

# HAWAII

## Report 3A: State-Reported CRA Lending by Lender Market Rank Based on 2020 CRA data released by the FFIEC December 2021

Small Business Originations			Total Units	Total Dollars (000's)	Units \$100,000 and Under	Dollars (000's) \$100,000 and under	Units to Businesses <= \$1Million Sales	Dollars (000's) to Businesses <= \$1 Million Sales
Rank Based on Total \$ Volume	Market Share % of Total \$	Financial Institution						
1	34.43	FIRST HAWAIIAN BANK	7,248	826,950	5,232	181,409	3,833	163,147
2	20.65	CENTRAL PACIFIC BANK	7,490	495,876	6,331	172,484	2,826	97,194
3	17.98	BANK OF HAWAII	4,471	431,716	3,437	101,788	3,027	100,808
4	14.84	AMERICAN SAVINGS BANK	5,910	356,437	5,159	152,409	53	6,876
5	2.84	AMERICAN EXPRESS NATIONAL BANK	5,423	68,159	5,357	54,598	1,163	11,339
6	1.46	LAKE FOREST BANK & TRUST, NA	2,083	35,169	2,015	22,884	0	0
7	1.15	WELLS FARGO BANK, N.A.	528	27,694	494	21,630	346	15,165
8	1.05	JPMORGAN CHASE BANK, NA	1,828	25,285	1,819	22,186	1,042	11,752
9	0.56	CITIBANK, N.A.	1,890	13,540	1,890	13,540	1,624	11,153
10	0.49	CROSS RIVER	607	11,796	593	9,340	0	0
11	0.45	BANK OF AMERICA, N.A.	562	10,735	551	6,842	314	4,808
12	0.34	METABANK N.A.	416	8,235	406	5,214	0	0
13	0.28	TEXAS CAPITAL BANK	216	6,819	203	3,351	0	0
14	0.28	US BANK NA	513	6,804	511	5,054	424	4,065
15	0.28	CAPITAL ONE BANK (USA), N.A.	800	6,616	799	6,466	479	3,031
16	0.20	LIVE OAK BANKING COMPANY	21	4,920	12	662	0	0
17	0.19	BANK OF THE WEST	56	4,579	46	2,582	27	2,110
18	0.16	CUSTOMERS BANK	99	3,796	92	1,922	0	0
19	0.13	CIT BANK N.A.	52	3,134	43	1,570	20	507
20	0.11	FIRST FOUNDATION BANK	31	2,675	23	929	4	355
21	0.11	SYNOVUS BANK	7	2,575	2	49	4	1,687
22	0.10	TRI COUNTIES BANK	3	2,493	0	0	1	1,000
23	0.10	BARCLAYS BANK DELAWARE	301	2,338	301	2,338	301	2,338
24	0.08	SYNCHRONY BANK	458	2,041	458	2,041	0	0
25	0.08	COLUMBIA STATE BANK	5	1,992	1	36	2	186
26	0.08	BOKF NA	5	1,957	0	0	0	0

Small Business Originations			Total Units	Total Dollars (000's)	Units \$100,000 and Under	Dollars (000's) \$100,000 and under	Units to Businesses <= \$1Million Sales	Dollars (000's) to Businesses <= \$1 Million Sales
Rank Based on Total \$ Volume	Market Share % of Total \$	Financial Institution						
27	0.08	FIRST NATIONAL BANK OF OMAHA	167	1,853	167	1,853	132	1,383
28	0.07	TERRITORIAL SAVINGS BANK	23	1,671	19	515	0	0
29	0.07	ZIONS BANCORPORATION, N.A.	12	1,621	7	276	7	291
30	0.06	TCF NATIONAL BANK	15	1,471	9	450	1	82
31	0.05	PACIFIC CITY BANK	5	1,263	2	130	2	130
32	0.05	PINNACLE BANK	37	1,234	36	508	35	496
33	0.05	PACIFIC MERCANTILE BANK	3	1,218	0	0	0	0
34	0.05	CITY NATIONAL BANK	3	1,217	1	10	1	10
35	0.05	KEYBANK NATIONAL ASSOCIATION	3	1,082	1	70	0	0
36	0.04	PACIFIC WESTERN BANK	4	1,071	0	0	0	0
37	0.04	PINNACLE BANK	3	1,039	2	74	1	965
38	0.04	REGIONS BANK	2	1,021	1	21	1	21
39	0.04	CIBC BANK USA	1	1,000	0	0	0	0
40	0.04	MORGAN STANLEY PRIV BK NA	1	974	0	0	0	0
41	0.03	STEARNS BANK N A	10	813	7	342	0	0
42	0.03	EASTERN BANK	1	661	0	0	0	0
43	0.03	1ST SOURCE BANK	36	660	36	660	0	0
44	0.03	BMO HARRIS BANK N.A.	5	658	2	86	3	433
45	0.03	PNC BANK N.A.	8	628	6	302	4	384
46	0.03	HOMESTREET BANK	30	612	30	612	4	118
47	0.02	SIGNATURE BANK	4	566	2	174	0	0
48	0.02	FIRST BANK & TRUST	2	536	1	36	1	500
49	0.02	BANNER BANK	2	527	1	27	0	0
50	0.02	HAPPY STATE BANK	2	520	1	20	0	0
51	0.02	NORTHEAST BANK	8	514	7	239	0	0
52	0.02	HANCOCK WHITNEY BANK	2	509	1	9	1	500
53	0.02	BEAL BANK SSB	1	500	0	0	1	500
53	0.02	BEAL BANK USA	1	500	0	0	1	500
53	0.02	CITIZENS BUSINESS BANK	1	500	0	0	1	500
56	0.02	WEX BANK	82	496	82	496	0	0
57	0.02	FIRST MIDWEST BANK	1	433	0	0	1	433

Small Business Originations			Total Units	Total Dollars (000's)	Units \$100,000 and Under	Dollars (000's) \$100,000 and under	Units to Businesses <= \$1Million Sales	Dollars (000's) to Businesses <= \$1 Million Sales
Rank Based on Total \$ Volume	Market Share % of Total \$	Financial Institution						
58	0.02	TRUIST FINANCIAL	37	413	37	413	36	400
59	0.02	CAPITAL ONE, N.A.	18	382	17	157	6	75
60	0.02	AMERIS BANK	15	380	14	243	0	0
61	0.02	BANK OF HOPE	1	378	0	0	0	0
62	0.02	CHARLES SCHWAB BANK, SSB	2	370	0	0	0	0
63	0.01	AMERICAN BUSINESS BANK	2	338	1	26	0	0
64	0.01	COMERICA BANK	7	333	6	179	7	333
65	0.01	FIRST CHOICE BANK	2	325	1	51	0	0
66	0.01	ROYAL BUSINESS BANK	1	319	0	0	0	0
67	0.01	VALLEY NATIONAL BANK	2	309	1	34	0	0
68	0.01	FIRST REPUBLIC BANK	5	280	4	62	3	46
69	0.01	MIDFIRST BANK	3	270	2	104	0	0
70	0.01	WASHINGTON FEDERAL	1	267	0	0	0	0
71	0.01	ATLANTIC UNION BANK	1	239	0	0	0	0
72	0.01	NORTHRIM BANK	2	238	1	100	0	0
73	0.01	CATHAY BANK	1	228	0	0	0	0
74	0.01	PEOPLES BANK	1	206	0	0	0	0
75	0.01	UMPQUA BANK	5	204	4	63	1	13
75	0.01	MUFG UNION BANK, NA	2	204	1	14	1	14
77	0.01	FARMER & MERCHANTS BANK OF LON	3	201	2	51	1	21
78	0.01	SANTANDER BANK N.A.	2	196	1	82	1	114
79	0.01	DISCOVER BANK	32	188	32	188	27	158
80	0.01	SIMMONS BANK	2	174	1	38	1	38
81	0.01	STATE FARM BANK	5	165	5	165	5	165
82	0.01	TROY BANK & TRUST	1	158	0	0	1	158
83	0.01	MERCHANTS BANK, N.A.	1	155	0	0	0	0
84	0.01	FIRST BANK	1	149	0	0	1	149
85	0.01	GLACIER BANK	4	140	4	140	2	41
86	0.01	B1BANK	1	138	0	0	1	138
87	0.01	SECURITY STATE BANK & TRUST	1	133	0	0	1	133
88	0.01	EAST WEST BANK	1	130	0	0	0	0

Small Business Originations			Total Units	Total Dollars (000's)	Units \$100,000 and Under	Dollars (000's) \$100,000 and under	Units to Businesses <= \$1Million Sales	Dollars (000's) to Businesses <= \$1 Million Sales
Rank Based on Total \$ Volume	Market Share % of Total \$	Financial Institution						
89	0.01	BANCFIRST	2	121	1	8	0	0
90	0.00	INCREDIBLEBANK	2	117	2	117	2	117
90	0.00	WESTERN ALLIANCE BANK	2	117	1	10	0	0
92	0.00	TBK BANK, SSB	9	109	9	109	0	0
93	0.00	FIRST NATIONAL BANK OF PA	1	107	0	0	1	107
94	0.00	TRISTATE CAPITAL BANK	1	100	1	100	0	0
95	0.00	TOWN BANK NA	1	94	1	94	0	0
96	0.00	FIRST NATIONAL BANK TEXAS	2	90	2	90	0	0
97	0.00	FLAGSTAR BANK	1	83	1	83	1	83
98	0.00	HANMI BANK	1	81	1	81	0	0
99	0.00	UNITED COMMUNITY BANK	3	77	3	77	0	0
99	0.00	GREEN DOT BANK	6	77	6	77	0	0
101	0.00	FIFTH THIRD BK NA	1	75	1	75	1	75
102	0.00	TIAA, FSB	5	58	5	58	2	3
103	0.00	SILICON VALLEY BANK	4	57	4	57	3	40
104	0.00	D. L. EVANS BANK	2	55	2	55	0	0
105	0.00	CANANDAIGUA NATIONAL BANK	3	54	3	54	1	17
106	0.00	LIBERTYVILLE BANK AND TRUST CO	1	51	1	51	1	51
107	0.00	THE FIRST, A NATIONAL BANKING	1	50	1	50	1	50
107	0.00	GOLDMAN SACHS BANK USA	1	50	1	50	0	0
109	0.00	FIRST HORIZON BANK	1	49	1	49	0	0
110	0.00	FIRSTBANK	4	40	4	40	2	4
111	0.00	TOMPKINS TRUST COMPANY	1	39	1	39	1	39
112	0.00	WILSON BANK & TRUST	1	33	1	33	1	33
113	0.00	INDEPENDENT BANK	1	29	1	29	1	29
114	0.00	NICOLET NATIONAL BANK	1	28	1	28	0	0
115	0.00	FIRST INTERSTATE BANK	1	25	1	25	0	0
116	0.00	TRUSTMARK NATIONAL BANK	1	24	1	24	0	0
116	0.00	BANK OF THE SIERRA	1	24	1	24	1	24
118	0.00	FIRST NATIONAL BANK	4	22	4	22	4	22
119	0.00	BANCORPSOUTH	1	21	1	21	0	0

Small Business Originations			Total Units	Total Dollars (000's)	Units \$100,000 and Under	Dollars (000's) \$100,000 and under	Units to Businesses <= \$1Million Sales	Dollars (000's) to Businesses <= \$1 Million Sales
Rank Based on Total \$ Volume	Market Share % of Total \$	Financial Institution						
119	0.00	FIRST UNITED BANK AND TRUST CO	1	21	1	21	0	0
121	0.00	REPUBLIC BANK & TRUST	2	20	2	20	0	0
122	0.00	GREAT WESTERN BANK	2	19	2	19	0	0
123	0.00	MECHANICS BANK	2	17	2	17	0	0
124	0.00	COMMERCE BANK	1	15	1	15	1	15
124	0.00	COREFIRST BANK & TRUST	1	15	1	15	1	15
124	0.00	PACIFIC PREMIER BANK	1	15	1	15	0	0
124	0.00	CITIZENS BANK, NA	2	15	2	15	1	5
128	0.00	FIRST NATIONAL BANK ALASKA	3	14	3	14	2	9
129	0.00	FIRST FINANCIAL BANK	1	11	1	11	0	0
130	0.00	PEOPLES UNITED BANK, N.A.	1	9	1	9	1	9
130	0.00	FROST BANK	1	9	1	9	0	0
132	0.00	FIRST COMMONWEALTH BANK	1	8	1	8	1	8
133	0.00	CENTRAL BANK OF THE MIDWEST	1	7	1	7	0	0
134	0.00	AXOS BANK	1	6	1	6	1	6
134	0.00	ALPINE BANK	1	6	1	6	0	0
136	0.00	AVIDIA BANK	9	5	9	5	0	0
136	0.00	FIRST GUARANTY BANK	1	5	1	5	1	5
136	0.00	JOHN DEERE FINANCIAL, F.S.B.	1	5	1	5	0	0
139	0.00	FIVE STAR BANK	1	4	1	4	1	4
<b>Grand Total</b>	<b>HAWAII</b>		<b>41,760</b>	<b>2,401,492</b>	<b>36,427</b>	<b>802,200</b>	<b>15,815</b>	<b>447,533</b>