

DELAWARE

Report 3A: State-Reported CRA Lending by Lender Market Rank Based on 2020 CRA data released by the FFIEC December 2021

Small Business Originations			Total Units	Total Dollars (000's)	Units \$100,000 and Under	Dollars (000's) \$100,000 and under	Units to Businesses <= \$1Million Sales	Dollars (000's) to Businesses <= \$1 Million Sales
Rank Based on Total \$ Volume	Market Share % of Total \$	Financial Institution						
1	22.31	WSFS BANK	2,544	317,546	1,719	57,953	213	24,345
2	16.56	M&T BANK	2,291	235,780	1,676	54,335	985	54,122
3	11.11	PNC BANK N.A.	1,873	158,136	1,485	41,977	1,065	51,464
4	5.76	FULTON BANK, N.A.	619	82,045	400	14,469	380	32,106
5	5.19	AMERICAN EXPRESS NATIONAL BANK	3,849	73,814	3,718	41,654	874	15,784
6	4.20	WELLS FARGO BANK, N.A.	1,354	59,829	1,271	38,574	901	25,473
7	3.97	CITIZENS BANK, NA	968	56,450	835	24,155	656	23,387
8	3.07	TD BANK N.A.	863	43,707	760	18,897	586	13,488
9	2.74	BANK OF AMERICA, N.A.	1,195	38,974	1,127	18,594	596	14,844
10	2.17	JPMORGAN CHASE BANK, NA	1,314	30,932	1,268	19,436	700	9,409
11	2.17	CUSTOMERS BANK	405	30,830	323	10,142	2	904
12	2.06	SHORE UNITED BANK	249	29,309	175	5,108	22	4,912
13	1.11	ARTISANS' BANK	75	15,745	32	1,650	37	6,578
14	1.04	CROSS RIVER	525	14,735	496	8,757	1	315
15	0.99	LAKE FOREST BANK & TRUST, NA	648	14,088	620	7,127	0	0
16	0.91	TRUIST FINANCIAL	344	12,947	322	5,494	284	6,434
17	0.85	BMO HARRIS BANK N.A.	101	12,085	55	2,649	55	6,216
18	0.69	FIRST CITIZENS COMMUNITY BANK	46	9,835	22	878	9	4,496
19	0.59	THE BRYN MAWR TRUST COMPANY	38	8,354	22	852	13	3,407
20	0.56	SILICON VALLEY BANK	128	8,009	111	2,962	40	817
21	0.54	COMERICA BANK	14	7,705	1	4	3	1,299
22	0.51	CAPITAL ONE BANK (USA), N.A.	1,060	7,198	1,060	7,198	625	3,326
23	0.48	HEBRON SAVINGS BANK	27	6,861	7	309	8	2,520
24	0.42	CALVIN B TAYLOR BANKING CO OF	91	5,979	74	1,890	17	2,327
25	0.39	LIVE OAK BANKING COMPANY	29	5,530	16	766	3	1,195
26	0.38	SANTANDER BANK N.A.	51	5,375	40	1,639	3	189

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Rank Based on Total \$ Volume	Market Share % of Total \$	Financial Institution						
27	0.37	US BANK NA	303	5,323	295	2,670	229	1,632
28	0.37	SYNCHRONY BANK	995	5,244	995	5,244	0	0
29	0.35	HSBC BANK USA, NA	63	4,986	53	1,268	18	1,332
30	0.34	CITIBANK, N.A.	637	4,907	635	4,541	525	3,595
31	0.33	HOWARD BANK	16	4,711	7	287	9	2,862
32	0.27	TEXAS CAPITAL BANK	117	3,874	108	1,912	0	0
33	0.24	UNIVEST BANK AND TRUST CO	13	3,353	5	275	2	310
34	0.23	MID PENN BANK	29	3,302	23	710	0	0
35	0.22	BERKSHIRE BANK	12	3,202	3	112	3	1,268
36	0.22	PINNACLE BANK	95	3,159	91	2,575	64	1,499
37	0.20	WEX BANK	325	2,917	322	2,317	0	0
38	0.20	ATLANTIC UNION BANK	16	2,904	10	508	8	2,273
39	0.20	TRISTATE CAPITAL BANK	7	2,875	0	0	0	0
40	0.19	BANK OF THE WEST	38	2,677	35	1,683	12	601
41	0.17	FIRSTRUST BANK	13	2,425	7	437	8	937
42	0.17	TCF NATIONAL BANK	28	2,355	22	1,208	4	207
43	0.16	KEYBANK NATIONAL ASSOCIATION	19	2,211	14	422	8	178
44	0.15	CIT BANK N.A.	64	2,148	61	1,799	24	625
45	0.15	S&T BANK	12	2,145	7	320	3	154
46	0.15	SIGNATURE BANK	4	2,117	0	0	0	0
47	0.14	REPUBLIC FIRST BANK	20	2,053	14	516	3	873
48	0.14	CANANDAIGUA NATIONAL BANK	6	2,013	1	48	0	0
49	0.14	CITY NATIONAL BANK OF FLORIDA	7	1,934	3	100	0	0
50	0.14	FIRST HORIZON BANK	5	1,929	0	0	0	0
51	0.13	AMERICAN BANK	2	1,900	0	0	0	0
52	0.13	FIRST FINANCIAL BANK	5	1,867	2	145	0	0
53	0.12	SANDY SPRING BANK	9	1,709	5	242	5	570
54	0.11	BANTERRA BANK	6	1,588	1	55	4	920
55	0.11	MERIDIAN BANK	5	1,564	2	114	0	0
56	0.11	CAPITAL ONE, N.A.	26	1,536	22	494	11	181
57	0.11	MAHOPAC BANK	9	1,496	4	293	0	0

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58	0.10	PARKE BANK	10	1,488	6	192	0	0
59	0.10	VALLEY NATIONAL BANK	16	1,418	12	479	5	223
59	0.10	AMERIS BANK	72	1,418	69	666	0	0
61	0.09	FIFTH THIRD BK NA	8	1,269	6	184	3	433
62	0.08	WOODFOREST NATIONAL BANK	2	1,205	0	0	2	1,205
63	0.08	CITY NATIONAL BANK	8	1,177	4	56	2	144
64	0.08	REPUBLIC BANK & TRUST	10	1,094	6	265	0	0
65	0.07	NORTHEAST BANK	16	1,054	12	476	0	0
66	0.07	UMPQUA BANK	1	1,000	0	0	0	0
66	0.07	CONNECTONE BANK	2	1,000	0	0	0	0
68	0.07	BOSTON PRIVATE BANK & TRUST	2	985	0	0	0	0
69	0.07	STEARNS BANK N A	15	965	13	576	2	180
70	0.07	BANK OF COLORADO	1	949	0	0	0	0
71	0.07	ALLY BANK	1	933	0	0	0	0
72	0.06	1ST SOURCE BANK	5	895	2	93	4	430
73	0.06	REGIONS BANK	5	861	3	76	3	569
74	0.06	CITIZENS & NORTHERN BANK	6	835	3	110	4	513
75	0.06	FIRST REPUBLIC BANK	7	801	3	52	4	337
76	0.06	UMB BANK NA	1	788	0	0	0	0
77	0.05	FIRST UNITED BANK AND TRUST CO	1	768	0	0	0	0
78	0.05	QUAD CITY BANK AND TRUST COMPA	2	761	1	11	0	0
79	0.05	PROSPERITY BANK	5	723	3	118	5	723
80	0.05	FIRST AMERICAN BANK	2	673	1	14	2	673
81	0.05	UNITED COMMUNITY BANK	4	662	2	62	0	0
82	0.05	FIRST CITIZENS BANK AND TRUST	1	659	0	0	0	0
83	0.05	SYNOVUS BANK	3	654	2	29	2	29
84	0.05	WEST BANK	1	650	0	0	1	650
85	0.05	SEACOAST NATIONAL BANK	3	642	1	42	0	0
86	0.04	METABANK N.A.	14	640	11	231	0	0
87	0.04	PEOPLES UNITED BANK, N.A.	3	604	2	20	1	12
88	0.04	THE HUNTINGTON NATIONAL BANK	10	603	8	268	7	237

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89	0.04	EAST WEST BANK	3	596	2	7	2	7
90	0.04	FIRST NATIONAL BANK OF PA	4	552	2	54	1	9
91	0.04	BREMER BANK NA	1	543	0	0	1	543
92	0.04	CIBC BANK USA	4	526	2	103	0	0
93	0.04	NORTHERN BANK & TRUST CO.	1	500	0	0	0	0
94	0.03	JOHN DEERE FINANCIAL, F.S.B.	42	494	42	494	0	0
95	0.03	AXOS BANK	17	491	17	491	12	326
96	0.03	OLD NATIONAL BANK	1	475	0	0	0	0
97	0.03	DISCOVER BANK	78	469	78	469	62	355
98	0.03	ARVEST BANK	3	468	1	60	1	136
99	0.03	INTERAUDI	4	462	1	6	0	0
100	0.03	FIVE STAR BANK	3	417	1	37	1	37
101	0.03	BBVA USA	8	412	6	79	3	14
102	0.03	SMARTBANK	2	365	1	88	1	277
103	0.03	BANK OZK	7	362	7	362	0	0
104	0.02	PEOPLES SECURITY BANK AND TRUS	2	338	0	0	0	0
105	0.02	REPUBLIC BANK OF CHICAGO	4	312	3	142	1	170
106	0.02	SERVISFIRST BANK	1	311	0	0	1	311
107	0.02	BANCORPSOUTH	2	300	1	10	0	0
108	0.02	FIRST NORTHERN BANK AND TRUST	1	299	0	0	0	0
109	0.02	TRUSTMARK NATIONAL BANK	2	292	1	12	0	0
110	0.02	RED RIVER BANK	1	276	0	0	0	0
111	0.02	SPIRIT OF TEXAS BANK	4	269	3	126	3	126
112	0.02	MIDFIRST BANK	2	265	1	15	0	0
113	0.02	NBT BANK NA	2	260	0	0	2	260
114	0.02	UNITED BANK VA	5	258	4	153	2	46
115	0.02	BANK FIVE NINE	2	255	0	0	0	0
116	0.02	MVB BANK, INC.	2	252	1	52	1	200
117	0.02	RHINEBECK BANK	2	249	1	99	0	0
118	0.02	BARCLAYS BANK DELAWARE	72	245	72	245	72	245
119	0.02	BUSEY BANK	1	237	0	0	0	0

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120	0.02	COMMERCE BANK	2	232	1	82	1	82
121	0.02	PEOPLESBANK, A CODORUS VALLEY	4	231	4	231	4	231
122	0.02	PACIFIC WESTERN BANK	2	215	1	88	0	0
123	0.01	BANCORP BK	5	213	4	97	0	0
124	0.01	HILLTOP NATIONAL BANK	1	207	0	0	0	0
125	0.01	CADENCE BANK, N.A.	3	200	3	200	0	0
126	0.01	PROVIDENT BANK	2	189	2	189	0	0
127	0.01	BOKF NA	2	181	1	11	0	0
128	0.01	SOUTH STATE BANK	1	180	0	0	0	0
129	0.01	COMENITY CAPITAL BANK	15	165	15	165	0	0
130	0.01	VIST BANK	1	163	0	0	0	0
131	0.01	PEAPACK-GLADSTONE BANK	3	162	2	30	0	0
132	0.01	INVESTORS BANK	1	159	0	0	1	159
133	0.01	ZIONS BANCORPORATION, N.A.	3	154	3	154	1	12
134	0.01	EQUITY BANK	1	145	0	0	0	0
135	0.01	WESBANCO BANK INC.	5	138	5	138	0	0
136	0.01	STATE FARM BANK	4	135	4	135	4	135
137	0.01	GATE CITY BANK	1	131	0	0	0	0
138	0.01	SIMMONS BANK	3	125	3	125	1	2
139	0.01	UNITY BANK	3	116	3	116	0	0
140	0.01	GOLDMAN SACHS BANK USA	3	114	3	114	2	64
141	0.01	FIRST CITIZENS NATIONAL BANK	1	107	0	0	1	107
142	0.01	FIRST BANK	1	92	1	92	0	0
143	0.01	CROSSFIRST BANK	1	91	1	91	1	91
144	0.01	BANK OF HAWAII	2	88	2	88	2	88
145	0.01	FIRST BANK AND TRUST COMPANY	1	84	1	84	1	84
146	0.01	GREEN DOT BANK	5	79	5	79	0	0
147	0.01	FIRST NATIONAL BANK OF OMAHA	2	75	2	75	0	0
148	0.01	MACHIAS SAVINGS BANK	1	74	1	74	0	0
149	0.00	FIRST INTERNATIONAL BANK & TRU	2	69	2	69	2	69
150	0.00	LINKBANK	2	63	2	63	1	49

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151	0.00	EMIGRANT BANK	1	62	1	62	0	0
151	0.00	EAGLEBANK	2	62	2	62	0	0
153	0.00	TBK BANK, SSB	6	60	6	60	0	0
153	0.00	HOMETRUST BANK	1	60	1	60	0	0
155	0.00	EVANS BANK, N.A.	1	52	1	52	0	0
155	0.00	PREFERRED BANK	1	52	1	52	0	0
157	0.00	METROPOLITAN COMMERCIAL BANK	1	50	1	50	1	50
158	0.00	CHOICE FINANCIAL	1	47	1	47	0	0
159	0.00	OCEANFIRST BANK	1	45	1	45	1	45
160	0.00	MECHANICS BANK	1	44	1	44	0	0
161	0.00	FARMERS NATIONAL BANK	1	43	1	43	1	43
161	0.00	FIRST COUNTY BANK	1	43	1	43	0	0
163	0.00	ACNB BANK	2	42	2	42	2	42
164	0.00	FLAGSTAR BANK	2	41	2	41	2	41
165	0.00	UNION BANK AND TRUST COMPANY	1	40	1	40	0	0
166	0.00	EASTERN BANK	1	33	1	33	1	33
166	0.00	HANCOCK WHITNEY BANK	2	33	2	33	1	8
168	0.00	THE EPHRATA NATIONAL BANK	1	28	1	28	1	28
169	0.00	WHEATON BANK AND TRUST CO NA	1	27	1	27	1	27
170	0.00	MERCHANTS BANK, N.A.	1	23	1	23	0	0
171	0.00	FIRST BANK	1	21	1	21	0	0
171	0.00	COMMUNITY BANK OF MISSISSIPPI	1	21	1	21	0	0
173	0.00	OCEAN BANK	1	18	1	18	0	0
174	0.00	AVIDIA BANK	21	17	21	17	0	0
174	0.00	STERLING NATIONAL BANK	1	17	1	17	0	0
176	0.00	WOORI AMERICA BANK	1	16	1	16	1	16
177	0.00	CENTRAL PACIFIC BANK	1	14	1	14	1	14
177	0.00	AMERICAN SAVINGS BANK	1	14	1	14	0	0
179	0.00	CARROLLTON BANK	1	12	1	12	0	0
180	0.00	GLACIER BANK	1	9	1	9	1	9
181	0.00	CHEMUNG CANAL TRUST COMPANY	1	8	1	8	0	0

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182	0.00	ORRSTOWN BANK	1	7	1	7	0	0
183	0.00	SUNWEST BANK	1	4	1	4	0	0
184	0.00	TIAA, FSB	2	3	2	3	1	1
185	0.00	PACIFIC PREMIER BANK	1	1	1	1	1	1
Grand Total	DELAWARE		24,275	1,423,392	20,935	428,547	9,269	340,325