178
121	0.01	STERLING NATIONAL BANK	1	624	0	0	0	0
122	0.01	ATLANTIC CAPITAL BANK, NA	3	603	1	44	0	0
123	0.01	CITIZENS BANK, NA	4	587	2	17	2	17
124	0.01	CENTRAL PACIFIC BANK	5	573	4	113	3	86
125	0.01	HOWARD BANK	1	529	0	0	0	0
126	0.01	VERABANK, N.A.	7	482	5	153	4	257
127	0.01	SEACOAST NATIONAL BANK	2	466	0	0	0	0
128	0.01	INTERNATIONAL BANK OF COMMERCE	1	457	0	0	0	0
129	0.01	FARMER & MERCHANTS BANK OF LON	2	455	0	0	0	0
130	0.01	BUSEY BANK	1	445	0	0	1	445
131	0.01	FIRST COMMUNITY BANK	1	444	0	0	1	444
132	0.01	ENTERPRISE BANK & TRUST	1	433	0	0	0	0
133	0.01	COMENITY CAPITAL BANK	37	426	37	426	0	0
134	0.01	MIDLAND STATES BANK	1	412	0	0	0	0
135	0.01	SYNOVUS BANK	3	401	2	39	3	401
136	0.01	VERITEX COMMUNITY BANK	3	390	2	25	3	390
137	0.01	AUSTIN BANK TEXAS NA	7	389	5	161	4	134
138	0.01	CONNECTICUT COMMUNITY BANK, NA	7	377	6	252	1	21
139	0.01	WESTFIELD BANK, FSB	1	372	0	0	1	372
139	0.01	UNITED COMMUNITY BANK	6	372	6	372	4	230
141	0.01	EAST WEST BANK	4	334	3	135	0	0
142	0.01	SOUTH STATE BANK	1	332	0	0	0	0
143	0.01	PACIFIC WESTERN BANK	4	328	3	194	0	0
144	0.01	THE BANK OF MISSOURI	2	317	1	17	0	0
145	0.00	MAHOPAC BANK	1	310	0	0	0	0
146	0.00	GREAT WESTERN BANK	2	300	1	7	0	0
147	0.00	WESTERN ALLIANCE BANK	3	294	2	174	0	0
148	0.00	AMERICAN NATIONAL BANK OF TX	2	282	1	32	0	0
149	0.00	BARCLAYS BANK DELAWARE	48	281	48	281	48	281
150	0.00	BANCFIRST	3	280	2	169	0	0

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151	0.00	BEAL BANK SSB	1	275	0	0	1	275
152	0.00	BRYANT BANK	3	243	2	120	1	24
153	0.00	CHOICE FINANCIAL	1	222	0	0	0	0
154	0.00	TD BANK N.A.	6	204	6	204	4	134
155	0.00	MUTUALBANK	1	200	0	0	1	200
155	0.00	VANTAGE BANK TEXAS	1	200	0	0	0	0
157	0.00	FIRST NATIONAL BANK	1	196	0	0	1	196
158	0.00	LIBERTY BANK	13	194	13	194	0	0
159	0.00	BANKUNITED, N.A.	2	191	1	31	1	31
160	0.00	HILLTOP NATIONAL BANK	1	188	0	0	0	0
161	0.00	SILICON VALLEY BANK	5	175	4	32	3	30
161	0.00	BNB BANK	1	175	0	0	0	0
163	0.00	CENTRAL BANK & TRUST CO	1	169	0	0	0	0
164	0.00	OPTUM BANK (BANK COMPLIANCE)	2	162	2	162	0	0
165	0.00	AXOS BANK	4	141	4	141	4	141
166	0.00	FIRST BANK AND TRUST COMPANY	1	140	0	0	1	140
167	0.00	BARRINGTON BANK & TRUST, NA	1	139	0	0	0	0
168	0.00	FIRST REPUBLIC BANK	5	131	5	131	3	61
169	0.00	UMB BANK NA	1	129	0	0	0	0
170	0.00	SOUTHERN BANK AND TRUST COMPAN	1	119	0	0	0	0
171	0.00	BANCORP BK	2	115	2	115	0	0
172	0.00	SOUTHERN BANCORP BANK	4	114	4	114	1	30
173	0.00	COMMERCE BANK	3	107	3	107	1	5
174	0.00	GERMAN AMERICAN BANK	1	100	1	100	1	100
175	0.00	WESBANCO BANK INC.	3	98	3	98	0	0
176	0.00	BTH BANK NATIONAL ASSOCIATION	1	89	1	89	0	0
177	0.00	SANDY SPRING BANK	3	84	3	84	2	63
177	0.00	FIRST UNITED BANK AND TRUST CO	2	84	2	84	1	6
179	0.00	AVIDIA BANK	69	69	69	69	0	0
180	0.00	HANMI BANK	1	68	1	68	0	0
181	0.00	FIRST INTERSTATE BANK	2	60	2	60	2	60

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182	0.00	INDEPENDENCE BANK OF KENTUCKY	2	52	2	52	2	52
183	0.00	BANK FIVE NINE	1	51	1	51	0	0
184	0.00	BANK OZK	1	50	1	50	1	50
185	0.00	CASHMERE VALLEY BANK	1	46	1	46	0	0
185	0.00	SOUTHERN BANK	2	46	2	46	2	46
187	0.00	BANK INDEPENDENT	1	44	1	44	0	0
188	0.00	NORTHERN BANK & TRUST CO.	1	43	1	43	0	0
188	0.00	METRO CITY BANK	1	43	1	43	0	0
190	0.00	NEEDHAM BANK	1	41	1	41	0	0
191	0.00	RELIANT BANK	2	40	2	40	0	0
192	0.00	FLAGSTAR BANK	1	30	1	30	1	30
193	0.00	POPPY BANK	1	29	1	29	0	0
193	0.00	WEST ALABAMA BANK & TRUST	1	29	1	29	1	29
195	0.00	PEAPACK-GLADSTONE BANK	2	27	2	27	0	0
196	0.00	PRIMIS	1	26	1	26	0	0
197	0.00	FIRST AMERICAN BANK	1	24	1	24	0	0
198	0.00	CENTRAL BANK OF BOONE COUNTY	1	23	1	23	1	23
199	0.00	ORRSTOWN BANK	2	22	2	22	0	0
200	0.00	FIRST CITIZENS BANK AND TRUST	1	21	1	21	0	0
200	0.00	BANNER BANK	1	21	1	21	0	0
200	0.00	SOUTH STATE BANK, N.A.	1	21	1	21	1	21
200	0.00	CROSSFIRST BANK	1	21	1	21	1	21
204	0.00	FIRST FEDERAL BANK OF FLORIDA	1	19	1	19	1	19
205	0.00	WILSON BANK & TRUST	1	18	1	18	1	18
206	0.00	RCB BANK	1	17	1	17	1	17
207	0.00	KISH BANK	1	14	1	14	1	14
208	0.00	FIRST NATIONAL BANK TEXAS	1	13	1	13	0	0
209	0.00	MIDWEST BANKCENTRE	1	9	1	9	0	0
210	0.00	INWOOD NATIONAL BANK	1	6	1	6	1	6
211	0.00	WSFS BANK	1	5	1	5	0	0
212	0.00	INTRUST BANK, NA	1	4	1	4	1	4

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213	0.00	LONE STAR NATIONAL BANK	1	3	1	3	0	0
214	0.00	HSBC BANK USA, NA	1	2	1	2	0	0
215	0.00	FIRSTBANK	1	1	1	1	1	1
<b>Grand Total</b>	<b>LOUISIANA</b>		<b>108,675</b>	<b>6,331,514</b>	<b>94,334</b>	<b>1,767,317</b>	<b>34,130</b>	<b>1,770,717</b>