

DISTRICT OF COLUMBIA

Report 3A: State-Reported CRA Lending by Lender Market Rank Based on 2020 CRA data released by the FFIEC December 2021

Small Business Originations			Total Units	Total Dollars (000's)	Units \$100,000 and Under	Dollars (000's) \$100,000 and under	Units to Businesses <= \$1Million Sales	Dollars (000's) to Businesses <= \$1 Million Sales
Rank Based on Total \$ Volume	Market Share % of Total \$	Financial Institution						
1	11.43	TRUIST FINANCIAL	1,129	135,767	812	21,644	686	23,072
2	9.84	BANK OF AMERICA, N.A.	2,326	116,812	2,081	46,130	1,052	35,561
3	9.68	PNC BANK N.A.	1,110	114,937	821	24,383	600	32,913
4	7.70	EAGLEBANK	449	91,476	195	9,563	20	3,656
5	6.05	UNITED BANK VA	402	71,868	219	8,832	17	5,990
6	6.02	WELLS FARGO BANK, N.A.	1,358	71,525	1,249	42,943	908	27,529
7	5.85	AMERICAN EXPRESS NATIONAL BANK	3,823	69,416	3,691	40,218	1,136	15,671
8	4.93	SANDY SPRING BANK	336	58,563	172	7,163	213	31,477
9	4.27	M&T BANK	441	50,659	309	11,393	174	9,446
10	3.00	JPMORGAN CHASE BANK, NA	1,474	35,661	1,424	19,043	866	10,701
11	2.76	TD BANK N.A.	466	32,813	379	10,032	280	9,275
12	2.44	CAPITAL ONE, N.A.	333	29,003	270	6,971	224	4,985
13	2.25	CITIBANK, N.A.	671	26,758	609	11,995	512	11,883
14	2.01	CROSS RIVER	879	23,831	840	15,767	0	0
15	2.00	ATLANTIC UNION BANK	117	23,712	58	2,426	53	3,676
16	1.46	FIRST NATIONAL BANK OF PA	103	17,394	58	1,850	42	2,957
17	1.45	CITY NATIONAL BANK	66	17,211	23	1,365	16	2,524
18	1.42	CUSTOMERS BANK	264	16,804	220	5,619	0	0
19	1.28	JOHN MARSHALL BANK	77	15,224	31	1,573	4	1,783
20	1.15	SILICON VALLEY BANK	90	13,608	57	2,003	5	156
21	0.78	LAKE FOREST BANK & TRUST, NA	438	9,236	419	5,636	0	0
22	0.74	LIVE OAK BANKING COMPANY	58	8,786	30	1,333	0	0
23	0.69	INDUSTRIAL BANK	107	8,144	88	2,689	3	483
24	0.65	FULTON BANK, N.A.	34	7,760	18	604	17	2,276
25	0.56	CAPITAL ONE BANK (USA), N.A.	649	6,618	646	5,773	340	2,442
26	0.48	HSBC BANK USA, NA	42	5,729	29	539	14	465

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Rank Based on Total \$ Volume	Market Share % of Total \$	Financial Institution						
27	0.43	NORTHEAST BANK	27	5,164	10	433	0	0
28	0.40	BURKE & HERBERT BK & TR CO	40	4,724	28	1,131	1	472
29	0.39	KEYBANK NATIONAL ASSOCIATION	9	4,685	2	88	2	525
30	0.35	BMO HARRIS BANK N.A.	20	4,198	4	244	2	254
31	0.35	PRIMIS	58	4,197	52	1,632	1	923
32	0.31	TEXAS CAPITAL BANK	126	3,633	121	1,693	0	0
33	0.30	FIRST CITIZENS BANK AND TRUST	14	3,609	8	466	5	326
34	0.29	US BANK NA	143	3,463	139	1,916	108	1,328
35	0.21	STEARNS BANK N A	16	2,452	7	277	0	0
36	0.20	TRISTATE CAPITAL BANK	5	2,360	0	0	0	0
37	0.19	REVERE BANK	5	2,235	2	197	3	2,038
38	0.18	COMMUNITY BANK OF THE CHESAPEA	7	2,174	3	78	1	540
39	0.18	WESBANCO BANK INC.	12	2,124	4	192	0	0
40	0.17	SIGNATURE BANK	3	2,036	0	0	0	0
41	0.17	HANMI BANK	15	1,975	12	386	2	681
42	0.16	FVCBANK	4	1,848	0	0	2	1,448
43	0.15	MIDWEST BANKCENTRE	4	1,797	0	0	0	0
44	0.15	UNITED COMMUNITY BANK	6	1,765	1	82	0	0
45	0.15	WESTERN ALLIANCE BANK	3	1,751	1	10	0	0
46	0.14	SERVISFIRST BANK	9	1,662	6	262	3	147
47	0.14	WEX BANK	95	1,603	92	703	0	0
48	0.13	CHARLES SCHWAB BANK, SSB	2	1,582	0	0	0	0
49	0.13	FIRST UNITED BANK AND TRUST CO	4	1,509	1	4	0	0
50	0.12	ESSEX BANK	6	1,445	2	142	2	645
51	0.11	AMERIS BANK	57	1,336	55	795	1	350
52	0.11	BBVA USA	3	1,312	0	0	0	0
53	0.11	HANCOCK WHITNEY BANK	2	1,303	0	0	0	0
54	0.10	FIRST BANK AND TRUST COMPANY	10	1,186	6	93	0	0
55	0.10	THE NORTHERN TRUST CO	3	1,156	0	0	0	0
56	0.09	CIBC BANK USA	4	1,122	2	56	0	0
57	0.09	MIDFIRST BANK	2	1,100	0	0	0	0

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58	0.09	MORGAN STANLEY PRIV BK NA	3	1,092	0	0	0	0
59	0.09	MID PENN BANK	3	1,080	1	56	0	0
60	0.09	WSFS BANK	6	1,069	4	181	3	988
61	0.08	MIDLAND STATES BANK	2	1,004	1	21	1	983
62	0.08	FIRST REPUBLIC BANK	12	998	8	175	8	314
63	0.08	AMALGAMATED BANK OF CHICAGO	1	965	0	0	0	0
64	0.08	METABANK N.A.	9	950	7	62	0	0
65	0.08	IBERIABANK	2	944	0	0	0	0
66	0.07	THE HUNTINGTON NATIONAL BANK	2	878	0	0	1	626
67	0.07	HINGHAM INSTITUTION FOR SAVING	4	874	2	36	1	500
68	0.07	BNB BANK	3	842	1	56	0	0
69	0.07	SYNCHRONY BANK	171	827	171	827	0	0
70	0.07	BANKUNITED, N.A.	2	820	0	0	0	0
71	0.07	CITIZENS BANK, NA	17	800	15	402	15	671
72	0.07	FIRSTRUST BANK	4	795	3	193	1	8
73	0.07	HOWARD BANK	2	772	0	0	1	480
74	0.06	SYNOVUS BANK	2	750	1	30	0	0
75	0.06	ORRSTOWN BANK	10	730	9	358	1	17
76	0.06	INTERAUDI	3	668	1	20	0	0
77	0.06	ACNB BANK	1	655	0	0	1	655
78	0.05	PINNACLE BANK	32	653	32	653	26	383
79	0.05	CENTRAL PACIFIC BANK	3	643	1	71	2	237
80	0.05	MVB BANK, INC.	8	621	6	162	3	154
81	0.05	HINSDALE BANK & TRUST CO NA	1	600	0	0	0	0
82	0.05	VALLEY NATIONAL BANK	7	584	7	584	0	0
83	0.05	BARCLAYS BANK DELAWARE	85	578	85	578	85	578
84	0.05	BANKWELL BANK	1	573	0	0	0	0
85	0.05	FIRST BANK RICHMOND	1	558	0	0	0	0
86	0.05	BYLINE BANK	1	556	0	0	0	0
87	0.04	AMERANT BANK	1	468	0	0	0	0
88	0.04	CATHAY BANK	1	465	0	0	1	465

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89	0.04	FIRST MERCHANTS BANK	1	460	0	0	1	460
90	0.04	CIT BANK N.A.	18	451	18	451	5	94
91	0.04	ASSOCIATED BANK NA	1	443	0	0	0	0
92	0.04	OLD PLANK TRAIL COMMUNITY BANK	1	434	0	0	0	0
93	0.04	FIRST INTERNET BANK	3	428	1	24	1	239
94	0.04	BANK FIVE NINE	1	416	0	0	0	0
95	0.03	1ST SOURCE BANK	3	385	1	30	0	0
96	0.03	SHORE UNITED BANK	5	360	4	225	0	0
97	0.03	HOME BANK NATIONAL ASSOCIATION	1	308	0	0	0	0
98	0.03	PACIFIC WESTERN BANK	1	300	0	0	0	0
99	0.02	SIMMONS BANK	1	288	0	0	0	0
100	0.02	INCREDIBLEBANK	1	285	0	0	0	0
101	0.02	NATIONAL COOPERATIVE BANK, N.A	4	264	3	149	0	0
102	0.02	TBK BANK, SSB	51	261	51	261	0	0
103	0.02	TCF NATIONAL BANK	6	253	5	122	0	0
104	0.02	BCB COMMUNITY BANK	1	249	0	0	1	249
105	0.02	METRO CITY BANK	9	248	8	147	0	0
106	0.02	BANK OF ANN ARBOR	2	247	1	47	0	0
107	0.02	FIFTH THIRD BK NA	5	209	4	107	3	135
108	0.02	EMIGRANT BANK	3	187	2	74	0	0
109	0.01	TRUSTMARK NATIONAL BANK	5	177	5	177	0	0
109	0.01	ZIONS BANCORPORATION, N.A.	2	177	1	33	1	33
111	0.01	METROPOLITAN COMMERCIAL BANK	2	170	1	21	0	0
111	0.01	NEW YORK COMMUNITY BANK	1	170	0	0	0	0
113	0.01	MAHOPAC BANK	1	166	0	0	0	0
113	0.01	PROSPERITY BANK	2	166	1	50	0	0
115	0.01	PACIFIC CITY BANK	6	159	6	159	6	159
116	0.01	COMERICA BANK	1	150	0	0	0	0
117	0.01	SUMMIT COMMUNITY BANK	2	138	2	138	0	0
118	0.01	JOHN DEERE FINANCIAL, F.S.B.	2	135	2	135	0	0
119	0.01	FIRST HORIZON BANK	1	134	0	0	0	0

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120	0.01	STOCK YARDS BANK & TRUST COMPA	1	126	0	0	0	0
121	0.01	SOUTH STATE BANK	2	125	1	8	0	0
122	0.01	CNB BANK INC.	1	119	0	0	0	0
122	0.01	REPUBLIC BANK & TRUST	4	119	4	119	0	0
122	0.01	BANKERS TRUST COMPANY	1	119	0	0	0	0
125	0.01	BANCORP BK	1	117	0	0	0	0
126	0.01	DISCOVER BANK	21	106	21	106	18	88
126	0.01	SALEM FIVE CENTS SAVINGS BANK	1	106	0	0	0	0
128	0.01	FINEMARK NATIONAL BANK & TRUST	1	100	1	100	0	0
128	0.01	SANTANDER BANK N.A.	1	100	1	100	0	0
128	0.01	PLAINSCAPITAL BANK	1	100	1	100	0	0
131	0.01	REGIONS BANK	2	98	2	98	1	8
132	0.01	BANK FIRST N.A.	1	97	1	97	0	0
133	0.01	FIRST FINANCIAL BANK	1	95	1	95	0	0
134	0.01	COMENITY CAPITAL BANK	6	91	6	91	0	0
135	0.01	SOUTHSIDE BANK	2	90	2	90	1	75
136	0.01	WOORI AMERICA BANK	4	89	4	89	3	42
136	0.01	HARBORONE BANK	1	89	1	89	0	0
138	0.01	GREEN DOT BANK	4	81	4	81	0	0
139	0.01	ENTERPRISE BANK AND TRUST COMP	2	79	2	79	0	0
140	0.01	SMARTBANK	1	77	1	77	1	77
140	0.01	CAMBRIDGE SAVINGS BANK	1	77	1	77	0	0
142	0.01	CADENCE BANK, N.A.	1	76	1	76	0	0
143	0.01	SEACOAST NATIONAL BANK	1	68	1	68	0	0
144	0.01	BREMER BANK NA	1	65	1	65	1	65
145	0.01	GULF COAST BANK AND TRUST	1	64	1	64	0	0
146	0.00	FIRST NATIONAL BANK OF OMAHA	2	56	2	56	1	15
147	0.00	COUNTRY CLUB BANK	1	54	1	54	0	0
148	0.00	SOUTHERN BANK AND TRUST COMPAN	2	52	2	52	0	0
149	0.00	BANK OZK	1	50	1	50	0	0
149	0.00	BANK OF HOPE	2	50	2	50	0	0

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151	0.00	LEADER BANK NA	2	49	2	49	2	49
151	0.00	SOMERSET TRUST COMPANY	2	49	2	49	0	0
153	0.00	RENASANT BANK	2	45	2	45	0	0
154	0.00	ALPINE BANK	1	35	1	35	1	35
154	0.00	WINTRUST BANK	1	35	1	35	0	0
156	0.00	FROST BANK	1	30	1	30	0	0
156	0.00	SOUTHERN BANCORP BANK	1	30	1	30	1	30
156	0.00	TOWNEBANK	1	30	1	30	0	0
156	0.00	FIRST MIDWEST BANK	1	30	1	30	1	30
156	0.00	STATE FARM BANK	1	30	1	30	1	30
161	0.00	TIAA, FSB	3	29	3	29	1	1
161	0.00	FIRST FINANCIAL BANK, NA	1	29	1	29	0	0
161	0.00	OCEAN BANK	2	29	2	29	0	0
164	0.00	THE EPHRATA NATIONAL BANK	1	25	1	25	1	25
165	0.00	BOKF NA	1	24	1	24	0	0
166	0.00	INVESTORS BANK	1	21	1	21	1	21
166	0.00	BANCORPSOUTH	1	21	1	21	0	0
166	0.00	BERKSHIRE BANK	1	21	1	21	0	0
166	0.00	HORIZON BANK	1	21	1	21	1	21
170	0.00	AMERICAN NATIONAL BANK & TRUST	1	20	1	20	0	0
171	0.00	CANANDAIGUA NATIONAL BANK	1	19	1	19	0	0
172	0.00	LIBERTY BANK	1	17	1	17	0	0
172	0.00	LINKBANK	1	17	1	17	0	0
174	0.00	PEOPLES UNITED BANK, N.A.	1	16	1	16	0	0
175	0.00	FIRST COUNTY BANK	1	15	1	15	0	0
175	0.00	NEW PEOPLES BANK, INC.	1	15	1	15	1	15
177	0.00	CALVIN B TAYLOR BANKING CO OF	1	12	1	12	0	0
177	0.00	WOODFOREST NATIONAL BANK	1	12	1	12	0	0
177	0.00	FIRST COMMONWEALTH BANK	1	12	1	12	1	12
177	0.00	BANC OF CALIFORNIA, NA	1	12	1	12	1	12
181	0.00	CENTRAL BANK OF ST. LOUIS	1	11	1	11	0	0

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181	0.00	AVIDIA BANK	13	11	13	11	0	0
183	0.00	FIRSTBANK	1	10	1	10	1	10
184	0.00	UNION BANK AND TRUST COMPANY	1	6	1	6	1	6
185	0.00	BANK OF THE WEST	1	5	1	5	0	0
186	0.00	FAIRFIELD COUNTY BANK	1	4	1	4	0	0
187	0.00	COMMUNITY BANK, N.A.	1	2	1	2	0	0
Grand Total	DISTRICT OF COLUMBIA		18,626	1,187,385	15,898	328,012	7,524	257,693