

Report 3A: State-Reported CRA Lending by Lender Market Rank
 Based on 2020 CRA data released by the FFIEC December 2021

Small Business Originations			Total Units	Total Dollars (000's)	Units \$100,000 and Under	Dollars (000's) \$100,000 and under	Units to Businesses <= \$1Million Sales	Dollars (000's) to Businesses <= \$1 Million Sales
Rank Based on Total \$ Volume	Market Share % of Total \$	Financial Institution						
1	12.44	HILLS BANK AND TRUST COMPANY	3,262	365,569	2,335	83,951	1,123	108,642
2	9.68	NORTHWEST BANK	2,361	284,284	1,679	49,962	593	91,179
3	9.38	MIDWESTONE BANK	2,211	275,711	1,547	53,312	1,368	86,097
4	7.92	US BANK NA	3,796	232,592	3,317	64,548	2,844	79,057
5	5.94	BANKERS TRUST COMPANY	1,043	174,629	656	23,280	192	25,921
6	5.49	WELLS FARGO BANK, N.A.	3,120	161,289	2,907	100,127	2,186	71,692
7	5.11	GREAT WESTERN BANK	1,170	150,034	816	25,151	192	29,961
8	4.72	CEDAR RAPIDS BANK AND TRUST CO	762	138,577	426	15,267	409	34,257
9	3.74	BANK IOWA	1,419	110,016	1,162	33,864	1,049	48,718
10	3.33	QUAD CITY BANK AND TRUST COMPA	602	97,740	349	14,484	263	21,836
11	3.30	WEST BANK	336	96,854	130	7,260	139	28,239
12	2.80	UNITED BANK OF IOWA	2,086	82,340	1,911	40,836	1,099	37,484
13	2.61	DUBUQUE BANK & TRUST CO.	371	76,667	183	7,079	114	14,659
14	2.04	AMERICAN EXPRESS NATIONAL BANK	4,445	60,080	4,369	42,489	983	8,993
15	1.50	BLACKHAWK BANK & TRUST	306	44,210	201	7,254	138	21,406
16	1.39	JPMORGAN CHASE BANK, NA	2,609	40,795	2,587	33,862	1,270	15,260
17	1.25	AMERICAN NATIONAL BANK	240	36,708	143	5,363	32	5,076
18	1.06	TBK BANK, SSB	237	31,167	162	4,878	42	7,299
19	1.04	BANK OF THE WEST	476	30,468	415	11,738	257	7,971
20	1.02	LUANA SAVINGS BANK	506	30,012	439	9,419	339	18,735
21	0.89	CROSS RIVER	1,038	26,083	996	17,370	0	0
22	0.87	BANK OF AMERICA, N.A.	839	25,638	801	12,022	477	9,846
23	0.84	BMO HARRIS BANK N.A.	237	24,719	145	7,340	92	6,865
24	0.75	GREAT SOUTHERN BANK	297	21,938	250	7,745	45	6,354
25	0.69	CAPITAL ONE BANK (USA), N.A.	2,315	20,376	2,310	19,202	1,259	8,496
26	0.67	FIRST NATIONAL BANK OF OMAHA	240	19,769	195	4,767	146	4,109

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27	0.50	CITIZENS BANK, NA	350	14,822	346	13,015	336	12,605
28	0.49	PNC BANK N.A.	57	14,273	30	1,272	31	3,769
29	0.45	LAKE FOREST BANK & TRUST, NA	468	13,268	434	5,103	0	0
30	0.39	FIRST MIDWEST BANK	68	11,325	38	1,354	31	2,866
31	0.35	UMB BANK NA	59	10,425	35	840	17	250
32	0.35	CITIBANK, N.A.	1,109	10,344	1,108	9,655	967	7,838
33	0.34	PINNACLE BANK	45	10,056	26	978	20	5,263
34	0.33	SYNCHRONY BANK	1,757	9,736	1,757	9,736	0	0
35	0.23	METABANK N.A.	65	6,867	48	1,164	3	146
36	0.22	THE HUNTINGTON NATIONAL BANK	131	6,544	127	5,094	82	3,292
37	0.22	MORTON COMMUNITY BANK	48	6,497	31	1,389	32	3,453
38	0.21	CUSTOMERS BANK	212	6,088	202	4,216	0	0
39	0.18	JOHN DEERE FINANCIAL, F.S.B.	427	5,207	426	5,032	0	0
40	0.16	TCF NATIONAL BANK	39	4,834	19	1,027	6	570
41	0.15	TRUIST FINANCIAL	335	4,450	333	4,183	319	3,759
42	0.15	BELL BANK	10	4,443	1	100	1	1,000
43	0.15	CIBC BANK USA	11	4,410	1	94	1	710
44	0.15	UNION BANK AND TRUST COMPANY	32	4,288	18	700	11	1,397
45	0.14	TEXAS CAPITAL BANK	88	4,241	75	1,307	0	0
46	0.14	ASSOCIATED BANK NA	12	3,990	5	137	3	39
47	0.14	COMERICA BANK	8	3,976	3	104	2	1,056
48	0.13	CIT BANK N.A.	84	3,931	77	1,952	54	1,046
49	0.13	ALERUS FINANCIAL NA	7	3,889	0	0	1	196
50	0.13	KEYBANK NATIONAL ASSOCIATION	10	3,873	3	137	1	296
51	0.13	WEX BANK	516	3,828	513	3,438	0	0
52	0.13	ALLY BANK	7	3,767	0	0	0	0
53	0.12	REGIONS BANK	61	3,620	53	1,334	30	1,794
54	0.12	WEBSTER BANK, N.A.	21	3,467	8	543	0	0
55	0.12	CAPITAL ONE, N.A.	524	3,453	522	3,003	219	1,251
56	0.11	FIFTH THIRD BK NA	9	3,252	5	134	5	606
57	0.10	SIMMONS BANK	14	2,917	8	541	1	26

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58	0.10	LIVE OAK BANKING COMPANY	19	2,854	8	385	0	0
59	0.09	MERCHANTS BANK, N.A.	13	2,749	7	288	2	320
60	0.09	TRISTATE CAPITAL BANK	4	2,735	0	0	0	0
61	0.08	SIGNATURE BANK	6	2,462	0	0	0	0
62	0.08	BYLINE BANK	18	2,409	12	428	1	245
63	0.08	FIRST DAKOTA NATIONAL BANK	15	2,331	10	267	7	885
64	0.08	COMMERCE BANK	18	2,296	14	525	5	247
65	0.08	AMERIS BANK	103	2,273	96	1,079	0	0
66	0.07	SOUTHERN BANK	3	2,199	0	0	3	2,199
67	0.07	PINNACLE BANK	137	2,031	135	1,595	128	1,461
68	0.07	FIRST BUSINESS BANK	8	2,028	2	154	0	0
69	0.07	ARVEST BANK	17	1,917	12	594	5	162
70	0.07	STEARNS BANK N A	40	1,911	37	1,338	13	702
71	0.06	FIRST PREMIER BANK	16	1,889	13	238	1	45
72	0.06	AMARILLO NATIONAL BANK	2	1,879	0	0	2	1,879
73	0.06	FIRST MID BANK AND TRUST, NA	6	1,825	2	56	2	56
74	0.06	NEW MEXICO BANK & TRUST	6	1,772	3	122	1	30
75	0.06	UNITED BUSINESS BANK	2	1,712	0	0	0	0
76	0.06	NORTHEAST BANK	20	1,639	15	796	0	0
77	0.05	DACOTAH BANK	5	1,606	0	0	1	232
78	0.05	FIRST NB IN SIOUX FALLS	22	1,601	17	585	19	896
79	0.05	DISCOVER BANK	259	1,528	259	1,528	225	1,295
80	0.05	1ST SOURCE BANK	3	1,465	0	0	2	664
81	0.05	SANTANDER BANK N.A.	3	1,365	1	62	0	0
82	0.04	ZIONS BANCORPORATION, N.A.	3	1,313	0	0	2	730
83	0.04	NBH BANK	3	1,267	0	0	0	0
84	0.04	BOKF NA	2	1,109	0	0	0	0
85	0.04	UNITED COMMUNITY BANK	15	1,107	12	412	10	648
86	0.04	FIRST INTERNET BANK	2	1,100	1	100	1	100
87	0.04	STARION BANK	2	1,098	0	0	1	907
88	0.04	MIDLAND STATES BANK	5	1,079	2	75	0	0

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89	0.04	BREMER BANK NA	4	1,061	0	0	1	185
90	0.04	CARROLLTON BANK	3	1,054	0	0	1	250
91	0.03	CENTIER BANK	1	971	0	0	0	0
92	0.03	WESTFIELD BANK, FSB	1	954	0	0	0	0
93	0.03	CITY NATIONAL BANK	4	807	2	103	0	0
94	0.03	UNITED COMMUNITY BANK	3	781	2	26	1	14
95	0.02	REPUBLIC BANK OF CHICAGO	3	734	2	89	1	645
96	0.02	BANTERRA BANK	3	720	1	95	2	388
97	0.02	FIRST GUARANTY BANK	1	693	0	0	0	0
98	0.02	INDEPENDENT BANK	3	683	1	45	0	0
99	0.02	MINNWEST BANK	6	677	4	141	0	0
100	0.02	SILICON VALLEY BANK	9	668	7	123	3	30
101	0.02	ILLINOIS BANK & TRUST	8	663	7	468	2	135
102	0.02	FIRST FARMERS BANK & TRUST	2	637	0	0	0	0
103	0.02	BANK FIRST N.A.	2	591	0	0	0	0
104	0.02	VALLEY NATIONAL BANK	7	590	5	305	0	0
105	0.02	STATE FARM BANK	17	583	16	470	14	493
106	0.02	ENTERPRISE BANK & TRUST	2	572	1	72	0	0
107	0.02	FIRST NATIONAL BANK OF PA	1	526	0	0	0	0
108	0.02	HSBC BANK USA, NA	31	515	31	515	0	0
109	0.02	CADENCE BANK, N.A.	2	500	0	0	1	150
110	0.02	CITY NATIONAL BANK OF FLORIDA	8	478	8	478	0	0
111	0.02	FIRST HORIZON BANK	2	470	1	3	0	0
112	0.02	CHARLES SCHWAB BANK, SSB	1	462	0	0	0	0
113	0.02	EQUITY BANK	5	454	2	65	2	138
114	0.01	FIRST FINANCIAL BANK	3	435	1	33	0	0
115	0.01	REPUBLIC FIRST BANK	1	361	0	0	0	0
116	0.01	BARCLAYS BANK DELAWARE	45	346	45	346	45	346
117	0.01	CROSSFIRST BANK	2	326	1	34	2	326
118	0.01	INCREDIBLEBANK	4	323	3	123	0	0
119	0.01	CENTRAL NATIONAL BANK	2	302	1	55	1	247

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120	0.01	FIRST COMMUNITY BANK	2	292	1	92	1	92
121	0.01	SCHAUMBURG BANK & TRUST, NA	1	288	0	0	0	0
121	0.01	CITIZENS BANK & TRUST COMPANY	2	288	1	68	0	0
123	0.01	VILLAGE BANK & TRUST CO	3	261	2	127	1	27
124	0.01	CORNERSTONE BANK	3	245	2	63	0	0
125	0.01	FARMERS NATIONAL BANK	2	238	0	0	2	238
126	0.01	COREFIRST BANK & TRUST	1	232	0	0	1	232
127	0.01	TRUSTMARK NATIONAL BANK	3	222	2	101	0	0
128	0.01	INTRUST BANK, NA	1	221	0	0	0	0
129	0.01	STIFEL BANK & TRUST	2	210	1	60	1	150
130	0.01	FROST BANK	1	205	0	0	0	0
130	0.01	STOCK YARDS BANK & TRUST COMPA	1	205	0	0	0	0
130	0.01	AXOS BANK	4	205	3	25	3	25
133	0.01	THE NORTHERN TRUST CO	1	202	0	0	0	0
134	0.01	CIBM BANK	2	198	1	94	0	0
135	0.01	PACIFIC PREMIER BANK	2	196	1	26	0	0
136	0.01	BANCFIRST	2	183	1	30	1	30
137	0.01	INVESTORS COMMUNITY BANK	2	175	1	71	0	0
138	0.01	EMPRISE BANK	2	156	2	156	2	156
139	0.01	CITYWIDE BANKS	3	153	3	153	2	53
140	0.01	BANCORP BK	2	148	2	148	0	0
141	0.00	BANK FIVE NINE	1	138	0	0	1	138
142	0.00	PLAINSCAPITAL BANK	1	128	0	0	0	0
143	0.00	NATIONAL EXCHANGE BANK & TRUST	1	126	0	0	1	126
144	0.00	GLACIER BANK	1	121	0	0	0	0
145	0.00	BROOKLINE BANK	1	116	0	0	0	0
146	0.00	MIDFIRST BANK	2	115	1	14	0	0
147	0.00	TD BANK N.A.	4	114	4	114	1	60
148	0.00	FIRST UNITED BANK AND TRUST CO	1	112	0	0	0	0
149	0.00	SPIRIT OF TEXAS BANK	1	109	0	0	1	109
150	0.00	FIRST AMERICAN BANK	2	108	2	108	2	108

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151	0.00	MECHANICS BANK	1	107	0	0	0	0
152	0.00	HOMETRUST BANK	2	106	2	106	2	106
153	0.00	RCB BANK	1	99	1	99	1	99
154	0.00	PEOPLES UNITED BANK, N.A.	1	95	1	95	1	95
154	0.00	HEARTLAND BANK & TRUST CO	5	95	5	95	0	0
156	0.00	BANK OF COLORADO	1	92	1	92	0	0
157	0.00	BANKUNITED, N.A.	1	89	1	89	1	89
158	0.00	GREEN DOT BANK	9	85	9	85	0	0
159	0.00	BANCORPSOUTH	3	84	3	84	2	19
160	0.00	FRANDSEN BANK & TRUST	1	80	1	80	0	0
160	0.00	THE BANK OF COMMERCE	2	80	2	80	2	80
162	0.00	FIRST MERCHANTS BANK	1	79	1	79	0	0
163	0.00	BUSEY BANK	1	78	1	78	0	0
164	0.00	LEVEL ONE BANK	1	75	1	75	0	0
165	0.00	AVIDIA BANK	5	74	5	74	0	0
166	0.00	FIRSTBANK	1	73	1	73	0	0
166	0.00	BANK OF BLUE VALLEY	1	73	1	73	0	0
168	0.00	FIRST BANK	1	72	1	72	0	0
169	0.00	SERVISFIRST BANK	1	62	1	62	1	62
170	0.00	CRYSTAL LAKE BANK & TRUST, NA	2	61	2	61	2	61
171	0.00	CONNECTICUT COMMUNITY BANK, NA	1	59	1	59	0	0
172	0.00	SMARTBANK	1	57	1	57	1	57
173	0.00	HAPPY STATE BANK	2	56	2	56	2	56
174	0.00	WHEATON BANK AND TRUST CO NA	2	55	2	55	2	55
175	0.00	FIRST CITIZENS BANK AND TRUST	1	54	1	54	1	54
176	0.00	EXTRACO BANKS, NA	1	50	1	50	0	0
176	0.00	GOLDMAN SACHS BANK USA	1	50	1	50	0	0
178	0.00	ORIGIN BANK	1	49	1	49	0	0
179	0.00	CENTRAL BANK OF BOONE COUNTY	1	40	1	40	0	0
180	0.00	CHOICE FINANCIAL	1	36	1	36	0	0
180	0.00	FIRST NATIONAL BANK	1	36	1	36	1	36

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182	0.00	REPUBLIC BANK & TRUST	2	31	2	31	0	0
183	0.00	BOSTON PRIVATE BANK & TRUST	1	30	1	30	0	0
184	0.00	THE BANK OF MISSOURI	1	28	1	28	0	0
185	0.00	SOUTH STATE BANK, N.A.	1	27	1	27	0	0
186	0.00	COMENITY CAPITAL BANK	2	25	2	25	0	0
187	0.00	GLENVIEW STATE BANK	1	21	1	21	1	21
187	0.00	WISCONSIN BANK & TRUST	1	21	1	21	0	0
189	0.00	UMPQUA BANK	1	16	1	16	1	16
190	0.00	FIRST FINANCIAL BANK, N.A.	1	15	1	15	0	0
191	0.00	LAKESIDE BANK	1	13	1	13	0	0
192	0.00	SECURITY BANK OF KANSAS CITY	1	12	1	12	1	12
192	0.00	SYNOVUS BANK	1	12	1	12	0	0
194	0.00	GATE CITY BANK	1	8	1	8	0	0
195	0.00	ORRSTOWN BANK	1	5	1	5	0	0
196	0.00	THOMASTON SAVINGS BANK	1	3	1	3	0	0
197	0.00	THINK MUTUAL BANK	1	2	1	2	1	2
Grand Total	IOWA		44,000	2,938,012	37,583	798,181	19,374	870,894